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**UNITED STATES DISTRICT COURT
EASTERN DISTRICT OF NEW YORK**

<p>SARA DIMARCO , individually and on behalf of other similarly situated individuals,</p> <p style="text-align: center;">Plaintiff,</p> <p style="text-align: center;">v.</p> <p>ASPIRE BRANDS, INC.,</p> <p style="text-align: center;">Defendant.</p>	<p>Case No.</p> <p>CLASS ACTION COMPLAINT</p> <p><u>DEMAND FOR JURY TRIAL</u></p>
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Sara Dimarco, a New York resident (“Plaintiff”), individually and on behalf of other similarly situated individuals, alleges the following Class Action Complaint against Defendant, Aspire Brands, Inc. (“Aspire” or “Defendant”), upon personal knowledge as to herself and her own acts and upon information and belief as to all other matters, based upon, inter alia, the investigation made by her attorneys – as to all other matters, as follows:

INTRODUCTION

1. This is a consumer protection action seeking redress for, and a stop to, Defendant’s unfair and deceptive practice of advertising and marketing of its line of energy drink products (the “Product” or “Products”) that are sold with representations that the Products are “natural” and contain “no preservatives.”¹

2. Specifically, the Products include, but are not limited to, Aspire Strawberry Watermelon, Aspire Raspberry+Acai, Aspire Sweet Cherry, Aspire Fruit Punch, Aspire Mixed Berry, Aspire Dark Cherry

¹ See, Exhibit A, annexed hereto.

Lime, Aspire Mando Lemonade, Aspire Apple+Acai, Aspire Cranberry, Aspire Lemony Lime, and Aspire Orange Pineapple.²

3. Defendant's "no preservatives" representations are false, deceptive and misleading because the Products contain the synthetic preservatives, citric acid and ascorbic acid.³ This labeling deceives consumers into believing that they are receiving healthier, preservative-free beverages even though these Products cannot live up to these claims.

4. Similarly, Defendant's "natural" representations are false, deceptive, and misleading because the preservatives, citric acid and ascorbic acid, are synthetic compounds and thus not natural. Citric acid is typically created on a commercial basis from certain genetically modified strains of the mold *Aspergillus niger*, which is mass produced through the application of chemical solvents such as sulfuric acid, while ascorbic acid is obtained from genetically modified corn.

5. These misrepresentations deceive consumers into thinking they are receiving healthier and "natural" energy drinks, when they are not.

6. Consumers rely on Defendant's labeling and advertising of the Product as "natural" and containing "no preservatives" to be truthful and would not know that the Products actually contain synthetic preservatives.

7. Reasonable consumers such as Plaintiff do not have specialized knowledge necessary to identify ingredients in the Products as being inconsistent with Defendant's advertised claims of the Products being "natural" and containing "no preservatives."

8. Conscious of consumers' increased interest in more nutritious foods free of additives, and their willingness to pay more for products perceived to meet these preferences, Defendant misleadingly, illegally and deceptively seek to capitalize on these consumer health trends.

9. Plaintiff and those similarly situated ("Class Members") relied on Defendant's misrepresentations that the Products are "natural" and contain "no preservatives" when purchasing the Products. Plaintiff and Class Members paid a premium for the Products over comparable products that did not purport to be "natural" and/or contain "no preservatives." Given that Plaintiff and Class Members paid a premium for the Products based on Defendant's misrepresentations that they are "natural" and/or contain "no

² Discovery may demonstrate that additional Aspire products are within the scope of this Complaint.

³ See, Exhibit B, annexed hereto.

preservatives,” Plaintiff and Class Members suffered an injury in the amount of the premium paid.

10. Defendant’s conduct violated and continues to violate New York General Business Law §§ 349 and 350. Defendant breached and continues to breach their express warranties regarding the Products. Accordingly, Plaintiff brings this action against Defendant on behalf of herself and Class Members who purchased the Products during the applicable statute of limitations period (the “Class Period”).

JURISDICTION AND VENUE

11. This Court has original jurisdiction over the claims asserted herein individually and on behalf of the Class pursuant to 28 U.S.C. §1332, as amended in 2005 by the Class Action Fairness Act. Subject matter jurisdiction is proper because: (1) the amount in controversy in this class action exceeds \$5,000,000, exclusive of interest and costs; and (2) a substantial number of the members of the proposed class are citizens of a state different from that of Defendant, a corporate entity having a principal place of business in Chicago, Illinois.

