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11	And an others similarly situated		
13	UNITED S	STATES DISTRICT C	OURT
14	NORTHERN DISTRICT	OF CALIFORNIA – S	SAN JOSE DIVISION
15	PETER MAI, on behalf of himself and a others similarly situated,		
16	Plaintiff,	CLASS AC	TION COMPLAINT
17	v.	CLASS AC	<u>TION</u>
18	SUPERCELL OY,		
19	Defendant.		
20		JURY TRL	AL DEMANDED
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1	"We should be very reticent of creating an experience where the outcome can be
2	influenced by spending money. Loot boxes play on all the mechanics of gambling except
3	for the ability to get more money out in the end."
4	"Do we want to be like Las Vegas, with slot machines or do we want to be widely
5	respected as creators of products that customers can trust?"
6	"We have businesses that profit by doing their customers harm."
7	we have businesses that proja by uonig their customers harm.
8	- Tim Sweeney, Co-Founder of Epic Games
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20	1 Case No.
	CLASS ACTION COMPLAINT

Plaintiff Peter Mai ("Plaintiff") files this Class Action Complaint against Supercell Oy

2 ("Supercell"). Plaintiff bring this action based upon personal knowledge of the facts pertaining to 3 himself, and on information and belief as to all other matters, by and through undersigned counsel. 4 NATURE OF THE ACTION 5 1. The California legislature has declared: "Gambling can become addictive and is not an activity to be promoted or legitimized as entertainment for children and families." Cal. B & P 6 Code § 19801(c). Through its wildly popular "Clash Royale" and "Brawl Stars" video games, 7 8 Supercell engages in predatory practices enticing consumers, including children and adults to 9 engage in gambling and similar addictive conduct in violation of this and other laws designed to 10 protect consumers and to prohibit such practices. 11 2. Not unlike Big Tobacco's "Joe Camel" advertising campaign, Supercell relies on 12 creating addictive behaviors to generate huge profits. Even though its games are free to initially play 13 and download, over the last four years Defendant's Brawl Stars and Clash Royale games have brought in over three billion dollars through in-game purchases by players. 14 15 3. A substantial percentage of Supercell's huge revenues from Brawl Stars and Clash 16 Royale come from the in-game purchases known in the gaming industry as "loot boxes." The 17 specific Clash Royale and Brawl Stars "Loot Boxes" look like this: 18 **Brawl Stars Clash Royale** SHOP **Royal Chests** 19 20BOXES GEM PACKS Liputaling Ciperst topiume duest King's Guest BIG BOX 21 22 \$4.99 30 \$1.99 \$9.99 2500 750 2000 23 950 2000 360 24 Gems \$19.99 \$49.99 \$99.99 80 25 REALD OF GENE Pouce of Gene Bucket of Gene 1200 500 26 27 £0.99 64.99 ÷9.99 28 2 Case No. CLASS ACTION COMPLAINT

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4. Loot Boxes are purchased using real money, but are simply randomized chances within the game to win valuable players, weapons, costumes or player appearance (called "skins"), or some other in-game item or feature that is designed to deliver additional value by enhancing game-play and providing cosmetic value. If won, these players, weapons, skins, and other items can help the gamer advance in the game and otherwise enhance the game playing experience. But buying a Loot Box is a gamble, because the gamer does not know what the Loot Box actually contains until it is opened.

8 5. Unsurprisingly, the perceived best "loot" in the game is also the least likely to be
9 received via the randomized Loot Boxes. Most items in the Loot Boxes tend to be "common" or
10 undesirable to the player – either because it is easily obtained or because the player already possesses
11 the item.

6. Some of these specific high-demand items in the game can be so difficult (and costly) to obtain that a "gray market" has sprung up on the internet – websites where the game accounts and in some cases individual items can be (and are) bought and sold for real money outside of the game itself. While some of the "legendary" and thus, rare items are sold for hundreds of dollars, the most likely and "common" Loot Box items are typically sold for a loss – less than the cost of the Loot Box purchase. Numerous websites have been created to broker these transactions, bringing buyer and seller together to sell these items and accounts, for real money outside of the game.

19 7. Supercell's Loot Boxes have all the hallmarks of a Las Vegas-style slot machine,
20 including the psychological aspects to encourage and create addiction and winnings based on
21 algorithmic probabilities completely outside the player's control. Moreover, under California law
22 they constitute illegal "slot machines or devices" when played on a mobile phone, tablet, computer,
23 or other similar device. California Penal Code § 330(d) broadly defines an unlawful "slot machine
24 or device" as,

a machine, apparatus, or device that is adapted, or may readily be converted, for use in a way that, as a result of the insertion of any piece of money or coin or other object, or by any other means, the machine or device is caused to operate or may be operated, and by reason of any element of hazard or chance or of other outcome of operation unpredictable by him or her, the user may receive or become entitled to receive any piece of money, credit, allowance, or thing of value, or additional chance or right to

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use the slot machine or device, or any check, slug, token, or memorandum, whether of value or otherwise, which may be exchanged for any money, credit, allowance, or thing of value, or which may be given in trade, irrespective of whether it may, apart from any element of hazard or chance or unpredictable outcome of operation, also sell, deliver, or present some merchandise, indication of weight, entertainment, or other thing of value.

Cal. Pen. Code § 330(b)(d).

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8. Governments, regulators, and psychologists all agree that Loot Boxes, like the ones in Defendant's games, operate as gambling devices for those that play the game, and that they create

and reinforce addictive behaviors.

- 9. For instance, the Government of Belgium examined the use of Loot Boxes in various
- videogames and determined that they violated that country's gambling laws, specifically finding,
  - The paid loot boxes in the examined games Overwatch, FIFA 18 and Counter-Strike: Global Offensive fit the description of a game of chance because all of the constitutive elements of gambling are present (game, wager, chance, win/loss).
  - 10. Likewise, in September 2019 Great Britain Parliament's Digital, Culture, Media and
- Sport Committee issued a report to Parliament determining that Loot Boxes constitute gambling and
- encourage addictive behavior, and recommending that the sale of Loot Boxes to children should be
- <sup>16</sup> banned. Committee Chair Damian Collins MP said:
  - Loot boxes are particularly lucrative for games companies but come at a high cost, particularly for problem gamblers, while exposing children to potential harm. Buying a loot box is playing a game of chance and it is high time the gambling laws caught up. We challenge the Government to explain why loot boxes should be exempt from the Gambling Act.
    - 11. Similarly, psychologists who have studied the issue agree that Loot Boxes correlate
- 22 with problem gambling among both children and adults. For example, one such published review
- 23 of current studies concluded the scientific findings are "very consistent":
- [T]he findings are very consistent that there is an association between problem gambling and loot box buying among both adolescents and adults (and that the association may be even stronger among adolescents).
- 12. Incorporation of Loot Boxes into videogames has become a main revenue generator
- <sup>27</sup> in the industry. Rather than paying one time to purchase the game, players are now the source of an
- 28

CLASS ACTION COMPLAINT

endless revenue stream for the companies as long as they play the game. According to one estimate, 2 loot boxes will generate \$50 billion for the video game industry by the year 2022.<sup>1</sup>

3 13. Supercell is earning huge sums from the unlawful and predatory Loot Boxes sold in 4 its games. Supercell's business is based mainly on its five mobile app games – each of which is free 5 to download. Nevertheless, as a result of the sale of Loot Boxes and other in-game 6 microtransactions, Supercell reported revenue of \$1.6 billion for 2018 and another \$1.56 billion in 7 2019 – a large percentage attributable to Brawl Stars and Clash Royale. For example, in June 2020, 8 Brawl Stars (\$58 million) and Clash Royale (\$14 million) combined for 60% of Supercell's reported 9 \$120 million monthly revenue.<sup>2</sup>

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## **THE PARTIES**

14. Plaintiff Peter Mai is a citizen of the State of California and a resident of Santa Clara 11 12 County. Since at least 2016, Plaintiff has owned and played Clash Royale, a game developed, 13 owned, marketed, sold and distributed by Defendant Supercell. Plaintiff downloaded Defendant's Clash Royale mobile game through the Apple App Store on to his Apple iPhone mobile device. In 14 15 the course of playing Clash Royale, and as a result of Defendant's conduct, Plaintiff has been 16 induced to spend money to purchase gems for the in-game Loot Boxes. Plaintiff estimates he has 17 spent in excess of \$150 to purchase Defendant's in-game Loot Boxes (known as "Royal Chests" in 18 Clash Royale) in exchange for the random-chance possibility of winning valuable items. Plaintiff 19 still owns and continues to play Clash Royale on his Apple iPhone mobile device. To the extent he 20 plays Clash Royale and other games in the future, he will be subjected to Supercell's predatory Loot Box scheme. 21

22 15. Defendant Supercell Oy is a corporation organized under the laws of Finland, with a 23 principal place of business at Itämerenkatu 11-13, Helsinki, Uusimaa, 00180, Finland. Supercell 24 maintains its principal U.S. office at 555 California St., San Francisco, California, 94104. Supercell

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https://www.juniperresearch.com/press/press-releases/loot-boxes-and-skins-gambling https://sensortower.com/ios/publisher/publisher/488106216;

28 https://sensortower.com/android/publisher/publisher/Supercell

is a mobile video game development company whose video games include Brawl Stars and Clash
 Royale.

JURISDICTION AND VENUE

4 16. This Court has diversity jurisdiction over the claims asserted herein on behalf of a
5 nationwide class pursuant to 28 U.S.C. § 1332, as amended in February 2005 by the Class Action
6 Fairness Act. Jurisdiction is proper because:

(a) The proposed class includes more than 100 members and many of the class
members are citizens of states that are diverse from the state of Defendant's citizenship, the amount
in controversy in this class action exceeds five million dollars, exclusive of interest and costs; and,

10 (b) Defendant has purposefully availed itself of the privilege of conducting
11 business activities within the State of California.

12 17. Venue is proper in this judicial district pursuant to 28 U.S.C. § 1391, because a
13 substantial part of the challenged conduct or omissions complained of herein occurred in this judicial
14 district, and Defendant maintains its principal place of business in the United States in this judicial
15 district.

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## **INTRADISTRICT ASSIGNMENT**

17 18. Pursuant to Civil L.R. 3-2(c) and (d), assignment to the San Jose Division is proper
18 because a substantial part of the conduct which gives rise to Plaintiff's claims occurred in this district
19 and specifically in Santa Clara County where Plaintiff resides.

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## SUBSTANTIVE ALLEGATIONS

## Loot Boxes Explained

19. "Loot Boxes" are in-App mechanisms that provide players with randomized virtual
items from a purchase.

24 20. In their paper entitled "Predatory monetization schemes in video games (e.g. 'loot
25 boxes') and internet gaming disorder," Professors Daniel King and Paul Delfabbro provided the
26 following description of a Loot Box:

A loot box refers to an in-game reward system that can be purchased repeatedly with real money to obtain a random selection of virtual items. The low probability of obtaining a desired item means that the player will have to purchase an indeterminate

number of loot boxes to obtain the item. Loot boxes resemble gambling slot machines because they require no player skill and have a randomly determined outcome (i.e. prize).<sup>3</sup>

21. Supercell makes its games containing Loot Boxes available for free download on Apple or Google / Android devices. Supercell uses Apple or Google to process the in-game transactions.

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22. In the Supercell games, Loot Boxes are purchased by the consumer through a Google Play-linked Android device (e.g., Samsung smartphones and tablets) or through an Apple App Store-linked device (e.g., iPhones and iPads). Loot Boxes are purchased using real-world currency, usually through electronic means of a credit card number on file or by using a Google Play gift card or Apple "iTunes" gift card.

