Cas	e 3:18-cv-00557-DMS-NLS [	Document 1	Filed 03/15/18	PageID.1	Page 1 of 27
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12	UN	ITED STATI	ES DISTRICT CO	OURT	
13	SOUT	THERN DIST	RICT OF CALI	FORNIA	
14					
15 16	JENNIFER MEYERS, on behalt all others similarly situated,	f of herself and	d Case No. <u>'</u>	8CV0557 E	MS NLS
10			CLASS AC	CTION CON	<b>IPLAINT</b>
17					
19	Plaintiff,		JURY TRI	AL DEMA	NDED
20					
21	V.				
22					
23	STEADN'S DODUCTS INC				
24	STEARN'S PRODUCTS, INC.				
25					
26	Defendant.				
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28	CLASS ACTION COMPLAINT – JURY TRI				
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Plaintiff Jennifer Meyers (collectively, "Plaintiff") bring this action on behalf of herself and all others similarly situated against Stearn's Products, Inc. (otherwise referred to as "Defendant"). Plaintiff make the following allegations based upon information and belief, except as to the allegations specifically pertaining to themselves, which are based on personal knowledge.

#### **INTRODUCTION**

1. This is a class action lawsuit against Defendant for selling its DERMA $\cdot E^{\text{(B)}}$  brand facial personal care products as "natural" when, in fact, they contain unnatural or synthetic ingredients.

9 2. Stearn's Products, Inc. is an American company that focuses on personal care 10 products. Defendant is headquartered in Los Angeles. California and regards itself as a "we've grown to become one of the largest natural facial care brands in the U.S." Defendant's DERMA E® 11 12 brand was created in1984 and claims it was "we harness nature's most effective ingredients. Our 13 products are formulated with the most potent natural antioxidants and targeted vitamin solutions to 14 ensure they deliver unmatched results without the use of harmful chemicals." Consistent with Defendant's self-promotion of the DERMA  $\cdot E^{(R)}$  brand as a leader in natural cosmetics, it claims 15 16 "[o]ver the years we've introduced many extraordinary products, each one rooted in our belief that 17 skin health can be visibly improved through the right combination of potent vitamins, wholesome 18 nutrients and exceptional ingredients."

 Defendant's DERMA·E<sup>®</sup> brand created and continues to maintain an "Our Ingredient Story", which is displayed prominently on its website to further promote and advertise its product line. The DERMA·E<sup>®</sup> Ingredient Story states: "Our passion is all about harnessing nature's most effective ingredients. We combine potent natural antioxidants, vitamins and botanicals with our doctor formulated expertise to ensure our products deliver unmatched results and provide our consumers with the best skin care possible. Everything we do considers people..."
 Among other purportedly "natural" products, Defendant manufactures,

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distributes, advertises and sells  $\text{DERMA}{\cdot}E^{\circledast}$  products, which include:

• Derma e Deep Wrinkle Peptide Moisturizer

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1	Derma e Deep Wrinkle Peptide Serum
2	• Derma e BB Crème, Light Tint, SPF 25
3	Derma e BB Crème, Medium Tint, SPF 25
4	Derma e Age-Defying Antioxidant Day Crème
5	Derma e Age-Defying Antioxidant Night Crème
6	Derma e Microdermabrasion Scrub
7	
8 9	Derma e Deep Wrinkle Peptide Eye Crème
9 10	Derma e Soothing Redness Reducing Serum
11	Derma e Soothing Oil-Free Moisturizer with Pycnogenol
12	Derma e Soothing Moisturizing Crème with Pycnogenol
13	Derma e Evenly Radiant Brightening Serum
14	Derma e Evenly Radiant Brightening Day Crème SPF 15
15	Derma e Evenly Radiant Brightening Night Crème
16	Derma e Evenly Radiant Dark Circle Eye Crème
17	Derma e Purifying Youth Serum
18	Derma e Purifying Oil-Free Moisturizer
19 20	Derma e Hydrating Mask with Hyaluronic Acid
20 21	<ul> <li>Derma e Hydrating Serum with Hyaluronic Acid</li> </ul>
21	
22	Derma e Hydrating Day Crème and Hyaluronic Acid
24	Derma e Hydrating Night Crème with Hyaluronic Acid
25	Derma e Clear Vein Crème
26	Derma e Skin Lighten
27	Derma e Firming DMAE Eye Lift
28	CLASS ACTION COMPLAINT – JURY TRIAL DEMANDED
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1       • Derma e Age-Defying Antioxidant Moisturizer SPF 15         2       • Derma e Age-Defying Antioxidant Eye Crème         3       • Derma e Firming DMAE Serum         4       • Derma e Firming DMAE Moisturizer         5       • Derma e Skinbiotics Treatment Crème         6       • Derma e Skinbiotics Treatment Crème         7       • Derma e Anti-Wrinkle Vitamin A & Green Tea Advanced Crème         8       • Derma e Soothing Eye Gel with Pycnogenol         9       • Derma e Scar Gel         10       • Derma e Scar Gel         11       • Derma e Stretch Mark Crème         12       • Derma e CoQ10 Super Repair Serum         15       • Derma e CoQ10 Super Repair Crème         16       • Derma e CoQ10 Super Repair Serum         15       • Derma e Antioxidant Natural Sunscreen SPF 30 Oil-Free Face Loti         18       • Derma e Antioxidant Natural Sunscreen SPF 30 Body Lotion         19       • Derma e Very Clear Moisturizer
<ul> <li>Derma e Firming DMAE Serum</li> <li>Derma e Firming DMAE Moisturizer</li> <li>Derma e Skinbiotics Treatment Crème</li> <li>Derma e Anti-Wrinkle Vitamin A &amp; Green Tea Advanced Crème</li> <li>Derma e Anti-Wrinkle Vitamin A &amp; Green Tea Advanced Crème</li> <li>Derma e Soothing Eye Gel with Pyenogenol</li> <li>Derma e Soothing Eye Gel with Pyenogenol</li> <li>Derma e Hydrating Eye Crème with Hyaluronic Acid</li> <li>Derma e Scar Gel</li> <li>Derma e Stretch Mark Crème</li> <li>Derma e Stretch Mark Crème</li> <li>Derma e CoQ10 Super Repair Serum</li> <li>Derma e CoQ10 Super Repair Eye Crème</li> <li>Derma e Antioxidant Natural Sunscreen SPF 30 Oil-Free Face Loti</li> <li>Derma e Antioxidant Natural Sunscreen SPF 30 Body Lotion</li> </ul>
<ul> <li>Derma e Firming DMAE Moisturizer</li> <li>Derma e Skinbiotics Treatment Crème</li> <li>Derma e Skinbiotics Treatment Crème</li> <li>Derma e Anti-Wrinkle Vitamin A &amp; Green Tea Advanced Crème</li> <li>Derma e Soothing Eye Gel with Pycnogenol</li> <li>Derma e Soothing Eye Gel with Pycnogenol</li> <li>Derma e Hydrating Eye Crème with Hyaluronic Acid</li> <li>Derma e Scar Gel</li> <li>Derma e Stretch Mark Crème</li> <li>Derma e CoQ10 Super Repair Serum</li> <li>Derma e CoQ10 Super Repair Eye Crème</li> <li>Derma e CoQ10 Super Repair Eye Crème</li> <li>Derma e Antioxidant Natural Sunscreen SPF 30 Oil-Free Face Loti</li> <li>Derma e Antioxidant Natural Sunscreen SPF 30 Body Lotion</li> </ul>
<ul> <li>Derma e Firming DMAE Moisturizer</li> <li>Derma e Skinbiotics Treatment Crème</li> <li>Derma e Anti-Wrinkle Vitamin A &amp; Green Tea Advanced Crème</li> <li>Derma e Anti-Wrinkle Vitamin A &amp; Green Tea Advanced Crème</li> <li>Derma e Soothing Eye Gel with Pycnogenol</li> <li>Derma e Soothing Eye Gel with Pycnogenol</li> <li>Derma e Hydrating Eye Crème with Hyaluronic Acid</li> <li>Derma e Scar Gel</li> <li>Derma e Start Gel</li> <li>Derma e Stretch Mark Crème</li> <li>Derma e CoQ10 Super Repair Serum</li> <li>Derma e CoQ10 Super Repair Crème</li> <li>Derma e CoQ10 Super Repair Eye Crème</li> <li>Derma e Antioxidant Natural Sunscreen SPF 30 Oil-Free Face Loti</li> <li>Derma e Antioxidant Natural Sunscreen SPF 30 Body Lotion</li> </ul>
<ul> <li>Derma e Skinbiotics Treatment Crème</li> <li>Derma e Anti-Wrinkle Vitamin A &amp; Green Tea Advanced Crème</li> <li>Derma e Soothing Eye Gel with Pycnogenol</li> <li>Derma e Soothing Eye Crème with Hyaluronic Acid</li> <li>Derma e Hydrating Eye Crème with Hyaluronic Acid</li> <li>Derma e Scar Gel</li> <li>Derma e Star Gel</li> <li>Derma e Stretch Mark Crème</li> <li>Derma e CoQ10 Super Repair Serum</li> <li>Derma e CoQ10 Super Repair Eye Crème</li> <li>Derma e CoQ10 Super Repair Eye Crème</li> <li>Derma e Antioxidant Natural Sunscreen SPF 30 Oil-Free Face Loti</li> <li>Derma e Antioxidant Natural Sunscreen SPF 30 Body Lotion</li> <li>Derma e Nerry Clear Moisturing</li> </ul>
<ul> <li>Derma e Anti-Wrinkle Vitamin A &amp; Green Tea Advanced Crème</li> <li>Derma e Soothing Eye Gel with Pycnogenol</li> <li>Derma e Soothing Eye Crème with Hyaluronic Acid</li> <li>Derma e Scar Gel</li> <li>Derma e Psorzema Crème</li> <li>Derma e Stretch Mark Crème</li> <li>Derma e CoQ10 Super Repair Serum</li> <li>Derma e CoQ10 Super Repair Crème</li> <li>Derma e CoQ10 Super Repair Eye Crème</li> <li>Derma e Antioxidant Natural Sunscreen SPF 30 Oil-Free Face Loti</li> <li>Derma e Antioxidant Natural Sunscreen SPF 30 Body Lotion</li> <li>Derma e Veru Clear Maituring</li> </ul>
<ul> <li>Derma e Soothing Eye Gel with Pycnogenol</li> <li>Derma e Hydrating Eye Crème with Hyaluronic Acid</li> <li>Derma e Scar Gel</li> <li>Derma e Sorzema Crème</li> <li>Derma e Stretch Mark Crème</li> <li>Derma e CoQ10 Super Repair Serum</li> <li>Derma e CoQ10 Super Repair Crème</li> <li>Derma e CoQ10 Super Repair Eye Crème</li> <li>Derma e CoQ10 Super Repair Eye Crème</li> <li>Derma e Antioxidant Natural Sunscreen SPF 30 Oil-Free Face Loti</li> <li>Derma e Antioxidant Natural Sunscreen SPF 30 Body Lotion</li> </ul>
<ul> <li>9</li> <li>Derma e Hydrating Eye Crème with Hyaluronic Acid</li> <li>10</li> <li>Derma e Scar Gel</li> <li>11</li> <li>Derma e Psorzema Crème</li> <li>12</li> <li>Derma e Stretch Mark Crème</li> <li>13</li> <li>Derma e CoQ10 Super Repair Serum</li> <li>15</li> <li>Derma e CoQ10 Super Repair Crème</li> <li>16</li> <li>Derma e CoQ10 Super Repair Eye Crème</li> <li>17</li> <li>Derma e Antioxidant Natural Sunscreen SPF 30 Oil-Free Face Loti</li> <li>18</li> <li>Derma e Antioxidant Natural Sunscreen SPF 30 Body Lotion</li> <li>19</li> </ul>
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<ul> <li>Derma e Stretch Mark Crème</li> <li>Derma e CoQ10 Super Repair Serum</li> <li>Derma e CoQ10 Super Repair Crème</li> <li>Derma e CoQ10 Super Repair Eye Crème</li> <li>Derma e CoQ10 Super Repair Eye Crème</li> <li>Derma e Antioxidant Natural Sunscreen SPF 30 Oil-Free Face Loti</li> <li>Derma e Antioxidant Natural Sunscreen SPF 30 Body Lotion</li> <li>Derma e Antioxidant Natural Sunscreen SPF 30 Body Lotion</li> </ul>
<ul> <li>Derma e CoQ10 Super Repair Serum</li> <li>Derma e CoQ10 Super Repair Crème</li> <li>Derma e CoQ10 Super Repair Eye Crème</li> <li>Derma e CoQ10 Super Repair Eye Crème</li> <li>Derma e Antioxidant Natural Sunscreen SPF 30 Oil-Free Face Loti</li> <li>Derma e Antioxidant Natural Sunscreen SPF 30 Body Lotion</li> <li>Derma e Vary Clear Maisturizer</li> </ul>
<ul> <li>Derma e CoQ10 Super Repair Crème</li> <li>Derma e CoQ10 Super Repair Eye Crème</li> <li>Derma e Antioxidant Natural Sunscreen SPF 30 Oil-Free Face Loti</li> <li>Derma e Antioxidant Natural Sunscreen SPF 30 Body Lotion</li> <li>Derma e Vary Clear Meisturizer</li> </ul>
<ul> <li>16</li> <li>Derma e CoQ10 Super Repair Eye Crème</li> <li>17</li> <li>Derma e Antioxidant Natural Sunscreen SPF 30 Oil-Free Face Loti</li> <li>18</li> <li>Derma e Antioxidant Natural Sunscreen SPF 30 Body Lotion</li> <li>Derma e Vary Clear Meisturizer</li> </ul>
<ul> <li>Derma e CoQ10 Super Repair Eye Creme</li> <li>Derma e Antioxidant Natural Sunscreen SPF 30 Oil-Free Face Loti</li> <li>Derma e Antioxidant Natural Sunscreen SPF 30 Body Lotion</li> <li>Derma e Very Clear Meisturizer</li> </ul>
<ul> <li>Derma e Antioxidant Natural Sunscreen SPF 30 Oil-Free Face Loti</li> <li>Derma e Antioxidant Natural Sunscreen SPF 30 Body Lotion</li> <li>Derma e Very Clear Meisturizer</li> </ul>
<ul> <li>Derma e Antioxidant Natural Sunscreen SPF 30 Body Lotion</li> <li>Derma e Very Clear Moisturizer</li> </ul>
Dormo o Vory Cloor Moisturizor
Derma e Intensive Therapy Foot Crème
• Derma e Purifying 2-in-1 Charcoal Mask
• Derma e Anti-Wrinkle Vitamin A Night Serum
Derma e Anti-Wrinkle Vitamin A Glycolic Mask
25
Derma e Overnight Peel
• Derma e Soothing Cleanser with Pycnogenol
28 CLASS ACTION COMPLAINT – JURY TRIAL DEMANDED

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1 2 3	<ul> <li>Derma e Soothing Toner with Pycnogenol</li> <li>Derma e Very Clear Acne Cleanser</li> </ul>
4 5	<ul> <li>Derma e Purifying Gel Cleanser</li> <li>Derma e Purifying Toner Mist</li> <li>Derma e Purifying Daily Detox Scrub</li> </ul>
6 7 8	<ul> <li>Derma e Hydrating Scrub</li> <li>Derma e Hydrating Cleanser with Hyaluronic Acid</li> </ul>
9 10	Derma e Evenly Radiant Brightening Cleanser
11 12	<ul> <li>Derma e Evenly Radiant Brightening Toner</li> <li>Derma e Firming DMAE Cleanser</li> </ul>
13 14	<ul> <li>Derma e Firming DMAE Toner</li> <li>Derma e Vitamin E Intensive Therapy Body Balm</li> </ul>
15 16 17	<ul><li>Derma e Vitamin E 12,000 IU Crème</li><li>Derma e Tea Tree and E Oil</li></ul>
17 18 19	<ul> <li>Derma e Tea Tree and E Antiseptic Crème</li> <li>Derma e Tea Tree and E Face and Body Wash</li> </ul>
20 21	<ul><li>Derma e Itch Relief Lotion</li><li>Derma e Anti-Wrinkle Vitamin A Eye Crème</li></ul>
22 23	<ul> <li>Derma e Anti-Wrinkle Vitamin A Retinyl Palmitate Crème</li> <li>Derma e Anti-Wrinkle Vitamin A Moisturizing Gel</li> </ul>
24 25	<ul> <li>Derma e Very Clear Acne Scrub</li> <li>Derma e Exfoliating Scrub with Fruit Enzymes</li> </ul>
26 27 28	Derma e Anti-Wrinkle Vitamin A Glycolic Cleanser
20	CLASS ACTION COMPLAINT – JURY TRIAL DEMANDED