23. For example, if the player is using an Apple iPhone, while playing Defendant's games they can choose to make a purchase in the game itself. Upon pressing the button for the number of "gems" they wish to purchase (80, 500, 1200, 2500, 6500, or 14000) and then "double-clicking" the side button of the iPhone to "Pay", the amount of the purchase (\$0.99, \$4.99, \$9.99, \$19.99, \$49.99 or \$99.99) is immediately charged to the credit card number on file with the Apple App Store. There is no additional confirmation of any kind. A minor can accomplish the purchase without parental consent, or even parental knowledge.

24. To further entice consumers to spend real money on Loot Boxes, Defendant's games use a "virtual" money system within the game. That is, instead of buying Loot Boxes directly for a set dollar amount, the player must first purchase the in-game currency, which is then used to purchase Loot Boxes. In-game currencies frequently take the form of expensive-sounding items like "gems" or "gold coins" so the player feels they are getting something of value for their money.

23 25. For example, to purchase Loot Boxes in Clash Royale and Brawl Stars the player is
 24 required to purchase Supercell's in-game currency known as "gems." These gems cost real money
 25 and appear as green gems within the games. Gems are then used to purchase a "Royal Chest" or
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<sup>&</sup>lt;sup>3</sup> King, Daniel and Delfabbro, Paul H., "Predatory monetization schemes in video games (e.g. 'loot boxes') and internet gaming disorder," *Addiction*, 2018.

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"Brawl Box"—the names of the Loot Box style gambling mechanisms in Clash Royale and Brawl Stars, respectively.

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**Clash Royale's Gems** Gems FISHED OF GAME POUCE OF GENE Bucket of Game 80 1200 £0.99 64.99 69.99 Barnel of Geme Wagon of Gens 14 000 6 500 2 500 \$10.00 \$49.99 \$99.99



**Brawl Stars' Gems** 

14 26. This intermediate level of virtual currency acquired through abnormal exchange rates 15 is designed to reduce the salience of the real-world cost of Loot Box purchases and "disconnect" the 16 player from the concern that real money is being gambled. The real money conversion necessary to 17 purchase Loot Boxes has been analogized to the deception underlying casinos requiring the use of exchanged chips as its "in-game currency" because it is known players gamble "significantly more 18 with chips than real cash."<sup>4</sup> In connection with its investigation into Loot Boxes, the Brussels 19 20 Gaming Commission reached a similar conclusion about the deceptiveness of gambling with what 21 is perceived to be virtual currency: 22 The use of points (coins) and especially their size are psychologically very

sophisticated and aimed at creating a personal reality which is then disconnected from the real world. FIFA 18 teaches players to think in FUT currency and FIFA coins. . . . In Overwatch and Star Wars Battlefront II, the value of real money is also fully disconnected from the value of the in-game currency, causing players to lose contact with the real value.

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<sup>4</sup> Xiao Leon Y. and Henderson Laura L., "Towards and Ethical Game Design Solution to Loot Boxes: a Commentary on King and Delfabbro," *Int'l J. of Mental Health and Addiction*, 2019.

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3 i 4 a	27. The Loot Box mechanism relies heavily on the psychology of gambling – doing everything possible to build up the player's hoped-for win, tension, and excitement. For example, in Defendant's games, like many others, the opening the Loot Box coincides with triumphant music, and the Loot Box itself bursting open with bright lights and colors. Yet this colorful animated system is designed to and does more often than not give the player disappointing items, and very rarely							
3 i 4 a	in Defendant's games, like many others, the opening the Loot Box coincides with triumphant music, and the Loot Box itself bursting open with bright lights and colors. Yet this colorful animated system							
4 a	and the Loot Box itself bursting open with bright lights and colors. Yet this colorful animated system							
5 i	is designed to and does more often than not give the player disappointing items, and very rarely							
6 0	does the player get exactly the item wanted.							
7	28. These Loot Boxes are designed to create a slot machine effect, where even when a							
8 g	player is not receiving the desired result – which happens frequently – there still exists a belief and							
9 ł	hope that the next Loot Box will contain the desired item(s). This fact is further reinforced when							
10 v	viewing favorable results from other players opening Loot Boxes. <sup>5</sup>							
11	29. One researcher described the physical experience invoked by this Loot Box							
12 r	mechanism:							
13	Research by Kim (1998) found that waiting for the outcome of a gamble can activate							
14	the brain's chemical reward system, releasing endorphins that create pleasure. In a gaming context, think of someone who really wants the Pharah Anubis skin in							
15	Overwatch. They buy five loot boxes and get excited during the big flashy box- opening animation. This excitement happens five times in a short space of time, with							
16	five flashy box-opening animations that are almost an event in itself.							
17	30. Commenting on the Loot Box mechanism incorporated into videogames like the ones							
	at issue here, Hawaiian congressman Chris Lee noted that Loot Boxes "are specifically designed to							
	exploit and manipulate the addictive nature of human psychology."							
20	31. Loot Boxes can contain numerous items, and the contents are ranked by order of							
21 r	rarity and value with terms such as: "Common," "Rare," "Epic," and "Legendary."							
22	32. Especially rare Loot Box items often come with long odds. For example, a							
23 '	"Legendary" Brawler in Brawl Stars has approximately 0.11% probability of appearing in any							
24   r	particular "Brawl Box." Although there is no guarantee, obtaining a "Legendary" Brawler in Brawl							
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26 -	<sup>5</sup> There are thousands of videos on YouTube.com of gamers opening Loot Boxes in many							
	different games. See, e.g., video of opening Clash Royale "Legendary Chests" with over 2.3 million							
	views at: https://www.youtube.com/watch?v=4wc7qy7PrGg, and a video of opening Brawl Stars "Mega Boxes" with over 2.8 million views at: https://www.youtube.com/watch?v=nWjLPH9rAOo.							
	9 Case No.							

Stars can mean buying hundreds of Loot Boxes at a cost of \$100 or more, based on these
 probabilities.<sup>6</sup>

## **Brawl Stars**

33. Supercell released Brawl Stars worldwide in December 2018. Brawl Stars is a
multiplayer online battle arena game where players battle against other players online in multiple
game modes. Brawl Stars generated over \$63 million in its first month, with players in the United
States reportedly contributing around 26% of that amount. Within six months Brawl Stars had
generated an estimated \$275 million in player spending and 100 million installs worldwide. By the
end of its first year, Brawl Stars generated \$420 million in revenue.

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34. Brawl Stars is age-rated "9+" by Apple and "Everyone 10+" by Google.

35. Brawl Stars players can unlock different brawlers and play against each other (or the computer). Each brawler has its own unique offensive or defensive abilities, and own "power levels" and "rarity" ratings. Due to the competitive nature of the game, players want the most rare and best level brawlers to increase their chances of winning in the game.

36. Players can obtain new brawlers by opening Brawl Boxes (the game's version of a
Loot Box). Brawl Boxes are purchased in game using the in-game currency "Gems." Gems can be
earned through game play in small amounts or purchased in the game's "store" with real money in
varying amounts and prices. For example, a "fistful of Gems" is 30 Gems and costs \$1.99, a "pouch"
of 80 gems is \$4.99, and a "crate full" of 950 Gems will cost \$49.99.

20 37. Loot Boxes may also be purchased in varying amounts and prices. A "Big Box" is
21 the equivalent of 3 "Brawl Boxes," and costs 30 Gems. "Mega Boxes" cost 80 Gems each and are
22 the equivalent of 10 regular Brawl Boxes.

38. The odds of obtaining certain items in the Brawl Boxes are largely unknown to
gamers and often abysmal in reality. The best brawler in the game – and therefore the most valued
and rare – is called a "Legendary Brawler". While the chances of receiving items in a Brawl Box

<sup>&</sup>lt;sup>6</sup> The probability of receiving a specific item from a Loot Box is referred to as the "drop rate."
Each Brawl Box provides 3 random draws, and each random draw has the same drop rate of approximately 0.1%.

constantly changes, "opening" any given Brawl Box usually results in approximately a 0.3% chance
 of receiving a Legendary Brawler.

3 39. In order to incentivize players to open more and more Brawl Boxes, Brawl Stars 4 employs an algorithm to slightly increase the odds of receiving a Legendary Brawler each time the 5 player opens a Brawl Box. This feature entices players to purchase additional Brawl Boxes as the 6 player sees his/her chances improve, and works in tandem with the player's understanding that 7 he/she has already spent a certain amount of money to obtain that better chance of receiving the 8 Legendary Brawler.

9 40. Supercell continues to market and sell Brawl Stars and its in-game Loot Boxes to
10 consumers throughout the United States.

## <u>Clash Royale</u>

41. Clash Royale is a real-time multiplayer battle game where players build their own battle communities and command their characters to take down opponent's towers all while defending their own. The player who destroys their opponent's towers first is the winner.

42. Supercell released Clash Royale worldwide on March 2, 2016. Clash Royale was the
top grossing game in its first month (\$80 million), and in less than a year on the market Clash Royale
reached \$1 billion in revenue. As of October 2018, Clash Royale had amassed an estimated \$2.3
billion in worldwide gross revenue and 354 million all-time downloads. Four and a half years after
its release, Clash Royale is currently ranked the #9 Strategy game on Apple's App Store and still
generates over \$10 million a month in revenue.

21 43. Clash Royale is age-rated in the Google Play store as "E" for "Everyone 10+" and
22 Apple's App Store age-rates Clash Royale as appropriate for "9+".

44. Clash Royale is a loot-box based game where new and better characters, spells and
buildings are obtained by buying "gems" (purchased with real-world money), which are in turn used
to open the different "Royal Chests." These Royal Chests, which contain randomized items of
different "levels" and "rarity" scores are purchased with different amounts of gems, include the
"Lightning Chest," "Fortune Chest," "King's Chest," and "Legendary's King Chest." These Royal
Chests are the in-game Loot Boxes that offer random items of value, including characters, spells

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and buildings. The best items - known as the "Legendary" characters, spells and buildings - are the 2 most rare and difficult to get when opening a Loot Box.

3 45. A mobile app game developer described how Supercell designed the Loot Box mechanics in Clash Royale to be so addicting and effective at driving "long-term retention" of 4 5 players:

Drops are important because the ultimate goal in free to play games is to maximise long-term retention and maximise the cap of the economy. To drive strong long-term retention, players need to have a long lasting sustained desire to pull from the Gacha. The more drops this takes, the longer the system will last....

Even thinking about maximising a single legendary card can show you that it takes a lot of drops. It's reported that Supercell drops 1 legendary card 0.43% of the time in their gold level chests. If we use this as a base, and a pool of 6 legendary cards, that leaves the % of dropping your chosen legendary to be 0.0716%. In order to upgrade this card fully, you need 37 drops of this card. So, on average, a player will need over 50,000 drops before their single legendary card is fully upgraded. That's a system that LASTS.<sup>7</sup>

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The "free-to-play" business model of Supercell's games is deceptively designed by 46. 14 Supercell to encourage spending and gambling by using game mechanics that create and exploit 15 dissatisfaction and urgency unless money is spent on in-game items and Loot Boxes. Drs. Hamari 16 et al. studied what drives consumers to purchase in-game items within these so-called "freemium" 17 games. One of the strategies of freemium game developers "has been to increase the desirability of 18 additional products by intentionally increasing the frustration experienced with the free core 19 service." This strategy of monetizing free-to-play games by creating "demand through 20 inconvenience" includes "employ[ing] gambling-like sale tactics (i.e., gamblification) to persuade users to purchase premium products."8

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BLOOD HURST & O' REARDON, LLP

<sup>7</sup> Adam Telfer, "Brawl Stars vs Clash Royale: Designing a Strong Gacha," available at 25 https://mobilefreetoplay.com/brawl-stars-vs-clash-royale-designing-gacha/. "Drops" refers to opening the individual, randomized rewards in Loot Boxes, and "gacha" is another name for Loot 26 Boxes.

<sup>27</sup> 8 Hamari J, Hanner N, & Koivisto J, "Why pay premium in freemium services?" A study on perceived value, continued use and purchase intentions in free-to-play games, International J of 28 Information Management, 51:102040 (2020).