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	Derma e Anti-Wrinkle Vitamin A Glycolic Toner
	Derma e Anti-Wrinkle Vitamin A Glycolic Scrub
	Derma e Hydrating Mist with Hyaluronic Acid
	Derma e Vitamin E Intensive Therapy Body Lotion, Fragrance-Free
	Derma e Vitamin E Intensive Therapy Body Lotion, Lavender-Neroli
	Derma e CoQ10 Super Repair Cleanser
	Derma e CoQ10 Super Repair 2-in-1 Scrub/Mask
	• Derma e Anti-Wrinkle Vitamin A & E Treatment Oil
	Derma e Makeup Remover
	Derma e Psorzema Body Wash
	Derma e Scalp Relief Shampoo
	Derma e Scalp Relief Conditioner
	Derma e Very Clear Acne Spot Treatment
	• Derma e Vitamin E Skin Oil 14,000 I.U.
	Derma e Age-Defying Antioxidant Hand Crème
	<ul> <li>Derma e Hydrating Facial Wipes</li> </ul>
	<ul> <li>Derma e Vitamin E Intensive Therapy Hand Crème</li> </ul>
	(collectively, "the Products").
	4. Consistent with Defendant's self-promotion as a leader in natural personal care
product	s, the front packaging of each one of the Products clearly states that it is "Natural".
	5. To reinforce the message that the Products are natural products, the front packaging of
every P	roduct displays pictures of leaves and states the Products are "100% Vegan", "Cruelty-Free",
"Parabe	n-Free." Contrary to the labeling, the Products contain the following synthetic ingredients:
CLASS A	CTION COMPLAINT – JURY TRIAL DEMANDED
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<ul> <li>Cetyl Alcohol</li> <li>Glyceryl Stearate</li> <li>Tocopheryl Acetate</li> <li>Polysorbate 20</li> <li>Xanthan Gum</li> <li>Dimethicone</li> <li>Phenoxyethanol</li> <li>Ethylexylglycerin</li> <li>Potassium Sorbate</li> <li>Zinc Oxide</li> <li>Titanium Dioxide</li> <li>Glyceryl Stearate Citrate</li> <li>Glyceryl Stearate</li> <li>Stearyl Alcohol</li> <li>Cetearyl Alcohol</li> </ul>
<ul><li>Decyl Glucoside</li><li>Coco-Glucoside</li></ul>
Cocamidopropyl Betaine
<ul><li>Sodium Benzoate</li><li>Citric Acid</li></ul>
Glycolic Acid
6. Defendant's representations that the Products are "Natural" are false, misleading,
and deceptive because the Products contain multiple ingredients that are, as set forth and described
below, synthetic and artificial.
a. Zinc Oxide is a synthetic compound. See, e.g., 7 C.F.R. § 205.601(j)(6)(ii). Zinc
oxide used in commercial purposes is usually produced by chemical synthesis or by
vaporizing metallic zinc at extreme high heat.
<b>b.</b> Dimethicone is a synthetic ingredient listed under 21 C.F.R. § 347.10. It is a
polydimethylsiloxane obtained by hydrolysis and polycondensation of
dichlorodimethylsilane and chlorotrimethylsilane. <sup>1</sup>
<sup>1</sup> <u>https://www.truthinadvertising.org/wp-content/uploads/2014/07/Segedie-vHain-Celestial-Group-complaint.pdf</u>
CLASS ACTION COMPLAINT – JURY TRIAL DEMANDED 6

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1	c.	Cetearyl Alcohol/Cetyl Alcohol/Stearyl Alcohol is a synthetic substance and
2		adjuvant. See 21 C.F.R. §172.515.
3	d.	Potassium Sorbate is a synthetic preservative. <sup>2</sup> See 21 C.F.R. § 582.3640. It is
4		created by using potassium hydroxide (KOH) to neutralize sorbic acid (C6H8O2).
5		The resulting potassium sorbate may be crystallized from aqueous ethanol. Studies
6		have shown Potassium Sorbate to have genotoxic effects on humans and other
7		mammals. <sup>3</sup> It causes chromosomal aberrations in cells, which can trigger the
8		development of cancer. <sup>4</sup>
9		<b>Sodium benzoate</b> is a synthetic preservative. <sup>5</sup> Sodium benzoate is produced by the
10 11	e.	
11		neutralization of benzoic acid with sodium hydroxide, or by adding benzoic acid to
12		a hot concentrated solution of sodium carbonate until effervescence ceases. The
14		solution is then evaporated, cooled and allowed to crystalize or evaporate to
15		dryness, and then granulated. It does not occur naturally. <sup>6</sup> Sodium benzoate has
16		been shown to cause DNA damage and chromosomal aberrations. <sup>7</sup> When sodium
17		benzoate combines with ascorbic acid (an ingredient common in many food
18		products) the two substances can react to produce benzene, which is a highly toxic
19		carcinogen.
20	f.	Xanthan Gum is a polysaccharide derived from the fermentation of sugars by
21		anthomonas campeseri bacterium and purification using isopropyl alcohol. It is
22		
23		.gov/ICECI/EnforcementActions/WarningLetters/2011/ucm274535.htm. et al., Does Potassium Sorbate Induce Genotoxic or Mutagenic Effects in Lymphocytes?,
24		VITRO 790, 793 (2010).
25 26	http://www.fda.g	g.org/skindeep/ingredient/705989/SODIUM_BENZOATE/; gov/ICECI/EnforcementActions/WarningLetters/2011/ucm274535.htm.
26		., The Evaluation of the Genotoxicity of Two Food Preservatives: Sodium Benzoate and Potassium
27 28	Benzoate, FOOD	and Chemical Toxicology 763, 764-68 (2011).
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1	listed as a synthetic ingredient by federal regulation and is typically used as a	
2	thickening or stabilizing agent in beverages and as emulsifiers in salad dressings.	
3	See 7 C.F.R. § 205.605(b). A 2012 article in the Journal of Pediatrics noted that the	
4	U.S. Food & Drug Administration issued warnings that products containing xanthan	
5	gum have been linked to illness and death in infants. <sup>8</sup>	
6	g. Glyceryl Stearate is a synthetic mixture of variable proportions of glyceryl	
7	monostearate, glyceryl monopalmitate, and glyceryl esters of fatty acids present in	
8 9	commercial stearic acid. Glyceryl monostearate is prepared by glycerolysis of	
10	certain fats or oils esterification, with glycerin, of stearic acid. See 21 C.F.R.	
11	§184.1324.	
12	<b>h.</b> Glyceryl Stearate Citrate, is a synthetic mixture of variable proportions of glyceryl	
13	monostearate, glyceryl monopalmitate, citric acid esters and glyceryl esters of fatty	
14		
15	acids present in commercial stearic acid. Glyceryl monostearate is prepared by	
16	glycerolysis of certain fats or oils esterification, with glycerin, of stearic acid. See 21	
17	C.F.R. §184.1324.	
18	i. Cocamidopropyl Betaine (Coco Betaine) is a synthetic surfactant. <sup>9</sup>	
19	j. Glycolic Acid is a synthetic ingredient registered as a disinfecting cleaner and a	
20	disinfectant/sanitizer for non-food contacting, hard non-porous surfaces in	
21	residential and public access premises. <sup>10</sup>	
22	<b>k.</b> Polysorbate-20 is a synthetic emulsifier and/or surface-active agent. See 21 C.F.R.	
23	§ 178.3400.	
24 25		
23 26	<ul> <li><sup>8</sup> Jennifer Beal, MPH et al., <i>Late Onset Necrotizing Enterocolitis in Infants Following Use of a Xanthan Gum-Containing Thickening Agent</i>, 161 THE JOURNAL OF PEDIATRICS 2, 354 (2012).</li> <li><sup>9</sup> http://www.fda.gov/downloads/CombinationProducts/JurisdictionalInformation/RFDJurisdictionalDecisions/Redacted DecisionLetters/UCM113805.pdf</li> </ul>	
20		
28	<sup>10</sup> file:///C:/Users/User/Downloads/EPA-HQ-OPP-2011-0422-0002.pdf	
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#### Case 3:18-cv-00557-DMS-NLS Document 1 Filed 03/15/18 PageID.10 Page 10 of 27 **I.** Phenoxyethanol is a synthetic substance and adjuvant. See 21 C.F.R. §172.515.<sup>11</sup> 1 **m.** Decvl Glucoside is a synthetic ingredient obtained by the condensation of decyl 2 alcohol and glucose. <sup>12</sup> 3 4 **n.** Coco Glucoside is a synthetic ingredient obtained by the condensation of glucose 5 and coconut alcohol. <sup>13</sup> 6 **o.** Tocopherol (Acetate) is a synthetic, inert ingredient used pre and post-harvest as an 7 ingredient in pesticide formulations applied to growing crops or to raw agricultural 8 commodities after harvest. See 40 C.F.R. §180.910. 9 **p.** Titanium Dioxide is a color additive that is synthetically prepared Ti02, free from 10 admixture with other substances.<sup>14</sup> 11 12 **q.** Citric Acid is (2-hydroxy-propane-1, 2,3-tricarboxylic acid) is a synthetic 13 substance. While the chemical's name has the word "citric" in it, citric acid is no 14 longer extracted from the citrus fruit but industrially manufactured by fermenting 15 certain genetically mutant strains of the black mold fungus, Aspergillus niger. A 16 technical evaluation report for the substance citric acid compiled by the United 17 18 States Department of Agriculture, Agricultural Marketing Service ("USDA AMS") 19 for the National Organic Program classified citric acid as "Synthetic Allowed". See 20 Page 4, *available* 21 at http://www.ams.usda.gov/AMSv1.0/getfile?dDocName=STELPRDC5067876. As one 22 of the USDA AMS reviewers commented, 23 24 <sup>11</sup> The Federal Trade Commission, recognizing that many of these same ingredients are unquestionably synthetic, has filed complaints against companies that have used these ingredients in products promoted as natural. Attachment A 25 <sup>12</sup> http://www.newdirections.com.au/articles/images/Decyl-Glucoside-and-Other-Alkyl-Glucosides-as-Used-in-Cosmetics.pdf 26 <sup>13</sup> http://www.newdirections.com.au/articles/images/Decyl-Glucoside-and-Other-Alkyl-Glucosides-as-Used-in-Cosmetics.pdf 27

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<sup>&</sup>lt;sup>14</sup> http://www.accessdata.fda.gov/scripts/cdrh/cfdocs/cfcfr/cfrsearch.cfm?fr=73.575

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1 2	"[Citric acid] is a natural[ly] occurring substance that commercially goes through numerous chemical processes to get to [its] final usable form. This
3	processing would suggest that it be classified as synthetic." Id. at 3.
4	The report further explains, under the "How Made" question, that citric acid is made –
5	"Traditionally by extraction from citrus juice, no longer commercially available. It is now extracted by fermentation of a carbohydrate substrate
6	(often molasses) by citric acid bacteria, <i>Aspergillus niger</i> (a mold) or <i>Candida guilliermondii</i> (a yeast). Citric acid is recovered from the
7	fermentation broth by a lime and sulfuric acid process in which the citric acid is first precipitated as a calcium salt and then reacidulated with
8 9	sulfuric acid." <i>Id.</i> at 4.
10	<b>r.</b> Ethylhexylglycerin is a synthetic derived from vegetable glycerin. (See below).
11	s. Glycerin (Vegetable) is a factory-produced texturizer that is created by complex
12	processing. It is recognized by federal regulations as synthetic. See 7 C.F.R. §
13	205.605(b). It is commonly used as a filler and thickening agent. It requires
14	multiple processing steps in an industrial environment to create Glycerin.
15	Therefore, it cannot be described as "natural." A technical evaluation report
16 17	compiled by the USDA AMS Agricultural Analytics Division for the USDA
17	National Organic Program explains that Glycerin is "produced by a hydrolysis of
19	fats and oils" and is listed in the USDA Organic Program's National List as a
20	"synthetic nonagricultural (nonorganic) substance." The same report lists several
21	methods of producing Glycerin, each of which involve numerous steps that include
22	the use of high temperatures and pressure and purification to get an end product.
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Table 2 Processes for produ	cing glycerin by hydrolysis of fats and oils <sup>15</sup>
Lemmens Fryer's Process	Oil or fat is subjected in an autoclave to the conjoint action of heat and pressure (about 100 PSI) in the presence of an emulsifying
	and accelerating agent, e.g. zinc oxide or hydroxide (sodium hydroxide can be
	substituted) for about eight hours. The strong solution of glycerin formed is withdrawn and
	replaced by a quantity of hot, clean and preferably distilled water equal to about one third to one fourth of the weight of the
	original charge of oil or fat and treatment continued for an additional four hours. The dilute elymptic alternation form the letter part as
	dilute glycerin obtained from the latter part of the process is drawn off and used for the initial treatment of the further charge of oil or
Budde and Robertson's Process	fat. The oils or fats are heated and mechanically
	agitated with water and sulphuric acid gas, under pressure in a closed vessel or autoclave
	The advantage claimed for the process are
	that the contents of the vessel are free from foreign matter introduced by reagents and
	need no purification; that the liberated glycerin is in the form of a pure and
	concentrated solution; that no permanent
	emulsion is formed and that the fatty acids ar not discolored.
Ittner's Process	Coconut oil is kept in an autoclave in the
	presence of water at 70 atmospheres pressure and 225-245oC temperature and split into
	fatty acids and glycerin, both being soluble under these conditions in water. The glycerin solution separates in the bottom of the
	autoclave. The aqueous solution contains at the end of the splitting process more than 30 percent glycerin.
Continuous High Pressure Hydrolysis	In this process a constant flow of fat is maintained flowing upward through an
	autoclave column tower against a downward
	counterflow of water at a pressure of 600 PSI maintained at temperature of 480-495oF. Under these conditions, the fat is almost
	completely miscible in water and the
	hydrolysis take place in a very short time. Th liberated fatty acids, washed free of glycerin
	by the downward percolating water, leave the top of the column and pass through a flash
	tank while the liberated glycerin dissolves in
15 https://www.ams.usda.gov/sites/default/files/me	edia/Glycerin%20Petition%20to%20remove%20TR%202013
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 the downward flow of water and is discharged
from the bottom of the tower into the sweet-
water storage tank.

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9. Whether Defendant's labeling of the Products as "Natural" is deceptive is judged by whether it would deceive or mislead a reasonable person. To assist in ascertaining what a reasonable consumer believes the term natural means, one can look to the regulatory agencies for their guidance.

10. Congress has defined "synthetic" to mean a substance that is formulated or manufactured by a chemical process or by a process that chemically changes a substance extracted from naturally occurring plants, animals, or mineral sources . . . . 7 U.S.C. § 6502 (2.1).

11 11 Surveys and other market research, including expert testimony Plaintiff intends to 12 introduce, will demonstrate that the term "natural" is misleading to a reasonable consumer because 13 the reasonable consumer believes that the term "natural," when used to describe goods such as the 14 15 Products, means that the goods are free of synthetic ingredients. By way of example, according to a 16 consumer survey, "[e]ighty-six percent of consumers expect a 'natural' label to mean processed 17 foods do not contain any artificial ingredients."<sup>16</sup>

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12. Additionally, Webster's New World Dictionary defines natural as "produced or existing in nature, not artificial or manufactured.<sup>17</sup>

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A reasonable consumer's understanding of the term "Natural" comports with that of 13. federal regulators and common meaning. That is, the reasonable consumer understands the

<sup>16</sup> Urvashi Rangan, Comments of Consumers Union on Proposed Guides for Use of Environmental Marketing Claims, 25 16 C.F.R. Part 260, Notice of the Federal Trade Commission (2010), available at www.ftc.gov/sites/default/files/documents/public comments/guides-use-environmental-marketing-claims-project-

<sup>17</sup> http://www.yourdictionary.com/natural#websters.

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<sup>26</sup> no.p954501-00289%C2%A0/00289-57072.pdf (also accessible as Comment 58 at http://www.ftc.gov/policy/publiccomments/initiative-353). 27

representation that a product is "Natural" to mean that it does not contain any synthetic or artificial ingredients.

14. Consumers lack the meaningful ability to test or independently ascertain or verify whether a product is natural, especially at the point of sale. Consumers would not know the true nature of the ingredients merely by reading the ingredients label.

15. Discovering that the ingredients are not natural and are actually synthetic requires a scientific investigation and knowledge of chemistry beyond that of the average consumer. That is why, even though the ingredients listed above are identified on the back of the Products' packaging in the ingredients listed, the reasonable consumer would not understand – nor are they expected to understand - that these ingredients are synthetic.

16. Moreover, the reasonable consumer is not expected or required to scour the ingredients list on the back of the Products in order to confirm or debunk Defendant's prominent front-of-the-product claims, representations, and warranties that the Products are "Natural".

16 17. In April 2016, the Federal Trade Commission ("FTC") filed a complaint against a
17 cosmetics manufacturer for representing that its products were "natural" when they contained
18 ethylhexylglycerin. The company agreed to cease marketing the products in question as being
19 "natural."<sup>18</sup>

18. Plaintiff and members of the classes described below paid a premium for
Defendant's Products over comparable products that did not purport to be natural products.
Contrary to representations on the Products' labeling, instead of receiving natural products,
consumers receive products with unnatural and/or synthetic ingredients.

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<sup>&</sup>lt;sup>18</sup> https://www.ftc.gov/news-events/press-releases/2016/04/four-companies-agree-stop-falsely-promoting-their-personal-care (last visited March 21, 2017).

 Defendant's representation that the Products are "natural" is unfair, unlawful, and fraudulent conduct, is likely to deceive members of the public, and continues to this day. As such, Defendant's practices violate California's Consumer Legal Remedies Act, Cal. Civ. Code § 1750 *et seq.* ("CLRA"), California's Unfair Competition Law, Cal. Bus. & Prof. Code § 17200 *et seq.* ("UCL"), and California's False Advertising Law, Cal. Bus. & Prof. Code § 17500 *et seq.* ("FAL"). Plaintiff also brings claims for fraud, unjust enrichment and breach of express warranty.

#### JURISDICTION AND VENUE

20. This Court has personal jurisdiction over Defendant. Defendant purposefully avails itself of the California consumer market and distributes the Products to hundreds of locations within this County and thousands of retail locations throughout California, where the Products are purchased by thousands of consumers every day.

21. This Court has original subject-matter jurisdiction over this proposed class action pursuant to 28 U.S.C. § 1332(d), which, under the provisions of the Class Action Fairness Act ("CAFA"), explicitly provides for the original jurisdiction of the federal courts in any class action in which at least 100 members are in the proposed plaintiff class, any member of the plaintiff class is a citizen of a State different from any defendant, and the matter in controversy exceeds the sum of \$5,000,000.00, exclusive of interest and costs. Plaintiff alleges that the total claims of individual members of the proposed Class (as defined herein) are well in excess of \$5,000,000.00 in the aggregate, exclusive of interest and costs.