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47. For example, in Clash Royale, a limited number of Loot Boxes may be earned by 2 defeating an opponent. However, Supercell designs the game so that players must wait a number of 3 hours (up to 24 hours) to open a single Loot Box, and only one Loot Box may be unlocked at a time. 4 To speed up the unlocking (i.e., opening) of the randomized Loot Box, Supercell entices players to 5 buy and use gems to "Open Now." And in Brawl Stars, Supercell creates additional urgency by 6 offering "deals" on Loot Box purchases for limited time periods, going so far as to set a "timer" in 7 the player's account for when the "deal" will expire. Thus, Supercell has created a "demand through 8 inconvenience" system to drive consumers to purchase gems necessary to gamble and open the Loot 9 Boxes that players "earn" but cannot freely open.

10 48. Supercell creates additional inconvenience and incentive to spend and gamble by only allowing a player to have four Loot Boxes at one time – and only one of these found can be in 11 12 the midst of the lengthy unlocking process. Thus, while a Loot Box may be technically "earned" 13 when a player defeats an opponent in a battle, when a player's four "chest slots" are already filled, 14 an additional Loot Box cannot be earned.

15 49. Hamari et al. stated the "core idea of the freemium business model is often to impair 16 the use of the free service through designed inconveniences, i.e., to reduce the enjoyment in order 17 to entice users to purchase premium services or features that eliminate the obstacles of the freemium version."<sup>9</sup> To illustrate some of the ways in which Supercell purposefully impairs the free aspects 18 19 of Clash Royale to entice spending and gambling, below is a screenshot of a player profile. The 20 player possesses four Loot Boxes. Only one of the four may be in the process of being "unlocked" 21 and no other Loot Boxes may be won in battles until one of the four is opened. The player has started 22 the process of unlocking a "Golden Chest." This "Golden Chest" will open automatically after 7 hours and 20 minutes. Or 45 gems may be used to "Open Now" the Golden Chest to reveal its 23 24 randomized items. Because the player has only 33 gems another 12 must be purchased (using real-25 money) if the player wants to avoid the wait time. As depicted in the second screenshot, the player

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<sup>27</sup> 9 Hamari J, Hanner N, & Koivisto J, "Why pay premium in freemium services?" A study on perceived value, continued use and purchase intentions in free-to-play games, International J of 28 Information Management, 51:102040 (2020).

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could also purchase gems to use to immediately open a distinct Loot Box (e.g., to purchase and immediately open a "King's Chest" for 2,000 gems at a cost that exceeds \$9.99).



50. Supercell continues to market and sell Clash Royale and its in-game Loot Boxes to consumers throughout the United States.

## Loot Boxes Create Addictive Behaviors Akin to Gambling Addiction

51. Psychologists call the principle by which Loot Boxes work on the human mind, "variable rate enforcement." This kind of reward structure underpins many forms of gambling. It results in people quickly acquiring behaviors and repeating these behaviors frequently in hopes of receiving a reward. Dopamine cells are most active when there is maximum uncertainty, and dopamine system responds more to an uncertain reward than if the same reward delivered on a predictable basis.

52. For numerous reasons minors, and adolescents in particular, are especially vulnerable to this type of manipulation. By some estimates, teenage gambling is the fastest rising gambling addiction. "Teenage gambling, like alcohol and drug abuse in the 1930s, is the fastest growing addiction."

53. First, adolescents have low impulse control. The teenage brain is still developing; the part of the brain that's responsible for good impulse control and decision making is not fully developed. Dr. Frances Jensen, the chair of the department of neurology at the University of Pennsylvania Perelman School of Medicine and formally Harvard professor and director of 9 neuroscience at Boston's Children's Hospital, explains it as follows: "their frontal lobes are there. They're there and they're built. They're just not accessed in as rapid a manner because the insulation to the wiring to them isn't fully developed, so the signals go more slowly. Hence, teenagers are not as readily able to access their frontal lobe to say, oh, I better not do this. An adult is much more likely to control impulses or weigh out different factors in decisions, where a teenager may not actually have full on-line, in-the-moment capacity." Dr. Frances Jensen, Why Teens are Impulsive-15 Prone and Should Protect Their Brains, NPR (Jan. 28, 2015). Adolescence is a developmental 16 period characterized by suboptimal decisions and actions. Casey et al., The Adolescent Brain, Annals of the New York Academy of Sciences, 1124(1):111–126 (2008). During this time, impulse control is still relatively immature. Id.

19 54. Second, adolescents are more inclined to engage in risk-taking behaviors and risky 20 decision making than are adults. Gardener M & Steinberg L, Peer influence on risk taking, risk 21 preference, and risky decision making in adolescence and adulthood: an experimental study, 22 Developmental Psychology, 41:625-635 (2005). Adolescents and young adults are more inclined to 23 risk taking because development of executive brain function and appreciation of risk is continuing 24 in this period. Kelley et al., Risk taking and novelty seeking in adolescence: Introduction to Part I, 25 Annals of the New York Academy of Sciences, 1021(1): 27-32 (2004); Steinberg L, Cognitive and 26 affective development in adolescence, Trends in Cognitive Sciences, 9(2):69-74 (2005).

27 55. Third, not only are adolescents more likely to take risks, but they are also more prone to addiction. "They build a reward circuit around that substance to a much stronger, harder, longer, 28

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stronger addiction. That is an important fact for an adolescent to know about themselves - that they
 can get addicted faster." Dr. Frances Jensen, *Why Teens are Impulsive- Prone and Should Protect Their Brains*, NPR (Jan. 28, 2015).

56. Last, children and adolescents often lack a critical understanding of money and
financial management. Approximately one in four students in the 15 countries and economies that
took part in the latest OECD Programme for International Student Assessment (PISA) test of
financial literacy are unable to make even simple decisions on everyday spending, while only one
in ten can understand complex issues, such as income tax. OECD, *PISA 2015 Results (Volume IV); Students' Financial Literacy*, PISA, OECD Publishing, Paris (2017).

10 57. As set forth in detail above, purchasing and opening a Loot Box – by design – is 11 visually, physically, and aurally stimulating. Opening a Loot Box gives the player a rush; the 12 moment of anticipation followed by release. The Loot Box mechanism has been proven to be 13 effective on adults, and its effects are only intensified when used on minors who are more prone to 14 engage in risk-taking behaviors, more prone to gambling addiction, and "are less equipped to 15 critically appraise the value proposition of these schemes."

16 58. In fact, virtually every study published to date on the connection between Loot Boxes
17 and gambling has found an association:

"Given all everything we know about the similarities between boxes and slot machines, it would actually be astounding and surprising were there not such a connection. They are, in many ways, so closely related."<sup>10</sup>

59. Dan Trolaro, the Assistant Executive Director of the Council on Compulsive
Gambling of New Jersey, explained, "The mechanics within a loot box look and feel like a gamble.
Once minors are exposed to game of chance mechanisms, there is a significantly higher risk that
they will have problems with it at a later stage in their lives. The literature indicates that exposure
at an early age increases the risk of addiction and the severity of the addiction."

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28 <sup>10</sup> Keith Whyte, Executive Director of the National Council On Problem Gambling, *Inside the Game: Unlocking the Consumer Issues Surrounding Loot Boxes*. An FTC Workshop (Aug. 7, 2019).

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60. Other experts agree. For example, the mental health director of the UK's National Health Service summarized their studies by declaring that the gaming industry is "setting kids up 3 for addiction by teaching them to gamble." According to Keith Whyte, the Executive Director of the National Council On Problem Gambling, "Those who play loot boxes, may well be on their way 4 5 to developing gambling problems due to their loot box play."

6 61. Peer-reviewed empirical research bears this out. For example, Drs. Zendle, Meyer 7 and Over (2019) examined the relationship between Loot Box buying and problem gambling in a 8 survey of 1,115 adolescents aged 16-18 years. They reported that "loot boxes either cause problem 9 gambling among older adolescents, allow game companies to profit from adolescents with gambling 10 problems for massive monetary rewards, or both."<sup>11</sup>

62. Zendle and Cairns (2018) reports the findings from their scientific survey of 7,422 11 12 gamers aged 18 or older. The researchers measured both how much these gamers spent on loot boxes 13 and the severity of their problem gambling in order to "establish[] both the existence, the size, and the importance of links between purchasing loot boxes and problem gambling." Drs. Zendle and 14 15 Cairns concluded their research "provides empirical evidence of a relationship between loot box use 16 and problem gambling. The relationship seen here was neither small, nor trivial. It was stronger than 17 previously observed relationships between problem gambling and factors like alcohol abuse, drug 18 use, and depression." The relationship between other types of microtransactions and problem 19 gambling was not as strong, indicating a specific roll of loot boxes in this association. The 20 researchers also observed that "[d]ue to the formal features that loot boxes share with other forms of gambling, they may be acting as a 'gateway' to problem gambling amongst gamers."<sup>12</sup> 21

22 63. Zendle and Cairns' 2019 peer-reviewed paper titled "Loot boxes are again linked to problem gambling: Results of a replication study," discussed results of a survey that assessed the 23 24 replicability of their survey results published in 2018 (discussed in Paragraph 62 above). The 2019

- 25
- 26 11 Zendle et al., Adolescents and loot boxes: links with problem gambling and motivations for purchase, Royal Society Open Science, 6(6):190049 (June 2019). 27
- 12 David Zendle & Paul Cairns, Video game loot boxes are linked to problem gambling: Results 28 of a large-scale survey, PLoS ONE, 13(11):e0206767 (2018).

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paper analyzed the researchers' large-scale survey of 1,172 gamers aged 18 and older. Drs. Zendle 2 and Cairns observed "Loot boxes share psychological and structural features with gambling," that 3 there was again a "significant link" between problem gambling and loot box spending, and "the 4 severity of the link seen here suggests that relevant authorities should seriously consider restricting 5 access to loot boxes as if they were a form of gambling."<sup>13</sup>

6 64. Brooks and Clark (2019) found that risky loot box use is associated with increased 7 problem gambling symptoms and gambling related cognitions. Drs. Brooks and Clark studied the 8 relationships between gaming involvement, engagement with loot boxes, and their associations with 9 disordered gambling and gambling-related cognitions. In doing so, the researchers conducted two 10 different surveys: one involving 144 adults and the other of 113 undergraduate students. According to the authors, the survey results "demonstrate that besides the surface similarity of loot boxes to 11 12 gambling, loot box engagement is correlated with gambling beliefs and problematic gaming behaviour in adult gamers."<sup>14</sup> 13

14 65. Similarly, in their 2019 peer-reviewed paper, Dr. Wen Li and co-authors from the 15 Center for Gambling Studies at Rutgers University found an association between problem gambling 16 symptoms and loot box spending, problem gaming symptoms and loot box purchasing, and loot box 17 purchasing and psychological distress. The researchers collected data from 618 adult video gamers 18 via an online survey to explore the relationship between loot box purchases and problem video 19 gaming and gambling behaviors. Drs. Li et al. observed that "[t]he advent of loot box purchasing in 20 video games has effectively introduced gambling into the video gaming environment" and 21 concluded "loot box purchasing was directly related to increased problem video gaming and 22 problem gambling severity" and "loot box purchases may also be indirectly related to mental distress 23 due to its association with problem video gaming and problem gambling behavior."<sup>15</sup>

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<sup>13</sup> David Zendle & Paul Cairns, Loot boxes are again linked to problem gambling: Results of a replication study, PLoS ONE, 14(3):e0213194 (2019).

<sup>26</sup> 14 Gabriel A. Brooks & Luke Clark, Associations between loot box use, problematic gaming and gambling, and gambling-related cognitions, Addictive Behaviors, 96:26-34 (2019). 27

<sup>15</sup> Li et al., The relationship of loot box purchases to problem video gaming and problem 28 gambling, Addictive Behaviors, 97:27-34 (2019).