Venue is proper in this District under 28 U.S.C. § 1391(a). Plaintiff's purchases of
 Defendant's Products, substantial acts in furtherance of the alleged improper conduct, including the
 dissemination of false and misleading information regarding the nature, quality, and/or ingredients
 of the Products, occurred within this District and the Defendant conducts business in this District.

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PARTIES

26 23. Plaintiff Jennifer Meyers ("Meyers") is a citizen of California, residing in Carlsbad,
27 California. In the last several years, Ms. Meyers made several purchases of Defendant's Products

1 from various stores in and near San Diego County, California. Prior to purchasing DERMA  $\in \mathbb{R}^{\mathbb{R}}$ 2 Products, Ms. Meyers saw and read the front of the product packaging, and relied on the 3 representation and warranty that the product would "natural." Prior to purchasing, Ms. Meyers 4 also saw, read and relied on the representation and warranty that the product was "Natural." Ms. 5 Mevers understood these representations to mean that DERMA  $\cdot E^{\mathbb{R}}$  Products did not contain 6 synthetic chemicals. Ms. Meyers purchased DERMA  $\cdot E^{\otimes}$  Products at a substantial price premium, 7 and would not have bought the product had she known that the labeling she relied on was false, 8 misleading, deceptive and unfair. Ms. Meyers would purchase the Products again in the future if 9 Defendant changed the composition of the Products so that they conformed to their "natural" 10 labeling and marketing.

11 24. Defendant Stearn's Products, Inc. is a California Corporation that has its principal
12 place of business at 1180 Patricia Avenue, Suite 200, California 93065.

Defendant produces, markets and distributes various consumer skin care products in
 retail stores across the United States. Defendant knew that the labeling of the Products is false and
 misleading to a reasonable consumer, because the Products contain phenoxyethanol and
 ethylhexylglycerin and other synthetic ingredients, which are inconsistent with the Product
 labeling.

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## FACTS COMMON TO ALL CAUSES OF ACTION

19 26. Consumers have become increasingly concerned about the effects of synthetics and
20 chemical ingredients in cosmetic products. As a result, consumers are willing to pay, and have
21 paid, a premium for products labeled "natural" over ordinary products that contain synthetic
22 ingredients.

27. The FTC has warned marketers that the use of the term "natural" may be deceptive: Marketers that are using terms such as natural must ensure that they can substantiate whatever claims they are conveying to reasonable

consumers. If reasonable consumers could interpret a natural claim

as representing that a product contains no artificial ingredients, then the marketer must be able to substantiate that fact.<sup>19</sup>

28. Likewise, the Food and Drug Administration ("FDA") warns that any "natural" labeling on cosmetic products must be "truthful and not misleading."<sup>20</sup>

29. The DERMA $\cdot E^{(R)}$  brand is manufactured and marketed by Defendant and sold in drug, grocery, and retail stores nationwide. On its website, Defendant underscores the fact that "[o]ne of our goals as an all-natural skin care company is to use only the best ingredients in our products."

DERMA  $\cdot E^{\mathbb{R}}$  brand products that are the subject of this lawsuit include: Natural 30. Mineral Sunscreen Broad Spectrum SPF 30 Body; Natural Mineral Sunscreen Broad Spectrum SPF Oil Face Free; Itch Relief Lotion; Vitamin E Intense Therapy Hand Crème; Stretch Mark Crème; Vitamin E Intense Therapy Body Lotion Lavender-Neroli; Psorzema® Body Wash; Psorzema® Crème; Intense Therapy Foot Crème; Vitamin E 12,000 IV Crème; Vitamin E Intense Therapy Body Lotion Fragrance-Free; Soothing Cleanser with Pycnogenol®; Soothing Eye Gel with Pycnogenol®; Soothing Moisturizing Crème; Soothing Oil-Free Moisturizer; Derma E Baby Natural Mineral Sunscreen; Very Clear Moisturizer; CoQ10 Super Repair Crème; Skinbiotics Treatment Crème; Tea Tree and E Face and Body Wash; CoQ10 Super Repair Eye Crème; Very clear acne spot treatment; Make Up Remover; Firming DMAE Cleanser; Very Clear Acne Scrub; Vitamin E Intense Therapy Body Lotion Fragrance Free; Anti-Wrinkle Vitamin A Palmitate Crème; Anti-Wrinkle Vitamin A Glycolic Cleanser; Tea Tree and Antiseptic Crème; Hydrating Eye Crème: Microdermabrasion Scrub with Sea Salt; Purifying Gel Cleanser; Soothing Toner; Deep Wrinkle Peptide Eye Crème; Clear Vein Crème; Overnight Peel; Hydrating Night Crème (collectively, "Products").

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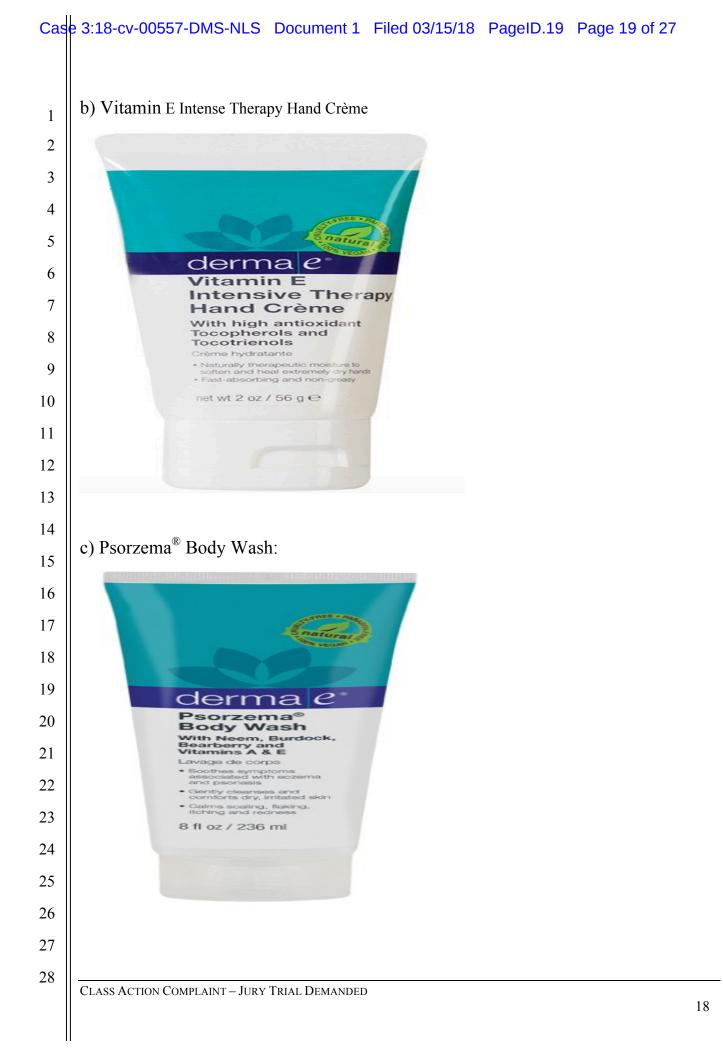
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 <sup>&</sup>lt;sup>19</sup> 75 Fed. Reg. 63552, 63586 (Oct. 15, 2010).
 <sup>20</sup> FDA, Small Business & Homemade Cosmetics: Fact Sheet, *available at* http://www.fda.gov/Cosmetics/ResourcesForYou/Industry/ucm388736.htm#7.





DERMA $\cdot E^{\mathbb{R}}$  Products have been labeled "Natural" at all times during the last four 1 33. 2 years, at least.

34. Based on the language that appears on the front of each product, Plaintiff reasonably believed that  $DERMA \cdot E^{\mathbb{R}}$  Products contained only natural ingredients.

5 The phrase "Natural" is a representation to a reasonable consumer that  $DERMA \cdot E^{\text{(B)}}$ 35. 6 brand Products contain only natural ingredients. The phrase is misleading to a reasonable consumer because DERMA · E<sup>®</sup> brand Products actually contain unnatural and synthetic ingredients.

9 36. Based on the language that appears on the front of each product, Plaintiff Meyers believed that  $DERMA \cdot E^{\text{(R)}}$  brand Products contained only natural ingredients. 10

11 37. Defendant knew that consumers will pay more for a product labeled "natural," and intended to deceive Plaintiff and putative class members by labeling DERMA  $\cdot E^{\text{®}}$  brand Products as 12 13 purportedly natural products.

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#### **CLASS ALLEGATIONS**

15 38. Plaintiff Meyers seeks to represent a class defined as all persons in the United States 16 who purchased the Products during the class period (the "Class"). Excluded from the Class are 17 Defendant, its affiliates, employees, officers and directors, persons or entities that purchased the 18 Products for resale, and the Judge(s) assigned to this case.