1 66. Profs. Macey and Hamari (2018), who conducted a survey and found "evidence of a 2 strong relationship between loot box opening (paid and unpaid) and gambling," commented that "a 3 real-world analogue [of loot boxes] are lottery scratch cards."<sup>16</sup>

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## Some Countries Have Banned Loot Boxes For Violating Gambling Laws

67. During the last two years, some countries have banned Loot Boxes (Belgium, Netherlands, Japan), while regulators in others report current investigations, including in Australia where a 2018 report concluded Loot Boxes are "psychologically akin to gambling," and in the United Kingdom where a July 2020 report from the House of Lords urged the government to immediately "bring loot boxes within the remit of gambling legislation and regulation." Similarly, 9 lawmakers in Hawaii, Minnesota and Washington introduced state legislation to ban Loot Boxes in videogames.

12 68. For instance, in the study completed in Belgium, the regulators looked at Loot Boxes 13 in a variety of videogames and determined that they fit the description of a game of chance because 14 all the elements of gambling are present, specifically finding:

> The paid loot boxes in the examined games Overwatch, FIFA 18 and Counter-Strike: Global Offensive fit the description of a game of chance because all of the constitutive elements of gambling are present (game, wager, chance, win/loss).

17 69. Likewise, government officials in the Netherlands studied loot boxes in ten popular 18 games. In its April 2018 report, the Netherlands Gaming Authority determined some Loot Boxes 19 had elements similar to slot machines, and addiction potential similar to blackjack, roulette and 20 bingo. According to the official report, "all of the loot boxes that were studied could be addictive," 21 "loot boxes have a moderate to high addiction risk potential," some "have integral elements that are 22 similar to slot machines" complete with "multiple visual and sound effects are added and a 'near 23 miss' effect is used," and "as a result of opening loot boxes, socially vulnerable groups such as 24 young people could eventually be encouraged to play other games of chance." Noting that all the 25

<sup>27</sup> 16 Joseph Macey & Juho Hamari, eSports, skins and loot boxes: Participants, practices and problematic behavior associated with emergent forms of gambling, New Media & Society, 28 21(1):42-59 (2019).

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Loot Boxes could "foster the development of addiction," the report from the Netherlands Gaming 1 2 Authority also observed the value gamers place on the virtual items within Loot Boxes: 3 A significant characteristic of many of these online games of skill is that a certain status is gained from playing the game and/or the external in-game characteristics of 4 the player. Obtaining in-game goods from a loot box could have an effect on how other players in the game value the player.<sup>17</sup> 5 6 70. Australian officials also determined the Loot Box mechanism constitutes a form of 7 gambling that targets minors and otherwise acts "as a gateway to problem gambling and associated 8 harm later in life." Accordingly, the March 2020 report prepared by the Australian House of 9 Representatives Standing Committee on Social Policy and Legal recommended mandatory age 10 verification for Loot Box purchasing: 11 Given their resemblance to gambling, the Committee considers that loot boxes and other simulated gambling elements in video games should be subject to appropriate 12 age restrictions, including through the use of mandatory age verification.<sup>18</sup> 13 71. The March 2020 Australian report was preceded by an October 2019 report from the 14 Australian Gambling Research Centre finding "the use of 'loot boxes' or micro-transactions for 15 chance-based items in online video games [is] a form of gambling that is readily accessible to players 16 under the age of 18 years." This 2019 Australian report also found the presence of Loot Boxes in 17 video games "normalizes gambling": 18 The use of for-money, in-game 'loot boxes' as a mechanism through which additional in-game items can be obtained familiarises players, many of whom are 19 less than 18 years of age, with a gambling activity that is practically identical to 20 games available on external sites. It coexists there with lotteries, eSports betting and other more explicit gambling activities played in virtual currency. This process of 21 'gamblification' can be seen as analogous to that occurring in the context of sports betting, whereby gambling practices are becoming increasingly normalised as an 22 23 24 17 Netherlands Gaming Authority (Kansspelautoriteit), Study into loot boxes: A treasure or a 25 burden? (Apr. 10, 2018), available at https://kansspelautoriteit.nl/english/loot-boxes/. 18 Parliament of the Commonwealth of Australia, House of Representatives Standing 26 Committee on Social Policy and Legal Affairs, Protecting the age of innocence: Report of the 27 inquiry into age verification for online wagering and online pornography (Feb. 2020), available at https://parlinfo.aph.gov.au/parlInfo/download/committees/reportrep/024436/toc pdf/Protectingthe 28 ageofinnocence.pdf. 20 Case No. CLASS ACTION COMPLAINT

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inherent component of sports engagement (Jenkinson, de Lacy-Vawdon, & Carroll, 2018; Lopez-Gonzalez & Griffiths, 2016).<sup>19</sup>

72. On July 2, 2020, nine months after the UK's Department of Digital, Culture, Media and Sport concluded that Loot Boxes should be regulated under the UK's gambling laws, the House of Lords called for the immediate regulation of loot boxes as gambling: "While we welcome the government's intention to consider the relationship between gambling and video gaming, we believe that this issue requires more urgent attention." The House of Lords' report noted the "evidence we have heard has stressed the urgency of taking action." According, the House of Lords "echo the conclusion of the [UK's] Children's Commissioner's report, that if a product looks like gambling and feels like gambling, it should be regulated as gambling" and therefore recommended that loot boxes be immediately deemed gambling.<sup>20</sup>

73. Here in the United States, the Federal Trade Commission recently hosted a workshop 12 on Loot Boxes and U.S. Senators Maggie Hassan (D-NH)), and Josh Hawley (R-MO) introduced a 13 bill co-sponsored by Ed Markey (D-MA) and Richard Blumenthal (D-CT) titled "The Protecting 14 Children From Abusive Games Act" that would prohibit Loot Boxes in minor-oriented games. The 15 proposed bill includes a prohibition in minor-oriented games of Loot Boxes, which it defines as "an 16 add-on transaction to an interactive digital entertainment product that in a randomized or partially 17 randomized fashion unlocks a feature of the product or adds to or enhances the entertainment value 18 of the product[.]" 19

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## Clash Royale and Brawl Stars are Age-Rated for Children as Young as 9 Years Old, But Do Not Disclose Gambling or the Loot Box Mechanism

74. Videogame content rating systems are used by video game developers and platform
 providers to classify individual games into suitability-related groups organized by age ranges based

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 <sup>&</sup>lt;sup>19</sup> Uma Jatkar & Rebecca Jenkinson, *House of Representatives Standing Committee on Social* Policy and Legal Affairs: Submission to the Inquiry into Age Verification for Online Wagering and
 Online Pornography, Australian Gambling Research Center, Australian Institute of Family Studies (Oct. 25, 2019).

 <sup>27 &</sup>lt;sup>20</sup> The full report titled "Gambling Harm—Time for Action (July 2, 2020)" from the House of
 28 Lords Select Committee on the Social and Economic Impact of the Gambling Industry is available
 at https://publications.parliament.uk/pa/ld5801/ldselect/ldgamb/79/79.pdf.

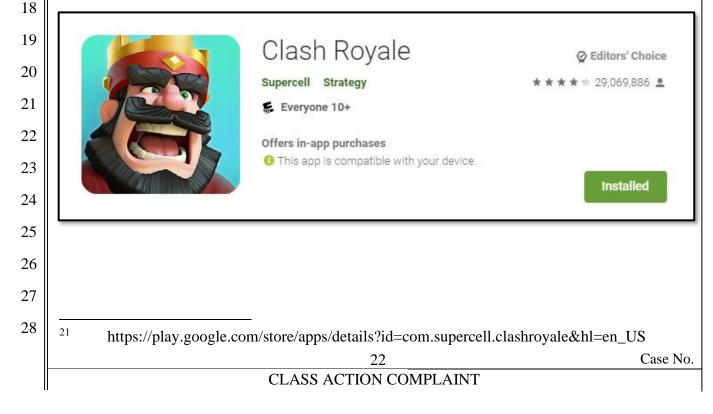
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on the game's content relating to substances (alcohol, tobacco, or drugs), blood and gore, violence, 2 mature and crude humor, profane language, depictions of nudity, real or simulated gambling, and 3 sexual content or themes. One of the primary reasons for these ratings is to inform consumers, 4 especially parents, of potentially objectionable content within a game.

5 75. In the United States, much of the videogame industry "self-regulates" through the 6 Entertainment Software Ratings Board ("ESRB"). ESRB ratings are based on a content rating 7 questionnaire completed by the game developer. Developers, including Supercell, have the ability 8 to appeal the rating assigned by ESRB. According to the ESRB, age ratings are provided so parents 9 can choose age-appropriate games for their children:

ESRB ratings provide information about what's in a game or app so parents and consumers can make informed choices about which games are right for their family. Ratings have 3 parts: Rating Categories, Content Descriptors, and Interactive Elements.

76. Since 2015, Google has provided ESRB-based age-ratings for games available to download in its Google Play store. Notably, Google's ratings do not contain any disclosures concerning the use of Loot Boxes or gambling. Instead, the only disclosure available is the vague and generic statement that a game "Offers in-app purchases." As an example, below is a screen shot of Google Play's disclosures concerning Clash Royale<sup>21</sup>:



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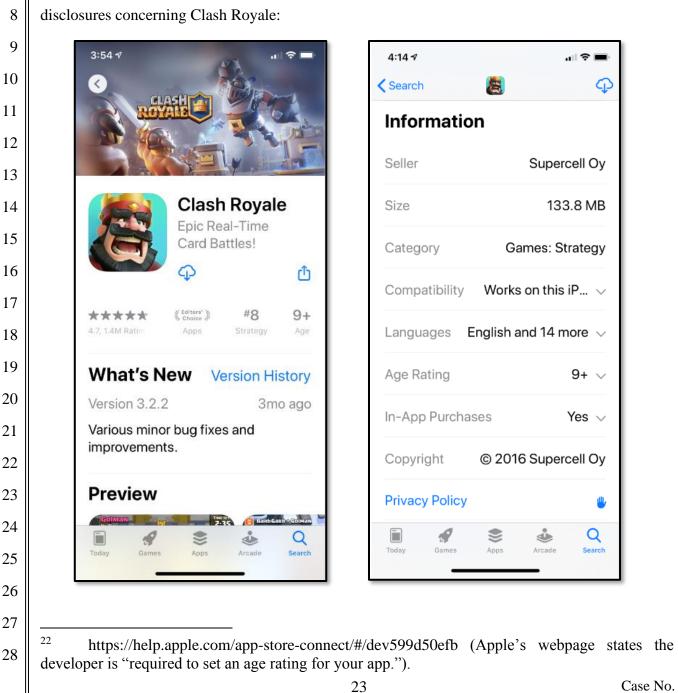
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77. Apple does not ascribe to the ESRB ratings system. Instead, Apple has created its own ratings categories for games available to download in its App Store. The Apple App Store age ratings are set by the game developer.<sup>22</sup> Apple's ratings also do not contain any disclosures concerning gambling or the use of Loot Boxes. Instead, the only disclosure (seen only when scrolling down within the App download screen) is the vague and generic statement a game has "In-App Purchases." If the developer age rates its game "9+" or lower it can be included in the Kids category of gaming apps in the App Store. As an example, below is a screen shot of the App Store's disclosures concerning Clash Royale:



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1       78. Within its "Parent's Guide" on Supercell's website, Supercell states "[t]hings like         2       age limits, in-app purchases, and privacy are all very valid concerns" and "before you or your child         3       download our games, you should be given upfront information about the game's content." While on         4       its website, Supercell states users of its game should be at least 13 years of age, Supercell is         5       responsible for the lower Apple and Google age ratings for its games and/or has failed to ensure         6       Apple and Google set higher age ratings for Clash Royale and Brawl Stars. Supercell's age rating         7       and Parents Guide do not contain any disclosures concerning in-game gambling or the use of Loot         8       Boxes. <sup>23</sup> 79. Thus, there is no notice – and no requirement of any notice by Supercell, Apple or         10       Google – to the parent and/or gamer that a game contains Loot Box gambling mechanisms.         11       Loot Boxes Constitute Gambling in Violation of California's anti-gambling laws.         13       According to the California Bureau of Gambling control, by paying for and opening Loot Boxes         14       within the game, the game is creating a "gambling device." It states:         15       California's gambling device statutes are broad in their coverage and prohibit any person from owning, renting, or possessing illegal gambling devices. (Penal Code, §§ 330a, 330b, 330.1.) An illegal gambling device has three features:         <							
a       download our games, you should be given upfront information about the game's content." While on         its website, Supercell states users of its game should be at least 13 years of age, Supercell is         responsible for the lower Apple and Google age ratings for its games and/or has failed to ensure         Apple and Google set higher age ratings for Clash Royale and Brawl Stars. Supercell's age rating,         and Parents Guide do not contain any disclosures concerning in-game gambling or the use of Loot         Boxes. <sup>23</sup> 9       79. Thus, there is no notice – and no requirement of any notice by Supercell, Apple or         10       Google – to the parent and/or gamer that a game contains Loot Box gambling mechanisms.         11       Loot Boxes Constitute Gambling in Violation of California Law         12       80. Loot Boxes are a form of gambling control, by paying for and opening Loot Boxes         13       According to the California Bureau of Gambling Control, by paying for and opening Loot Boxes         14       within the game, the game is creating a "gambling device." It states:         15       California's gambling device statutes are broad in their coverage and prohibit any person from owning, renting, or possessing illegal gambling devices. (Penal Code, §§ 330a, 330b, 330.1.) An illegal gambling device has three features:         17       1. It is a machine, apparatus, or device (coin operation is not required);         18       2. Something of value is given to play the device; and	1	78. Within its "Parent's Guide" on Supercell's website, Supercell states "[t]hings like					
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<ul> <li>responsible for the lower Apple and Google age ratings for its games and/or has failed to ensure</li> <li>Apple and Google set higher age ratings for Clash Royale and Brawl Stars. Supercell's age rating</li> <li>and Parents Guide do not contain any disclosures concerning in-game gambling or the use of Loot</li> <li>Boxes.<sup>23</sup></li> <li>79. Thus, there is no notice – and no requirement of any notice by Supercell, Apple or</li> <li>Google – to the parent and/or gamer that a game contains Loot Box gambling mechanisms.</li> <li>Loot Boxes Constitute Gambling in Violation of California Law</li> <li>80. Loot Boxes are a form of gambling and violate California's anti-gambling laws.</li> <li>According to the California Bureau of Gambling Control, by paying for and opening Loot Boxes</li> <li>within the game, the game is creating a "gambling device." It states:</li> <li>California's gambling device statutes are broad in their coverage and prohibit any person from owning, renting, or possessing illegal gambling device. (Penal Code, §§ 330a, 330b, 330.1.) An illegal gambling device has three features:</li> <li>1. It is a machine, apparatus, or device (coin operation is not required);</li> <li>2. Something of value is given to play the device; and</li> <li>3. The player has the opportunity to receive something of value by any clement of hazard or chance ("something of value" is not limited to coins, bills, or tokens—it also includes free replays, additional playing time, redemption tickets, gift cards, game credits, or anything else with a value, monetary or otherwise.) (Penal Code, §§ 330a, 330b &amp; &amp; 330.1.)</li> <li>81. None of these elements can be in dispute: a player uses his Apple or Android smartphone or tablet with the downloaded game on it (#1); the player pays real-world currency for the opportunity to open a Loot Box (#2); and the Loot Box is a randomized chance to obtain something of value (#3).</li> <li><sup>23</sup> https://supercell.com/en/parents</li></ul>	3	download our games, you should be given upfront information about the game's content." While on					
Apple and Google set higher age ratings for Clash Royale and Brawl Stars. Supercell's age rating         and Parents Guide do not contain any disclosures concerning in-game gambling or the use of Loot         Boxes. <sup>23</sup> 9       79. Thus, there is no notice – and no requirement of any notice by Supercell, Apple or         10       Google – to the parent and/or gamer that a game contains Loot Box gambling mechanisms.         11       Loot Boxes Constitute Gambling in Violation of California Law         12       80. Loot Boxes are a form of gambling and violate California's anti-gambling laws.         13       According to the California Bureau of Gambling Control, by paying for and opening Loot Boxes         14       within the game, the game is creating a "gambling device." It states:         15       California's gambling device statutes are broad in their coverage and prohibit any person from owning, renting, or possessing illegal gambling devices. (Penal Code, §§ 330a, 330b, 330.1.) An illegal gambling device and         17       1. It is a machine, apparatus, or device (coin operation is not required);         18       2. Something of value is given to play the device; and         19       3. The player has the opportunity to receive something of value by any element of hazard or chance ("something of values", so anything else with a value, monetary or otherwise.) (Penal Code, §§ 330a, 330b & & 330.1.)         20       Simplayer has the opportunity to receive something of value sig anything else with a value, monetary or otherwise.) (Penal C	4	its website, Supercell states users of its game should be at least 13 years of age, Supercell is					
7and Parents Guide do not contain any disclosures concerning in-game gambling or the use of Loot8Boxes. <sup>23</sup> 979. Thus, there is no notice – and no requirement of any notice by Supercell, Apple or10Google – to the parent and/or gamer that a game contains Loot Box gambling mechanisms.11Loot Boxes Constitute Gambling in Violation of California Law1280. Loot Boxes are a form of gambling and violate California's anti-gambling laws.13According to the California Bureau of Gambling Control, by paying for and opening Loot Boxes14within the game, the game is creating a "gambling device." It states:15California's gambling device statutes are broad in their coverage and prohibit any person from owning, renting, or possessing illegal gambling devices. (Penal Code, §§ 330a, 330b, 330.1.) An illegal gambling device has three features:171. It is a machine, apparatus, or device (coin operation is not required);182. Something of value is given to play the device; and193. The player has the opportunity to receive something of value by any element of hazard or chance ("something of value" is not limited to coins, bills, or tokens—it also includes free replays, additional playing time, redemption tickets, gift cards, game credits, or anything else with a value, monetary or otherwise.) (Penal Code, §§ 330a, 330b & & 330.1.)2181. None of these elements can be in dispute: a player uses his Apple or Android smartphone or tablet with the downloaded game on it (#1); the player pays real-world currency for the opportunity to open a Loot Box (#2); and the Loot Box is a randomized chance to obtain something of value (#3).23 $\frac{1}{23}$ https://supercell.com/en/parents/	5	responsible for the lower Apple and Google age ratings for its games and/or has failed to ensure					
8       Boxes. <sup>23</sup> 9       79. Thus, there is no notice – and no requirement of any notice by Supercell, Apple or         10       Google – to the parent and/or gamer that a game contains Loot Box gambling mechanisms.         11       Loot Boxes Constitute Gambling in Violation of California Law         12       80. Loot Boxes are a form of gambling and violate California's anti-gambling laws.         13       According to the California Bureau of Gambling Control, by paying for and opening Loot Boxes         14       within the game, the game is creating a "gambling device." It states:         15       California's gambling device statutes are broad in their coverage and prohibit any person from owning, renting, or possessing illegal gambling devices. (Penal Code, §§ 330a, 330b, 330.1.) An illegal gambling device has three features:         17       I. It is a machine, apparatus, or device (coin operation is not required);         18       2. Something of value is given to play the device; and         19       3. The player has the opportunity to receive something of value by any element of hazard or chance ("something of value" is not limited to coins, bills, or tokens—it also includes free replays, additional playing time, redemption tickets, gift cards, game credits, or anything else with a value, monetary or otherwise.) (Penal Code, §§ 330a, 330b & & 330.1.)         21       81. None of these elements can be in dispute: a player uses his Apple or Android smartphone or tablet with the downloaded game on it (#1); the player pays real-world currency for the opportunity to open a Loot	6	Apple and Google set higher age ratings for Clash Royale and Brawl Stars. Supercell's age rating					
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82. The randomized virtual items that may be won by purchasing and opening a Loot Box have value. Research demonstrates that "[i]n general, [] virtual items are valued for many of the same reasons as more tangible commodities." Nevertheless, because "the symbolic value of a virtual good stems from its role and meaning inside the game...A person not part of that social world would probably not see the good as valuable at all."<sup>24</sup> Indeed, there would be no incentive to acquire or offer Loot Box items, including cosmetics if they did not have some sort of value to the player.

7 83. Economic theories almost all assert market price as the best indicator of value. 8 Evidence of the real-world value of the randomized Loot Box items includes that where these virtual 9 items are tradeable for real-world money, substantial transactions of real currency have occurred. 10 Furthermore, most virtual items are sold for less than the cost of a Loot Box (representing real financial loss), refuting the assertion that no player who opens a Loot Box makes a loss. Likewise, 11 12 gamers who purchase virtual items also spend significantly more in total on games demonstrating a 13 willingness to spend additional money acquiring virtual items and the additional financial value of these items over and above the game itself.<sup>25</sup> Likewise, in games such as Clash Royale and Brawl 14 15 Stars where the items contained in Loot Boxes are categorized by frequency and rarity, value is 16 inherently assigned to the items. Moreover, the collection of rare items is seen as a sign of status within the gaming community, thus ascribing a form of social value to the items.<sup>26</sup> 17

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For instance, Dr. Vili Lehdonvirta, an economic sociologist, professor at the University of Oxford and former game developer, points out that in the game *Ultima Online*, "one of the most highly valued virtual items in the whole system was a small brown lump named 'horse dung'. Despite its very modest appearance and complete lack of performance or functionality, people have paid the equivalent of hundreds of U.S. dollars for the item." Vili Lehdonvirta, *Virtual item sales as a revenue model: identifying attributes that drive purchase decisions*, Electron Commer Res, 9:97-113 (2009).

<sup>&</sup>lt;sup>24</sup> Vili Lehdonvirta, *Virtual item sales as a revenue model: identifying attributes that drive purchase decisions*, Electron Commer Res, 9:97-113 (2009).

Drummond et al., *Why loot boxes could be regulated as gambling*, Nature Human Behavior,
 DOI 10.1038/s41562-020-0900-3 (2019). Drummond and co-authors analyzed sales of 2,319 virtual
 items from three popular games. In the aggregate, sales of the virtual items exceeded one billion
 dollars, with the individual items being sold for between \$0.03 and \$743.80 each. "Contradicting
 the common argument that loot boxes are not gambling because no player loses upon opening a loot
 box" the "overwhelming majority of players incur financial losses when on-selling loot box items,
 with ~93% of sales recouping less than the purchase price."

<sup>00167301</sup> 

84. Professors Drummond, Sauer, Hall, Zendle and Loudon specifically analyzed
 whether the virtual items that may be won from randomized Loot Boxes have real-world monetary
 value. In their 2020 paper published in the top-tier journal Nature, Drummond et al. determined that
 Loot Boxes have value using numerous economic theories. The authors concluded:

We have demonstrated that virtual items have monetary value to gamers irrespective of whether they can be cashed out. Therefore, randomised virtual items (loot boxes) purchased for real money likely satisfy the requirements of value needed to meet the legal definitions of gambling in many jurisdictions.<sup>27</sup>

85. In fact, there are markets outside of the games themselves where real money is paid for singular virtual items or entire player accounts. The value, or price, of each game account is determined by the "Loot" the player possesses in the account. There is even a selection of online companies, including playerup.com who claim to specialize in buying and selling these videogame accounts.<sup>28</sup>

13 86. Whether the potential Loot Box items make playing the game easier and more winnable ("functional" items) or allow players to customize the look of their in-game characters 14 15 ("cosmetic" items), all Loot Boxes provide a completely randomized chance to win valuable items. 16 For example, Hamari et al. (2017) observed the value of in-game items that may be obtained to 17 "personalize" video game characters: "One prominent value proposition of a lot of in-game content is that it affords players to differentiate themselves from other players by personalizing their avatar 18 or other belonging in-game."<sup>29</sup> Lehdonvirta (2009) also observed that both functional and cosmetic 19 20 attributes of virtual goods drive consumers' purchase decisions. "It could even be speculated that in 21 some cases the functional attributes of a virtual good serve only as an excuse for a purchase that is

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 <sup>&</sup>lt;sup>27</sup> Drummond et al., *Why loot boxes could be regulated as gambling*, Nature Human Behavior,
 DOI 10.1038/s41562-020-0900-3 (2019).

 <sup>28</sup> *Getting Started: About Us*, PLAYERUP, https://www.playerup.com/support-tickets/knowledge-base/getting-started-about-us.33/ (last visited Aug. 3, 2020) ("PlayerUp is a free online platform for players of massive multiplayer online (MMO) games to buy, sell, and trade digital accounts.").

Hamari J, Alha K, Järvelä S, Kivikangas JM, Koivisto J, & Paavilainen J, *Why do players buy in-game content? An empirical study on concrete purchase motivations*, Computers in Human Behavior, 68:538-546 (2017).

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primarily motivated by hedonic or social aspects, a technique commonly applied in marketing high-1 2 performance automobiles."<sup>30</sup>

3 87. Because of scarcity bias (i.e., humans place a higher value on an object that is scarce), players gamble money to open Loot Boxes hoping they can win the "rare" or "legendary" Loot Box 4 items considered more valuable than the "common" items, which are often worthless duplicates.<sup>31</sup> 5 6 Knowing this, Supercell and other game developers "manufacture rarity (also known as 'artificial scarcity') to increase the value of the assets they are selling."<sup>32</sup> 7

8 Supercell admits its Loot Boxes provide the chance to hit the big time by winning 88. 9 valuable items. For instance, on its website, Supercell states these in-game purchases "can be used 10 to enhance certain gameplay elements."<sup>33</sup>

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## **CLASS ACTION ALLEGATIONS**

89. Pursuant to Federal Rule of Civil Procedure 23, Plaintiff seeks certification of a nationwide class consisting of:

All persons who paid to receive randomized virtual items from a purchase (also known as "Loot Boxes") within Supercell's Clash Royale or Brawl Stars video games.

90. The Class excludes Defendant's officers and directors, current or former employees,

17 including their immediate family members, as well as any judge, justice or judicial officer presiding

18 over this matter and members of their immediate families and judicial staff. Plaintiff reserves the

19 right to amend the Class definition or include subclasses if discovery and further investigation reveal

20 that the Class should be expanded or otherwise modified.

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- 30 Vili Lehdonvirta, Virtual item sales as a revenue model: identifying attributes that drive 24 purchase decisions, Electron Commer Res, 9:97-113 (2009).
- 31 Mittone L, Savadori L, "The Scarcity Bias," Applied Psychology. 58(3): 453-468 (2009). 25
- 32 Vili Lehdonvirta, Virtual item sales as a revenue model: identifying attributes that drive 26 purchase decisions, Electron Commer Res, 9:97-113 (2009) ("Rarity is perhaps the most socially oriented attribute of virtual goods, because its value is strongly associated with its ability to 27 distinguish a (small) group of owners from non-owners.")
- 28 33 https://supercell.com/en/parents/

91. Plaintiff's claims are typical of the claims of the members of the Class, because
 Plaintiff and all other members of the Class were damaged by the same wrongful conduct committed
 by Defendant, as alleged more fully herein.

92. Plaintiff will fairly and adequately protect the interests of the Class. The interests of
the class representatives are coincident with, and not antagonistic to, the interests of the other
members of the Class.

7 93. Plaintiff has retained counsel competent and experienced in the prosecution of class
8 action litigation.

9 94. Questions of law and fact common to the members of the Class are central here and
10 predominate over questions that may affect only individual members. Among the questions of law
11 and fact common to the Class are:

(a) Whether Defendant's games containing Loot Boxes and similar mechanisms
create and/or exacerbate addictive behaviors in its players;

(b) Whether Defendant's games containing Loot Boxes and similar mechanisms
exploit addictive behaviors in its players;

(c) Whether Defendant's games containing Loot Boxes and similar mechanisms
constitute gambling or create a gambling device under California law and in violation of Cal Penal
Code §§ 330, *et seq.*;

(d) Whether Defendant's games containing Loot Boxes and similar mechanisms
violate the Illegal Gambling Business Act (18 U.S.C. § 1955), and the Unlawful Internet Gambling
Enforcement Act of 2006 (31 U.S.C. §§ 5361-5367);

(e) Whether Defendant violated Business & Professions Code § 17200 by
engaging in an "unlawful" business practice by marketing, selling and distributing videogames with
gambling features and in violation of various state and federal laws as set forth herein;

(f) Whether Defendant violated Business & Professions Code § 17200 by
engaging in an "unfair" business practice by marketing, selling and distributing videogames with
gambling features and that create and/or exacerbate addictive behaviors as alleged herein;

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(g) Whether Defendant violated Civil Code §§ 1770(a)(14);

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(h) Whether Defendant was unjustly enriched as a result of the conduct alleged 1 2 herein:

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(i) Whether Defendant's conduct violated the other provisions of statutory and common law outlined in this Complaint.

5 95. A class action is superior to all other available means for the fair and efficient 6 adjudication of this controversy. Individualized litigation would create the danger of inconsistent or 7 contradictory judgments arising from the same set of facts. Individualized litigation would also 8 increase the delay and expense to all parties and the court system from the issues raised by this 9 action. The burden and expense that would be entailed by individual litigation makes it 10 impracticable or impossible for Class members to prosecute their claims individually. Further, the 11 adjudication of this action presents no unusual management difficulties.

96. Unless a class is certified, Defendant will retain monies received as a result of its improper conduct. Unless a classwide injunction is issued, Defendant will continue to commit the violations alleged, and will continue to promote and engage in the unfair and unlawful gambling 15 activities discussed herein. Defendant has acted or refused to act on grounds that are generally 16 applicable to the Class so that injunctive and declaratory relief is appropriate to the Class as a whole.

## FIRST CAUSE OF ACTION

## **Unlawful and Unfair Business Practices** in Violation of California's Unfair Competition Law ("UCL") (Cal. Bus. & Prof. Code §§ 17200, et seq.)

20 97. Plaintiff realleges and incorporates by reference the allegations set forth in each of 21 the preceding paragraphs of this Complaint.

22 98. Plaintiff and Defendant are "persons" within the meaning of the UCL. Cal. Bus. & 23 Prof. Code § 17201.

24 99. The UCL defines unfair competition to include any "unlawful, unfair or fraudulent 25 business act or practice." Cal. Bus. Prof. Code § 17200.

26 100. By committing the acts and practices alleged herein, Defendant has engaged in 27 unlawful and unfair business practices in violation of the UCL.

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CLASS ACTION COMPLAINT

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101. Unlawful Conduct: As a result of engaging in the conduct alleged in this Complaint, 2 Defendant has violated the UCL's proscription against engaging in unlawful conduct by virtue of 3 its violation of California's gambling laws, its violation of Federal gambling laws, and its violations 4 of the California Civil Code §§ 1710 and 1711, as well as the Consumers Legal Remedies Act, 5 California Civil Code § 1770(a)(14).

6 102. More specifically, Defendant has violated the UCL's proscription against engaging 7 in "unlawful" business practices by virtue of its conduct in violation of California Business & 8 Professions Code §§ 19800, et seq., California Penal Code §§ 330, et seq., the Illegal Gambling 9 Business Act (18 U.S.C. § 1955), and the Unlawful Internet Gambling Enforcement Act of 2006 10 (31 U.S.C. §§ 5361-5367) as set forth herein. Plaintiff reserves the right to allege other violations of law, which constitute other unlawful business acts or practices. Such conduct is ongoing and 11 12 continues to this date.

103. Unfair Conduct: In the course of conducting business, Defendant has violated the UCL's proscription against "unfair" business practices by, among other things:

15 Engaging in the conduct alleged in this Complaint, which is illegal and also (a) 16 violates legislatively-declared policies articulated in, inter alia, California Business & Professions 17 Code §§ 19800, et seq., California Penal Code §§ 330, et seq., the Illegal Gambling Business Act 18 (18 U.S.C. § 1955), and the Unlawful Internet Gambling Enforcement Act of 2006 (31 U.S.C. 19 §§ 5361-5367) by conducting illegal and unlicensed gambling business including at places not 20 suitable for gambling activities, knowingly accepting payments from those who participated in Defendant's unlawful Internet gambling, and promoting predatory gambling as entertainment for 22 children and families;

23 (b) Intentionally profiting from conduct designed to create and/or exploit 24 addictive tendencies in vulnerable minors and adults alike; and,

25 Omitting important information and misleading minors, their parents, and (c) 26 adult gamers concerning the addictive, costly and random chance nature of the Loot Box mechanism 27 and its use in Defendant's games.

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CLASS ACTION COMPLAINT

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104. Defendant has also violated the UCL's proscription against unfair conduct as a result of engaging in the conduct alleged in this Complaint, which violates legislatively-declared policies articulated in, *inter alia*, California Civil Code §§ 1710, 1711, and 1770(a)(14).

105. There is no societal benefit from Defendant's conduct which includes promoting addictive gambling as entertainment for children and families. There is only harm from Defendant's conduct. While Plaintiff was harmed, Defendant was unjustly enriched by its deceptive, predatory and harmful conduct. As a result, Defendant's conduct is "unfair," as it offended an established public policy. Further, Defendant engaged in immoral, unethical, oppressive, and unscrupulous activities that are substantially injurious to consumers as the gravity of Defendant's conduct outweighs any alleged benefits attributable to such conduct.

11 106. There were reasonably available alternatives to further Defendant's legitimate
12 business interests, other than the conduct described herein.

13 107. Defendant's violations of the UCL continue to this day. As a direct and proximate
14 result of Defendant's violations of the UCL, Plaintiff and members of the Class have suffered actual
15 damage by spending money on illegal Loot Boxes and other gambling mechanisms, and subjecting
16 themselves to the unlawful, exploitative games as alleged herein.

17 108. Unless restrained and enjoined, Defendant will continue to engage in the unlawful18 and unfair conduct described herein.

19 109. Pursuant to Section 17203 of the UCL, Plaintiff and the Class seek an order that
20 requires Defendant: (a) to remove Loot Boxes from any of its games; (b) to provide Class members
21 with restitution for moneys paid to purchase Loot Boxes; (c) to otherwise make full restitution of
22 all moneys wrongfully obtained from its violations of the UCL, as alleged in this Complaint; and
23 (d) to pay the attorney fees and costs incurred by counsel for Plaintiff and the proposed class,
24 including in accordance with California Code of Civil Procedure § 1021.5.