19 39. Plaintiff Meyers also seek to represent a Subclass of all persons in California who 20 purchased the Products during the class period (the "California Subclass"). Excluded from the 21 California Subclass are Defendant, its affiliates, employees, officers and directors, persons or 22 entities that purchased the Products for resale, and the Judge(s) assigned to this case.

23 40. There is a well-defined community of interest in the questions of law and fact 24 involved in this case. Questions of law and fact common to the members of the putative classes 25 that predominate over questions that may affect individual Class members include, but are not 26 limited to the following:

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1 2 2	a. whether Defendant misrepresented material facts concerning the Products on the label of every product;		
3	b. whether Defendant's conduct was unfair and/or deceptive;		
4	c. whether Defendant has been unjustly enriched as a result of the		
5	unlawful, fraudulent, and unfair conduct alleged in this Complaint such that it		
6	would be inequitable for Defendant to retain the benefits conferred upon them		
7	by Plaintiff and the classes;		
8	d. whether Defendant breached express warranties to Plaintiff and the		
9	classes;		
10	e. whether Plaintiff and the classes have sustained damages with		
11	respect to the common-law claims asserted, and if so, the proper measure of their		
12	damages.		
13	41. Plaintiff's claims are typical of those of other class members because Plaintiff, like		
14	all members of the classes, purchased Defendant's Products bearing the natural representations and		
15	Plaintiff sustained damages from Defendant's wrongful conduct.		
16	42. Plaintiff will fairly and adequately protect the interests of the classes and have		
17	retained counsel that is experienced in litigating complex class actions. Plaintiff has no interests		
18	which conflict with those of the classes.		
19	43. A class action is superior to other available methods for the fair and efficient		
20	adjudication of this controversy.		
21	44. The prerequisites to maintaining a class action for equitable relief are met as		
22	Defendant has acted or refused to act on grounds generally applicable to the classes, thereby		
23	making appropriate equitable relief with respect to the classes as a whole.		
24	45. The prosecution of separate actions by members of the classes would create a risk of		
25	establishing inconsistent rulings and/or incompatible standards of conduct for Defendant. For		
26	example, one court might enjoin Defendant from performing the challenged acts, whereas another		
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28	CLASS ACTION COMPLAINT – JURY TRIAL DEMANDED 20		

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1 2 3	might not. Additionally, individual actions could be dispositive of the interests of the classes even where certain Class members are not parties to such actions.									
4	Violation Of California's Consumers Legal Remedies Act ("CLRA"), California Civil Code §§ 1750, <i>et seq</i> .									
5	46. Plaintiff hereby incorporates by reference the allegations contained in all preceding									
<ul> <li>6 paragraphs of this complaint.</li> <li>7 47. Plaintiff Meyers brings this claim individually and on behalf of the members</li> </ul>										
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9	48. This cause of action is brought pursuant to California's Consumers Legal Remedies									
10	Act, Cal. Civ. Code §§ 1750-1785 (the "CLRA").									
11	49. Plaintiff Meyers and the other members of the California Subclass are "consumers,"									
12	as the term is defined by California Civil Code § 1761(d), because they bought the Products for									
13	personal, family, or household purposes.									
14	50. Plaintiff Meyers, the other members of the California Subclass, and Defendant have									
15	engaged in "transactions," as that term is defined by California Civil Code § 1761(e).									
16	51. The conduct alleged in this Complaint constitutes unfair methods of competition									
17	and unfair and deceptive acts and practices for the purpose of the CLRA, and the conduct was									
18	undertaken by Defendant in transactions intended to result in, and which did result in, the sale of									
19	goods to consumers.									
20	52. As alleged more fully above, Defendant has violated the CLRA by falsely									
21	representing to Plaintiff Meyers and the other members of the California Subclass that the Products									
22	are "natural" when in fact they are made with synthetic ingredients.									
23	53. As a result of engaging in such conduct, Defendant has violated California Civil									
24	Code § 1770(a)(5), (a)(7) and (a)(9).									
25	54. On May 30, 2017 (and an amended notice on October 27, 2017), Plaintiff Meyers									
26	mailed a notice letter to Defendant consistent with California Civil Code § 1782(a), and Defendant									
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28	CLASS ACTION COMPLAINT – JURY TRIAL DEMANDED									
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received the initial notice letter on June 13, 2017. The letter was sent on behalf of Meyers and all								
Violation Of California's Unfair Competition Law ("UCL"), California Business & Professions Code §§ 17200, <i>et seq</i> .								
56. Plaintiff hereby incorporates by reference the allegations contained in all preceding								
paragraphs of this complaint.								
57. Plaintiff Meyers brings this claim individually and on behalf of the members of the								
proposed California Subclass against Defendant.								
58. Defendant is subject to California's Unfair Competition Law, Cal. Bus. & Prof.								
Code §§ 17200, et seq. The UCL provides, in pertinent part: "Unfair competition shall mean and								
include unlawful, unfair or fraudulent business practices and unfair, deceptive, untrue or								
misleading advertising"								
59. Defendant violated the "unlawful" prong of the UCL by violating the CLRA and the	e							
FAL, as alleged herein.								
60. Defendant's misrepresentations and other conduct, described herein, violated the								
public policy, and is immoral, unethical, oppressive, and unscrupulous, as the gravity of the								
conduct outweighs any alleged benefits.								
61. Defendant violated the "fraudulent" prong of the UCL by misrepresenting that the								
Products are "natural" when, in fact, they are made with synthetic ingredients.								
62. Plaintiff Meyers and the California Subclass lost money or property as a result of								
Defendant's UCL violations because: because: (a) they would not have purchased the Products on								
the same terms if they knew that the Products were made with unnatural and synthetic ingredients								
	<ul> <li>received the initial notice letter on June 13, 2017. The letter was sent on behalf of Meyers and all other persons similarly situated.</li> <li>55. Accordingly, pursuant to California Civil Code § 1780(a)(3), Plaintiff Meyers, on behalf of themselves and all other members of the California Subelass, seeks injunctive relief, compensatory damages, punitive damages, and restitution of any ill-gotten gains due to Defendant's acts and practices.</li> <li><u>COUNT II</u></li> <li>Violation Of California's Unfair Competition Law ("UCL"), California Business &amp; Professions Code § 17200, <i>et seq.</i></li> <li>56. Plaintiff hereby incorporates by reference the allegations contained in all preceding paragraphs of this complaint.</li> <li>57. Plaintiff Meyers brings this claim individually and on behalf of the members of the proposed California Subclass against Defendant.</li> <li>58. Defendant is subject to California's Unfair Competition Law, Cal. Bus. &amp; Prof.</li> <li>Code § 17200, <i>et seq.</i> The UCL provides, in pertinent part: "Unfair competition shall mean and include unlawful, unfair or fraudulent business practices and unfair, deceptive, untrue or misleading advertising"</li> <li>59. Defendant violated the "unlawful" prong of the UCL by violating the CLRA and th FAL, as alleged herein.</li> <li>60. Defendant's misrepresentations and other conduct, described herein, violated the "unfair" prong of the UCL in that their conduct is substantially injurious to consumers, offends public policy, and is immoral, unethical, oppressive, and unscrupulous, as the gravity of the conduct outweighs any alleged benefits.</li> <li>61. Defendant violated the "fraudulent" prong of the UCL by misrepresenting that the Products are "natural" when, in fact, they are made with synthetic ingredients.</li> <li>62. Plaintiff Meyers and the California Subclass lost money or property as a result of Defendant's UCL violations because: because: (a) they would not have purchased the Products on</li> </ul>							

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(b) they paid a substantial price premium compared to other skin care and hygiene products due to
 Defendant's misrepresentations; and (c) the Products do not have the characteristics, uses, or
 benefits as promised.

#### <u>COUNT III</u> Violation Of California's False Advertising Law ("FAL"), California Business & Professions Code §§ 17500, *et seq*.

63. Plaintiff hereby incorporates by reference the allegations contained in all preceding paragraphs of this complaint.

8 64. Plaintiff Meyers brings this claim individually and on behalf of the members of the
9 proposed California Subclass against Defendant.

California's False Advertising Law, Cal. Bus. & Prof. Code §§ 17500, *et seq.*,
makes it "unlawful for any person to make or disseminate or cause to be made or disseminated
before the public in this state, ... in any advertising device ... or in any other manner or means
whatever, including over the Internet, any statement, concerning ... personal property or services,
professional or otherwise, or performance or disposition thereof, which is untrue or misleading and
which is known, or which by the exercise of reasonable care should be known, to be untrue or
misleading."

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66. Defendant committed acts of false advertising, as defined by §§17500, *et seq.*, by misrepresenting that the Products are "natural" when they are not.

19 67. Defendant knew or should have known through the exercise of reasonable care that
20 their representations about the Products were untrue and misleading.