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1	SECOND CAUSE OF ACTION
2	Violation of the Consumers Legal Remedies Act ("CLRA")
3	(Cal. Civ. Code §§ 1750, et seq.)
4	110. Plaintiff realleges and incorporates by reference the allegations set forth in each of
5	the preceding paragraphs of this Complaint.
6	111. This claim for relief is brought pursuant to the CLRA. Plaintiff and members of the
7	class are "consumers," as that term is defined by Civil Code § 1761(d), because they spent money
8	on Defendant's videogame Loot Boxes for personal, family, or household purposes.
9	112. The conduct alleged in this Complaint constitutes unfair methods of competition and
10	unfair and deceptive acts and practices for the purposes of the CLRA, and were undertaken by
11	Defendant in transactions intended to result in, and which resulted in, the sale of goods or services
12	to consumers; namely, the sale of Loot Boxes or similar gambling mechanisms.
13	113. By engaging in the conduct described herein, Defendant has violated subdivision
14	(a)(14) of California Civil Code § 1770 by,
15	(14) Representing that a transaction confers or involves rights, remedies, or
16	obligations that it does not have or involve, or that are prohibited by law.
17	114. Defendant violated the CLRA by offering to sell and selling Loot Boxes to Plaintiff
18	and the Class Members when in fact these Loot Boxes constitute illegal gambling transactions
19	prohibited by law.
20	115. Defendant's violations of the CLRA proximately caused injury in fact to Plaintiff
21	and the Class.
22	116. Plaintiff and the Class members transacted with Defendant on the belief that the
23	transactions were lawful. Indeed, a reasonable consumer believes in the lawfulness of his or her
24	transactions.
25	117. Pursuant to Cal. Civ. Code § 1782(d), Plaintiff, individually and on behalf of the
26	other members of the Class, seeks a Court order enjoining the above-described wrongful acts and
27	practices of Defendant and for restitution and disgorgement.
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## Case 5:20-cv-05573 Document 1 Filed 08/11/20 Page 34 of 35

1	118. Pursuant to Cal. Civ. Code § 1782(a), Defendant was notified in writing by certified						
2	mail of the particular violations of Section 1770 of the CLRA, which notification demanded that						
3	Defendant rectify the problems associated with the actions detailed above and give notice to all						
4	affected consumers of Defendant's intent to so act. A copy of the letter is attached as Exhibit A.						
5	119. If Defendant fails to rectify or agree to rectify the problems associated with the						
6	actions detailed above and give notice to all affected consumers within 30 days of the date of written						
7	notice pursuant to §1782 of the Act, Plaintiff will amend this Complaint to add claims for actual,						
8	punitive and statutory damages, as appropriate.						
9	120. Defendant's conduct is fraudulent, wanton, and malicious.						
10	121. Pursuant to §1780(d) of the Act, attached hereto as Exhibit B is the affidavit showing						
11	that this action has been commenced in the proper forum.						
12	THIRD CAUSE OF ACTION						
13	Unjust Enrichment						
14	122. Plaintiff realleges and incorporates by reference the allegations set forth in each of						
15	the preceding paragraphs of this Complaint.						
16	123. By its wrongful acts and omissions, Defendant was unjustly enriched at the expense						
17	of and to the detriment of Plaintiff and the Class. Defendant was unjustly enriched as a result of the						
18	compensation it received from the marketing and sale of the unlawful and unfair Loot Boxes to						
19	Plaintiff and the members of the Class.						
20	124. Plaintiff and the Class seek restitution from Defendant and seek an order of this Court						
21	disgorging all profits, benefits, and other compensation obtained by Defendant from its wrongful						
22	conduct.						
23	125. Plaintiff and the Class have no adequate remedy at law.						
24	PRAYER FOR RELIEF						
25	WHEREFORE, Plaintiff, on behalf of himself and all others similarly situated, prays for						
26	relief in this Complaint as follows:						
27	(a) For an order certifying the Class as requested herein;						
28							
	33 Case No. CLASS ACTION COMPLAINT						
	CLASS ACTION COMPLAINT						

## Case 5:20-cv-05573 Document 1 Filed 08/11/20 Page 35 of 35

1	(b) For restitution and disgorgement of the revenues wrongfully retained as a result of							
2	Defendant's wrongful conduct;							
3	(c)	For declaratory and injunctive	e relief as permitted by law or equity, including					
4	enjoining De	efendant from continuing the unlay	vful practices as set forth herein;					
5	(d)	For an award of attorney fees, v	where applicable;					
6	(e)	For an award of costs; and						
7	(f)	For any and all other relief the G	Court deems just and appropriate.					
8		DEMAND F	OR JURY TRIAL					
9	Base	d on the foregoing, Plaintiff, on	behalf of himself, and all others similarly situated,					
10	hereby dema	ands a jury trial for all claims so tri	able.					
11			Respectfully submitted,					
12	Dated: Augu	ıst 11, 2020	BLOOD HURST & O'REARDON, LLP TIMOTHY G. BLOOD (149343)					
13			THOMAS J. O'REARDON II (247952) CRAIG W. STRAUB (249032)					
14			CRAIG  w. STRAUD (249052)					
15		-	By: s/ Timothy G. Blood					
16			TIMOTHY G. BLOOD					
17			501 West Broadway, Suite 1490 San Diego, CA 92101					
18			Tel: 619/338-1100 619/338-1101 (fax)					
19			tblood@bholaw.com toreardon@bholaw.com					
20			cstraub@bholaw.com					
21			THE LAW OFFICES OF ANDREW J. BROWN ANDREW J. BROWN (160562)					
22			501 West Broadway, Suite 1490 San Diego, CA 92101					
23			Tel: 619/501-6550 andrew@thebrownlawfirm.com					
24			Attorneys for Plaintiff					
25								
26								
27								
28								
	34 Case No.							
		CLASS ACTI	ION COMPLAINT					

Case 5:20-cv-05573 Document 1-1 Filed 08/11/20 Page 1 of 3

# **Exhibit** A



501 W. Broadway, Suite 1490 | San Diego, CA 92101 T | 619.338.1100 F | 619.338.1101 www.bholaw.com

Timothy G. Blood tblood@bholaw.com

August 11, 2020

## VIA CERTIFIED MAIL (RETURN RECEIPT) (RECEIPT NO. 7018 0040 0000 8022 5207)

Ilka Paananen, CEO Supercell Oy 555 California St. San Francisco, CA 94104

Dear Mr. Paananen:

We represent Peter Mai ("Plaintiffs") and all other consumers similarly situated in an action against Supercell Oy ("Defendant"), arising out of, *inter alia*, Defendant's marketing, sale, and distribution of the mobile games containing "Loot Boxes," Clash Royale and Brawl Stars, including marketing and sale of the Loot Boxes themselves. The claims are detailed in the attached Complaint and incorporated by this reference.

In enacting legislation prohibiting all gambling not expressly permitted, the California legislature explained: "Gambling can become addictive and is not an activity to be promoted or legitimized as entertainment for children and families." Cal. B & P Code § 19801(c). Through the games Supercell designs, develops, markets, makes available, and offers to consumers through Apple's App Store and the Google Play store, Supercell engages in illegal gambling and predatory practices enticing consumers, including adults and children, to engage in gambling and similar addictive activities in violation of this and other laws designed to protect consumers and to prohibit such practices. Loot Boxes have all the hallmarks of a Las Vegas-style slot machine, including the psychological aspects to encourage and create addiction – especially among adolescents. Under California law they constitute illegal "slot machines or devices" when played on the device for which Supercell designs them, such as mobile phones, tablets, and computers.

Government regulators and psychologists agree Loot Boxes, like the ones in Clash Royale and Brawl Stars, operate as gambling devices and create and reinforce addictive behaviors. The Loot Box mechanism is proven to be psychologically effective on adults, and its effects are intensified when used on minors because they are more prone to engage in risk-taking behaviors, more prone to gambling addiction, and less equipped to critically appraise the value proposition of these unlawful, unfair and deceptive schemes.

Supercell's actions constitute unfair methods of competition and unlawful, unfair, and fraudulent acts or practices. These practices constitute violations of the Consumers Legal Remedies Act ("CLRA"), California Civil Code §§ 1750, *et seq.* Specifically, Supercell's practices violate California Civil Code §§ 1770(a) under, *inter alia*, the following subdivision:



Ilka Paananen, CEO Supercell Oy August 11, 2020 Page 2

(14) Representing that a transaction confers or involves rights, remedies, or obligations that it does not have or involve, or that are prohibited by law.

Supercell violated the CLRA by inter alia, offering to sell and selling Loot Boxes to Plaintiff and the Class Members when in fact these Loot Boxes constitute illegal gambling transactions prohibited by law. Supercell's practices also violate California Business and Professions Code §§ 17200, *et seq.* and constitute unjust enrichment.

While the Complaint constitutes sufficient notice of the claims asserted, pursuant to California Civil Code § 1782(c) we hereby demand on behalf of our clients and all others similarly situated that Supercell immediately correct and rectify these violations by ceasing the unlawful marketing and sale of Loot Boxes available in Clash Royale and Brawl Stars, ceasing dissemination of false and misleading information as described in the enclosed Complaint, and initiating a corrective advertising campaign to re-educate consumers regarding the truth of the Loot Boxes at issue. In addition, Supercell must identify all consumers similarly situated or make a reasonable effort to identify other consumers and offer to refund the purchase price to all consumer purchasers of in-game Loot Boxes, plus provide reimbursement for interest, costs, and fees.

In accordance with California Civil Code § 1782(d), if after 30 days from the date of this letter the requirements of Civil Code § 1782(c) have not been met, Plaintiff will amend the Complaint to seek damages, including punitive and statutory damages.

We await your response.

Sincerely, TIMOTHY G. BLOOD

TGB:jk

Enclosure

	Case 5:20-cv-05573 Doc	ument 1-2	Filed 08/11/20	Page 1 of 2	
1	BLOOD HURST & O'REARDON	ΙΙΡ			
2	TIMOTHY G. BLOOD (149343) THOMAS J. O'REARDON II (24)				
3	CRAIG W. STRAUB (249032) 501 West Broadway, Suite 1490	()52)			
4	San Diego, CA 92101 Tel: 619/338-1100				
5	619/338-1101 (fax) tblood@bholaw.com				
6	toreardon@bholaw.com cstraub@bholaw.com				
7	THE LAW OFFICES OF ANDRE	W J. BROW	N		
8	ANDREW J. BROWN (160562) 501 West Broadway, Suite 1490				
9	San Diego, CA 92101 Tel: 619/501-6550				
10	andrew@thebrownlawfirm.com				
11	Attorneys for Plaintiff				
12	UNIT	ED STATES	S DISTRICT CO	URT	
13	NORTHERN DISTR	ICT OF CA	LIFORNIA – SA	AN JOSE DIVISION	
14	PETER MAI, on behalf of himself others similarly situated,	and all	Case No.		
15	Plaintiff,			OF TIMOTHY G. BLOO TO CALIFORNIA CIVII	
16	v.		CODE § 1780		-
17	SUPERCELL OY,		CLASS ACT	ION	
18	Defendant.				
19					
20			JURY TRIA	L DEMANDED	
21					
22					
23					
24					
25 26					
26 27					
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20				Ca	ase No.
	AFFIDAVIT OF TIMO	OTHY G. BL	OOD PURSUAN		

BLOOD HURST & O' REARDON, LLP

## Case 5:20-cv-05573 Document 1-2 Filed 08/11/20 Page 2 of 2

I, TIMOTHY G. BLOOD, declare as follows: 1 2 I am an attorney duly licensed to practice before all of the courts of the State of 1. 3 California. I am the managing partner of the law firm of Blood Hurst & O'Reardon LLP, one of the counsel of record for plaintiff in the above-entitled action. 4 5 2. Plaintiff Peter Mai resides in Santa Clara County, which is within the San Jose Division of this District. 6 7 3. Defendant Supercell Oy has done, and is doing, business in California, including 8 within the San Jose Division of this District. Such business includes the marketing and promotion 9 of the video games and loot boxes at issue. 10 I declare under penalty of perjury under the laws of the State of California that the foregoing is true and correct. Executed this 11th day of August, 2020, at San Diego, California. 11 12 13 s/ Timothy G. Blood TIMOTHY G. BLOOD 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 Case No. 1 AFFIDAVIT OF TIMOTHY G. BLOOD PURSUANT TO CCP § 1780(d)

## Case 5:20-cv-05573 Document 1-3 Filed 08/11/20 Page 1 of 3

JS-CAND 44 (Rev. 07/19)

JS-CAND 44 (Rev. 07/19) The JS-CAND 44 civil cover sheet and the information contained herein neither replace nor supplement the filing and service of pleadings or other papers as required by law, except as provided by local rules of court. This form, approved in its original form by the Judicial Conference of the United States in September 1974, is required for the Clerk of Court to initiate the civil docket sheet. (SEE INSTRUCTIONS ON NEXT PAGE OF THIS FORM.)