21 68. Defendant's actions in violation of §§ 17500, *et seq.* were false and misleading such
22 that the general public is and was likely to be deceived. Plaintiff Meyers and the California
23 Subclass lost money or property as a result of Defendant's FAL violations because: (a) they would
24 not have purchased the Products on the same terms if they knew that the Products were made with
25 unnatural and synthetic ingredients; (b) they paid a substantial price premium compared to other
26 skin care and hygiene products due to Defendant's misrepresentations; and (c) the Products do not
27 have the characteristics, uses, or benefits as promised.

#### <u>COUNT IV</u> Breach of Express Warranty

69. Plaintiff hereby incorporates by reference the allegations contained in all preceding paragraphs of this complaint.

70. Plaintiff brings this claim individually and on behalf of the proposed Class, California Subclass against Defendant.

71. Defendant, as the designer, manufacturer, marketer, distributor, and/or seller, expressly warranted that the Products are "natural."

72. Defendant's express warranties, and its affirmations of fact and promises made to Plaintiff and the Class regarding the Products, became part of the basis of the bargain between Defendant and Plaintiff and the Class, thereby creating an express warranty that the Products would conform to those affirmations of fact, representations, promises, and descriptions.

73. The Products do not conform to the express warranty because they contain ingredients that are unnatural and synthetic.

74. As a direct and proximate cause of Defendant's breach of express warranty, Plaintiff and Class members have been injured and harmed because: (a) they would not have purchased the Products on the same terms if they knew the truth about the Products' unnatural ingredients; (b) they paid a substantial price premium based on Defendant's express warranties; and (c) the Products do not have the characteristics, uses, or benefits as promised.

75. On May 30, 2017, Plaintiff Meyers mailed a notice letter to Defendant consistent with Cal. Com. Code § 2607(3)(a) and U.C.C. 2-607(3)(A), and Defendant received the letter on June 16, 2017. The letter was sent on behalf of Meyers and all other persons similarly situated.

## <u>COUNT V</u> Unjust Enrichment

76. Plaintiff hereby incorporates by reference the allegations contained in all preceding paragraphs of this complaint.

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77. Plaintiff brings this claim individually and on behalf of the proposed Class, California Subclass against Defendant.

 $CLASS \ ACTION \ COMPLAINT-JURY \ TRIAL \ DEMANDED$ 

78. Plaintiff and class members conferred benefits on Defendant by purchasing the
 Products.

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79. Defendant has been unjustly enriched in retaining the revenues derived from Plaintiff' and class members' purchases of the Products. Retention of those monies under these circumstances is unjust and inequitable because of Defendant's misrepresentations about the Products, which caused injuries to Plaintiff and members of the classes because they would not have purchased the Products if the true facts had been known.

8 80. Because Defendant's retention of the non-gratuitous benefits conferred on it by
9 Plaintiff and Class members is unjust and inequitable, Defendant must pay restitution to Plaintiff
10 and Class members for their unjust enrichment, as ordered by the Court.

#### COUNT VI Fraud

# 81. Plaintiff hereby incorporates by reference the allegations contained in all preceding paragraphs of this complaint.

82. Plaintiff brings this claim individually and on behalf of the proposed Class, California Subclass against Defendant.

83. As discussed above, Defendant provided Plaintiff and Class members with false or misleading material information about the Products by representing that they are "natural."
Defendant made that misrepresentation knowing it was false.

84. Defendant's misrepresentations, upon which Plaintiff and class members reasonably and justifiably relied, were intended to induce and actually induced Plaintiff and class members to purchase the Products.

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 85. Defendant's fraudulent actions harmed Plaintiff and class members, who are entitled
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## PRAYER FOR RELIEF

26 WHEREFORE, Plaintiff demand judgment on behalf of themselves and members of the
27 Class, California Subclass as follows:

Cas	e 3:18-cv-005	57-DMS-NLS	Document 1	Filed 03/15/18	PageID.27	Page 27 of 27			
1 2	<ul> <li>A. For an order certifying the nationwide Class and California Subclass under Rule 23 of the Federal Rules of Civil Procedure; naming Plaintiff as Class and Subclass representatives; and naming Plaintiff' attorneys as Class Counsel representing the Class and Subclass members;</li> </ul>								
3 4	B. For an order finding in favor of Plaintiff, the nationwide Class and the California Subclass on all counts asserted herein;								
5 6	C. For an order awarding statutory, compensatory, treble, and punitive damages in amounts to be determined by the Court and/or jury;								
7	D. For injunctive relief enjoining the illegal acts detailed herein;								
8	E. For prejudgment interest on all amounts awarded;								
9	F. For an order of restitution and all other forms of equitable monetary relief;								
10	G.	For an order a	warding Plainti	ff her reasonable a	ttorneys' fees	and expenses an	d		
11	G. For an order awarding Plaintiff her reasonable attorneys' fees and expenses and costs of suit.								
12			JURY TI	RIAL DEMANDE	<u>CD</u>				
13	Plainti	ff demands a tri	al by jury on all	claims so triable.					
14									
15 16	Dated: March	16, 2018		NATHAN & AS	SOCIATES,	APC			
17			By:	/s/ Reuben D. I	Nathan				
18				Reuben D. Nat	than				
19				Reuben D. Nat (State Bar No.					
20				600 W. Broady	vay, Suite 700	)			
21				San Diego, Cal Telephone: (61	9)272-7014				
22				Facsimile: (61 E-Mail: <u>rnatha</u>	/	practice.com			
23				THE SULTZE					
24				Jason P. Sultze Joseph Lipari,					
25				Adam Gonnell 85 Civic Cente	i, Esq. <i>(pro ha</i>	ic vice)			
26				Poughkeepsie, Tel: (845) 483-	NY 12601				
27				sultzerj@thesu		.com			
28	CLASS ACTION C	COMPLAINT – JURY	Trial Demandei	)			26		

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The JS 44 civil cover sheet and the information contained herein neither replace nor supplement the filing and service of pleadings or other papers as required by law. except as provided by local rules of court. This form, approved by the Judicial Conference of the United States in September 1974, is required for the use of the Clerk of Court for the purpose of initiating the civil docket sheet. *(SEE INSTRUCTIONS ON NEXT PAGE OF THIS FORM.)* 