I. (a) PLAINTIFFS PETER MAI, on behalf of himself and all others similarly situated				B SUPERCELL OY						
<ul> <li>(b) County of Residence of (EXCEPT IN U.S. PLAIN</li> <li>(c) Attorneys (Firm Name Timothy G. Blood</li> <li>BLOOD HURST &amp; O'REARD 501 West Broadway, Suite 149</li> </ul>	HMENT A] 9/338-1100									
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II. BASIS OF JURIS 1 U.S. Government Plainti 2 U.S. Government Defend	(U.S. Government No	t a Party)	(For 1 Citizen Citizen Citizen	Diversity Cases Only) of This State of Another State or Subject of a .Country	PRINCI PTF X1 2 3	DEF 1 2 3	ARTIES (Place an " and One Bo Incorporated or Princi of Business In This St Incorporated and Prin of Business In Anothe Foreign Nation	ox for Defend ipal Place tate scipal Place	ox for Plu lant) PTF 4 5 6	DEF ×4 5 6
IV. NATURE OF S	UIT (Place an "X" in One Box (	Only)								
CONTRACT		RTS		FORFEITURE/PI			ANKRUPTCY		R STA	
110 Insurance 120 Marine 130 Miller Act	PERSONAL INJURY 310 Airplane 315 Airplane Product Liability	PERSONAL I 365 Personal Inju Liability		625 Drug Related 3 Property 21 U 690 Other		422 Appeal 28 USC § 158 423 Withdrawal 28 USC § 157		375 False Claims Act 376 Qui Tam (31 USC § 3729(a))		USC
140 Negotiable Instrument	320 Assault, Libel & Slander	367 Health Care/		LABOR		PRO	PERTY RIGHTS	400 State Reapportionment		
150 Recovery of Overpayment Of Veteran's Benefits 151 Medicare Act 152 Recovery of Defaulted Student Loans (Excludes	330 Federal Employers' Liability 340 Marine 345 Marine Product Liability 350 Motor Vehicle	Pharmaceutical Personal Injury Product Liability 368 Asbestos Personal Injury Product Liability PERSONAL PROPERTY		710 Fair Labor Standards Act 720 Labor/Management Relations 740 Railway Labor Act 751 Family and Medical Leave Act		820 Copyrights 830 Patent 835 Patent—Abbreviated New Drug Application 840 Trademark		410 Antitrust 430 Banks and Banking 450 Commerce 460 Deportation 470 Racketeer Influenced &		
Veterans)	355 Motor Vehicle Product Liskility 370 Other Fraud 371 Truth in Len		ding			SOCIAL SECURITY		Corrupt Organizations 480 Consumer Credit		
153 Recovery of Overpayment of Veteran's Benefits	360 Other Personal Injury 3 362 Personal Injury -Medical	380 Other Person Damage	380 Other Personal Property Damage		790 Other Labor Litigation 791 Employee Retirement Income Security Act		861 HIA (1395ff) 862 Black Lung (923)		485 Telephone Consumer Protection Act 490 Cable/Sat TV	
160 Stockholders' Suits	Malpractice	385 Property Damage Product Liability		IMMIGRATION		863 DIWC/DIWW (405(g)) 864 SSID Title XV1				mmodities/
× 190 Other Contract 195 Contract Product Liability	· CIVIL RIGHTS	PRISONER PET	TTIONS	462 Naturalization Application	1	865 RSI (405(g))		Exchange		
196 Franchise REAL PROPERTY	440 Other Civil Rights 441 Voting 442 Employment	HABEAS CORPUS 463 Alien Detainee 510 Motions to Vacate	465 Other Immigration Actions	ition	FEDERAL TAX SUITS 870 Taxes (U.S. Plaintiff or Defendant) 871 IRS-Third Party 26 USC § 7609	890 Other Statutory Actions 891 Agricultural Acts 893 Environmental Matters		Acts al Matters		
210 Land Condemnation 220 Foreclosure 230 Rent Lease & Ejectment 240 Torts to Land	443 Housing/ Accommodations 445 Amer. w/Disabilities- Employment	Sentence 530 General 535 Death Penalty OTHER 540 Mandamus & Other 550 Civil Rights 555 Prison Condition 560 Civil Detainee– Conditions of Confinement				895 Freedom of Information Act 896 Arbitration 899 Administrative Procedure				
245 Tort Product Liability 290 All Other Real Property	446 Amer. w/Disabilities-Other 448 Education							Act/Review or Appeal of Agency Decision 950 Constitutionality of State Statutes		
V. ORIGIN (Place an × 1 Original Proceeding		Remanded from Appellate Court	4 Reinsta Reoper		nsferred from ther District		6 Multidistrict Litigation-Trans	Au-1	ultidistri tigation-	ct Direct File
ACTION 28 Br	te the U.S. Civil Statute under 3 U.S.C. § 1332 ief description of cause: Violations of: B&P Code §									
VII. REQUESTED I COMPLAINT:	N ✓ CHECK IF THIS IS A UNDER RULE 23, Fed		DEM/	AND \$ 5,000,000	0.00		CK YES only if dem: Y DEMAND:	anded in co X Yes	omplain No	
VIII. RELATED CAS IF ANY (See instr	JULVE			DOCKET	NUMBER					
IX. DIVISIONAL A (Place an "X" in One Box C	ASSIGNMENT (Civil L Daily) SAN FRA	ocal Rule 3-2) NCISCO/OA		× S	AN JOSH	E	EUREKA-	MCKIN	LEY	/ILLE

SIGNATURE OF ATTORNEY OF RECORD

s/ Timothy G. Blood

Peter Mai v. Supercell Oy United States District Court, Northern District of California

## ATTACHMENT TO CIVIL COVER SHEET (JS-CAND 44)

Attorneys for Plaintiff Peter Mai

BLOOD HURST & O'REARDON LLP Timothy G. Blood (149343) Thomas J. O'Reardon, II (247952) Craig W. Straub (249032) 501 West Broadway, Suite 1490 San Diego, CA 92101 Tel: 619/338-1100 619/338-1101 (fax) tblood@bholaw.com toreardon@bholaw.com cstraub@bholaw.com THE LAW OFFICES OF ANDREW J. BROWN Andrew J. Brown (160562) 501 West Broadway, Suite 1490 San Diego, CA 92101 Tel: 619/501-6550 andrew@thebrownlawfirm.com JS-CAND 44 (rev. 07/19)

#### INSTRUCTIONS FOR ATTORNEYS COMPLETING CIVIL COVER SHEET FORM JS-CAND 44

Authority For Civil Cover Sheet. The JS-CAND 44 civil cover sheet and the information contained herein neither replaces nor supplements the filings and service of pleading or other papers as required by law, except as provided by local rules of court. This form, approved in its original form by the Judicial Conference of the United States in September 1974, is required for the Clerk of Court to initiate the civil docket sheet. Consequently, a civil cover sheet is submitted to the Clerk of Court for each civil complaint filed. The attorney filing a case should complete the form as follows:

- I. a) Plaintiffs-Defendants. Enter names (last, first, middle initial) of plaintiff and defendant. If the plaintiff or defendant is a government agency, use only the full name or standard abbreviations. If the plaintiff or defendant is an official within a government agency, identify first the agency and then the official, giving both name and title.
- b) County of Residence. For each civil case filed, except U.S. plaintiff cases, enter the name of the county where the first listed plaintiff resides at the time of filing. In U.S. plaintiff cases, enter the name of the county in which the first listed defendant resides at the time of filing. (NOTE: In land condemnation cases, the county of residence of the "defendant" is the location of the tract of land involved.)
- c) Attorneys. Enter the firm name, address, telephone number, and attorney of record. If there are several attorneys, list them on an attachment, noting in this section "(see attachment)."
- II. Jurisdiction. The basis of jurisdiction is set forth under Federal Rule of Civil Procedure 8(a), which requires that jurisdictions be shown in pleadings. Place an "X" in one of the boxes. If there is more than one basis of jurisdiction, precedence is given in the order shown below.
  - (1) United States plaintiff. Jurisdiction based on 28 USC §§ 1345 and 1348. Suits by agencies and officers of the United States are included here.
  - (2) United States defendant. When the plaintiff is suing the United States, its officers or agencies, place an "X" in this box.
  - (3) Federal question. This refers to suits under 28 USC § 1331, where jurisdiction arises under the Constitution of the United States, an amendment to the Constitution, an act of Congress or a treaty of the United States. In cases where the U.S. is a party, the U.S. plaintiff or defendant code takes precedence, and box 1 or 2 should be marked.
  - (4) <u>Diversity of citizenship</u>. This refers to suits under 28 USC § 1332, where parties are citizens of different states. When Box 4 is checked, the citizenship of the different parties must be checked. (See Section III below; NOTE: federal question actions take precedence over diversity cases.)
- III. Residence (citizenship) of Principal Parties. This section of the JS-CAND 44 is to be completed if diversity of citizenship was indicated above. Mark this section for each principal party.
- IV. Nature of Suit. Place an "X" in the appropriate box. If the nature of suit cannot be determined, be sure the cause of action, in Section VI below, is sufficient to enable the deputy clerk or the statistical clerk(s) in the Administrative Office to determine the nature of suit. If the cause fits more than one nature of suit, select the most definitive.
- V. Origin. Place an "X" in one of the six boxes.
  - (1) Original Proceedings. Cases originating in the United States district courts.
  - (2) <u>Removed from State Court</u>. Proceedings initiated in state courts may be removed to the district courts under Title 28 USC § 1441. When the petition for removal is granted, check this box.
  - (3) <u>Remanded from Appellate Court</u>. Check this box for cases remanded to the district court for further action. Use the date of remand as the filing date.
  - (4) <u>Reinstated or Reopened</u>. Check this box for cases reinstated or reopened in the district court. Use the reopening date as the filing date.
  - (5) <u>Transferred from Another District</u>. For cases transferred under Title 28 USC § 1404(a). Do not use this for within district transfers or multidistrict litigation transfers.
  - (6) <u>Multidistrict Litigation Transfer</u>. Check this box when a multidistrict case is transferred into the district under authority of Title 28 USC § 1407. When this box is checked, do not check (5) above.
  - (8) <u>Multidistrict Litigation Direct File</u>. Check this box when a multidistrict litigation case is filed in the same district as the Master MDL docket.

Please note that there is no Origin Code 7. Origin Code 7 was used for historical records and is no longer relevant due to changes in statute.

- VI. Cause of Action. Report the civil statute directly related to the cause of action and give a brief description of the cause. Do not cite jurisdictional statutes unless diversity. <u>Example</u>: U.S. Civil Statute: 47 USC § 553. <u>Brief Description</u>: Unauthorized reception of cable service.
- VII. Requested in Complaint. Class Action. Place an "X" in this box if you are filing a class action under Federal Rule of Civil Procedure 23.

Demand. In this space enter the actual dollar amount being demanded or indicate other demand, such as a preliminary injunction.

Jury Demand. Check the appropriate box to indicate whether or not a jury is being demanded.

- VIII. Related Cases. This section of the JS-CAND 44 is used to identify related pending cases, if any. If there are related pending cases, insert the docket numbers and the corresponding judge names for such cases.
- IX. Divisional Assignment. If the Nature of Suit is under Property Rights or Prisoner Petitions or the matter is a Securities Class Action, leave this section blank. For all other cases, identify the divisional venue according to Civil Local Rule 3-2: "the county in which a substantial part of the events or omissions which give rise to the claim occurred or in which a substantial part of the property that is the subject of the action is situated."

Date and Attorney Signature. Date and sign the civil cover sheet.

## **ClassAction.org**

This complaint is part of ClassAction.org's searchable class action lawsuit database and can be found in this post: <u>Class Action Claims Loot Boxes within Clash Royale</u>, <u>Brawl Stars Games Violate Anti-Gambling Law</u>