I. (a) PLAINTIFFS JENNIFER MEYERS				DEFENDANTS STEARN'S PRODUCTS, INC.			
(b) County of Residence (E	of First Listed Plaintiff  XCEPT IN U.S. PLAINTIFF CA	San Diego (SES)	NOTE: IN LAND CO	County of Residence of First Listed Defendant Los Angeles (IN U.S. PLAINTIFF CASES ONLY) NOTE: IN LAND CONDEMNATION CASES, USE THE LOCATION OF THE TRACT OF LAND INVOLVED.			
(c) Attorneys (Firm Name, Reuben D. Nathan, Esq. Nathan & Associates, AF 600 W. Broadway, Suite	SBN#208436 C		Attorneys (If Known) Angela Diesch SB Diesch Forres, LLI 6542 Lonetree Blv	N#256253	0557 DMS NLS		
II. BASIS OF JURISD	ICTION (Place an "X" in G	Ine Box Only)	II. CITIZENSHIP OF P	<b>RINCIPAL PARTIES</b>	(Place an "X" in One Box for Plainti,		
I       U.S. Government       Image: Comparison of the second sec				TF DEF 1 X 1 Incorporated or Pi of Business In 7			
2 U.S. Government Defendant			Citizen of Another State 2 2 Incorporated <i>and</i> Principal Place 5 5 5 of Business In Another State				
			Citizen or Subject of a Foreign Country	3 🗇 3 Foreign Nation			
IV. NATURE OF SUIT					of Suit Code Descriptions.		
	PERSONAL INJURY	PRTS PERSONAL INJURY	FORFEITURE/PENALTY	BANKRUPTCY	OTHER STATUTES		
<ul> <li>I10 Insurance</li> <li>I20 Marine</li> <li>I30 Miller Act</li> <li>I40 Negotiable Instrument</li> <li>I50 Recovery of Overpayment &amp; Enforcement of Judgment</li> <li>I51 Medicare Act</li> <li>I52 Recovery of Defaulted Student Loans (Excludes Veterans)</li> <li>I53 Recovery of Overpayment of Veteran's Benefits</li> <li>I60 Stockholders' Suits</li> <li>I90 Other Contract</li> <li>I95 Contract Product Liability</li> <li>I96 Franchise</li> </ul> <b>REAL PROPERTY</b> <ul> <li>210 Land Condemnation</li> <li>220 Foreclosure</li> <li>230 Rent Lease &amp; Ejectment</li> <li>245 Tort Product Liability</li> <li>290 All Other Real Property</li> </ul>	<ul> <li>310 Airplane</li> <li>315 Airplane Product Liability</li> <li>320 Assault, Libel &amp; Slander</li> <li>330 Federal Employers' Liability</li> <li>340 Marine</li> <li>345 Marine Product Liability</li> <li>350 Motor Vehicle</li> <li>355 Motor Vehicle Product Liability</li> <li>360 Other Personal Injury</li> <li>362 Personal Injury - Medical Malpractice</li> <li>CIVIL RIGHTS</li> <li>440 Other Civil Rights</li> <li>441 Voting</li> <li>442 Employment</li> <li>443 Housing/ Accommodations</li> <li>445 Amer: w/Disabilities - Employment</li> <li>446 Amer: w/Disabilities - Other</li> </ul>	<ul> <li>365 Personal Injury - Product Liability</li> <li>367 Health Care/ Pharmaceutical Personal Injury Product Liability</li> <li>368 Asbestos Personal Injury Product Liability</li> <li>368 Asbestos Personal</li> <li>370 Other Fraud</li> <li>371 Truth in Lending</li> <li>380 Other Personal Property Damage Product Liability</li> <li><b>PRISONER PETTIONS</b></li> <li>Habeas Corpus:</li> <li>463 Alien Detainee</li> <li>510 Motions to Vacate Sentence</li> <li>533 Death Penalty Other:</li> <li>540 Mandamus &amp; Other</li> <li>550 Civil Rights</li> </ul>	<ul> <li>G25 Drug Related Seizure of Property 21 USC 881</li> <li>G90 Other</li> <li>G90 Other</li> <li>710 Fair Labor Standards Act</li> <li>720 Labor/Management Relations</li> <li>740 Railway Labor Act</li> <li>751 Family and Medical Leave Act</li> <li>790 Other Labor Litigation</li> <li>791 Employee Retirement Income Security Act</li> <li>MMIGRATION</li> <li>462 Naturalization Application Actions</li> </ul>	<ul> <li>422 Appeal 28 USC 158</li> <li>423 Withdrawal 28 USC 157</li> <li>PROPERTY RIGHTS</li> <li>820 Copyrights</li> <li>830 Patent</li> <li>835 Patent - Abbreviated New Drug Application</li> <li>840 Trademark</li> <li>SOCIAL SECURITY</li> <li>861 HIA (1395ff)</li> <li>862 Black Lung (923)</li> <li>863 DIWC/DIWW (405(g))</li> <li>864 SSID Title XVI</li> <li>865 RS1 (405(g))</li> <li>FEDERAL TAX SUITS</li> <li>870 Taxes (U.S. Plaintiff or Defendant)</li> <li>871 IRS—Third Party 26 USC 7609</li> </ul>	<ul> <li>375 False Claims Act</li> <li>376 Qui Tam (31 USC 3729(a))</li> <li>400 State Reapportionment</li> <li>410 Antitrust</li> <li>430 Banks and Banking</li> <li>450 Commerce</li> <li>460 Deportation</li> <li>470 Racketeer Influenced and Corrupt Organizations</li> <li>480 Consumer Credit</li> <li>490 Cable/Sat TV</li> <li>850 Securities/Commodities/ Exchange</li> <li>891 Agricultural Acts</li> <li>893 Environmental Matters</li> <li>895 Freedom of Information Act</li> <li>896 Arbitration</li> <li>999 Administrative Procedure Act/Review or Appeal of Agency Decision</li> <li>950 Constitutionality of State Statutes</li> </ul>		
V ODICIN	□ 448 Education	<ul> <li>555 Prison Condition</li> <li>560 Civil Detainee - Conditions of Confinement</li> </ul>					
	noved from $\Box$ 3 te Court	Appellate Court	Reopened Another (specify)	rred from D 6 Multidistr r District Litigation Transfer	- Litigation - Direct File		
VI. CAUSE OF ACTIC	Cite the U.S. Civil Star Consumer Legal Brief description of ca		iling (Do not cite jurisdictional stati Isiness and Professions C	utes unless diversity) ode 17200, 17500, et se	eq, etc.		
VII. REQUESTED IN COMPLAINT:	UNDER RULE 23	IS A <b>CLASS ACTION</b> 3, F.R.Cv.P.	DEMAND \$ 5,000,0001	CHECK YES only JURY DEMAND:	if demanded in complaint:		
VIII. RELATED CASE IF ANY	<b>C(S)</b> (See instructions):	JUDGE		DOCKET NUMBER	~ ~		
DATE 3/15/2018 FOR OFFICE USE ONLY		SIGNATURE OF ATTOF					
	IOUNT'	APPLYING IFP	IUDGF	MAG IUD	GF		

#### **INSTRUCTIONS FOR ATTORNEYS COMPLETING CIVIL COVER SHEET FORM JS 44**

#### Authority For Civil Cover Sheet

The JS 44 civil cover sheet and the information contained herein neither replaces nor supplements the filings and service of pleading or other papers as required by law, except as provided by local rules of court. This form, approved by the Judicial Conference of the United States in September 1974, is required for the use of the Clerk of Court for the purpose of initiating the civil docket sheet. Consequently, a civil cover sheet is submitted to the Clerk of Court for each civil complaint filed. The attorney filing a case should complete the form as follows:

- **I.(a) Plaintiffs-Defendants.** Enter names (last, first, middle initial) of plaintiff and defendant. If the plaintiff or defendant is a government agency, use only the full name or standard abbreviations. If the plaintiff or defendant is an official within a government agency, identify first the agency and then the official, giving both name and title.
- (b) County of Residence. For each civil case filed, except U.S. plaintiff cases, enter the name of the county where the first listed plaintiff resides at the time of filing. In U.S. plaintiff cases, enter the name of the county in which the first listed defendant resides at the time of filing. (NOTE: In land condemnation cases, the county of residence of the "defendant" is the location of the tract of land involved.)
- (c) Attorneys. Enter the firm name, address, telephone number, and attorney of record. If there are several attorneys, list them on an attachment, noting in this section "(see attachment)".

II. Jurisdiction. The basis of jurisdiction is set forth under Rule 8(a), F.R.Cv.P., which requires that jurisdictions be shown in pleadings. Place an "X" in one of the boxes. If there is more than one basis of jurisdiction, precedence is given in the order shown below.

United States plaintiff. (1) Jurisdiction based on 28 U.S.C. 1345 and 1348. Suits by agencies and officers of the United States are included here. United States defendant. (2) When the plaintiff is suing the United States, its officers or agencies, place an "X" in this box.

Federal question. (3) This refers to suits under 28 U.S.C. 1331, where jurisdiction arises under the Constitution of the United States, an amendment to the Constitution, an act of Congress or a treaty of the United States. In cases where the U.S. is a party, the U.S. plaintiff or defendant code takes precedence, and box 1 or 2 should be marked.

Diversity of citizenship. (4) This refers to suits under 28 U.S.C. 1332, where parties are citizens of different states. When Box 4 is checked, the citizenship of the different parties must be checked. (See Section III below; **NOTE: federal question actions take precedence over diversity cases.**)

- III. Residence (citizenship) of Principal Parties. This section of the JS 44 is to be completed if diversity of citizenship was indicated above. Mark this section for each principal party.
- IV. Nature of Suit. Place an "X" in the appropriate box. If there are multiple nature of suit codes associated with the case, pick the nature of suit code that is most applicable. Click here for: <u>Nature of Suit Code Descriptions</u>.
- V. Origin. Place an "X" in one of the seven boxes.

Original Proceedings. (1) Cases which originate in the United States district courts.

Removed from State Court. (2) Proceedings initiated in state courts may be removed to the district courts under Title 28 U.S.C., Section 1441. When the petition for removal is granted, check this box.

Remanded from Appellate Court. (3) Check this box for cases remanded to the district court for further action. Use the date of remand as the filing date.

Reinstated or Reopened. (4) Check this box for cases reinstated or reopened in the district court. Use the reopening date as the filing date. Transferred from Another District. (5) For cases transferred under Title 28 U.S.C. Section 1404(a). Do not use this for within district transfers or multidistrict litigation transfers.

Multidistrict Litigation – Transfer. (6) Check this box when a multidistrict case is transferred into the district under authority of Title 28 U.S.C. Section 1407.

Multidistrict Litigation – Direct File. (8) Check this box when a multidistrict case is filed in the same district as the Master MDL docket. **PLEASE NOTE THAT THERE IS NOT AN ORIGIN CODE 7.** Origin Code 7 was used for historical records and is no longer relevant due to changes in statue.

- VI. Cause of Action. Report the civil statute directly related to the cause of action and give a brief description of the cause. Do not cite jurisdictional statutes unless diversity. Example: U.S. Civil Statute: 47 USC 553 Brief Description: Unauthorized reception of cable service
- VII. Requested in Complaint. Class Action. Place an "X" in this box if you are filing a class action under Rule 23, F.R.Cv.P. Demand. In this space enter the actual dollar amount being demanded or indicate other demand, such as a preliminary injunction. Jury Demand. Check the appropriate box to indicate whether or not a jury is being demanded.
- VIII. Related Cases. This section of the JS 44 is used to reference related pending cases, if any. If there are related pending cases, insert the docket numbers and the corresponding judge names for such cases.

Date and Attorney Signature. Date and sign the civil cover sheet.

# **ClassAction.org**

This complaint is part of ClassAction.org's searchable class action lawsuit database and can be found in this post: Lawsuit Claims Derma E 'Natural' Skincare Products Made with Synthetic Ingredients