12. This Court has personal jurisdiction over Defendant because it regularly conducts business in this District and purposefully avails itself of the laws of New York to market, promote, distribute, and sell the Products to consumers in New York and this District. Defendant engages in the wrongdoing alleged in this Complaint throughout the United States, including New York State. Defendant is authorized to do business in New York State, and Defendant has sufficient contacts with New York and/or otherwise has intentionally availed itself of the markets in New York State, rendering the exercise of jurisdiction by the Court permissible under traditional notions of fair play and substantial justice. Moreover, Defendant engages in substantial and not isolated activity within New York State.

13. Venue is proper in this District under 28 U.S.C. § 1391(a). Substantial acts in furtherance of the alleged improper conduct, including the dissemination of false and misleading information regarding the nature, quality, and/or ingredients of the Products, occurred within this District.

PARTIES

14. This is a nationwide consumer class action brought by Plaintiff on behalf of all individuals who purchased the Products for personal use and not for resale.

15. During the relevant period, Class Members in New York and throughout the United States purchased the Products through numerous brick-and-mortar retail locations. Plaintiff and Class Members suffered an injury in fact caused by the false, fraudulent, unfair, deceptive, and misleading practices set forth in this Complaint.

16. Plaintiff is a resident of Nassau County, New York. She purchased the Defendant's Products on numerous occasions at a Shoprite supermarket in New Hyde Park, New York, during the three years preceding the filing of this Complaint.

17. Plaintiff purchased Defendant's Products because she saw the labeling, advertising, and website information, which represented that the products were "natural" and contained "no preservatives." She relied on Defendant's false, misleading, and deceptive representations that the products were "natural" and contained "no preservatives." Had she known the truth—that the representations she relied upon in making her purchases were false, misleading, and deceptive—she would not have purchased the Products at a premium price.

18. Defendant's statements are false and misleading to a reasonable consumer because, as set forth more fully herein, the Products contain the synthetic preservatives, citric acid and ascorbic acid.

19. If Defendant's products were reformulated such that its representations were truthful, Plaintiff would consider purchasing Defendant's products in the future.

20. Defendant is a corporation organized and existing under the laws of the State of Illinois with its principal place of business in Chicago, Illinois. Defendant manufactures, markets, advertises and distributes the Products throughout New York and the United States. Defendant created and/or authorized the false, misleading and deceptive advertisements, packaging and labeling for the Products.

SUBSTANTIVE ALLEGATIONS

Defendant's "No Preservatives" Representation Is False and Misleading to a Reasonable Consumer

21. Defendant misleads consumers into thinking that the Products contain "no preservatives" with its false labeling claims to this effect. However, the Products actually contain citric acid and ascorbic acid, whose functions as synthetic preservatives have been well-documented.

22. Citric acid is a preservative as the term is defined by the Food and Drug Administration ("FDA") in 21 C.F.R. § 101.22(a)(5): "The term chemical preservative means any chemical that, when added to food, tends to prevent or retard deterioration thereof, but does not include common salt, sugars, vinegars, spices, oils extracted from spices, substances added to food by direct exposure thereof to wood smoke, or chemicals applied for their insecticidal or herbicidal properties."

23. The scientific evidence and FDA statements cited below establish that citric acid tends to prevent or retard the deterioration of food products. This remains the case regardless of the subjective purpose

for which this substance is added to the Product.

24. Citric acid does not fall into any of the regulatory exemptions from the definition of a preservative.

25. The FDA classifies and identifies citric acid as a preservative in its Overview of Food Ingredients, Additives, and Colors, on the FDA's website and provides examples of uses of preservatives like citric acid, including, in beverages.⁴

26. Citric acid's classification as a preservative is further confirmed by a Warning Letter sent by the FDA to the manufacturer of Chiquita brand "Pineapple Bites with Coconut" and "Pineapple Bites," in which the FDA proclaimed the "Pineapple Bites" and "Pineapple Bites with Coconut" products are misbranded within the meaning of Section 403(k) of the Act [21 U.S.C. 343(k)] in that they contain the chemical preservatives ascorbic acid and *citric acid* but their labels fail to declare these preservatives with a description of their functions. 21 CFR 101.22."⁵

27. Citric acid's nature as a preservative is also acknowledged by insiders in the preservative manufacturing and distribution industries. For instance, FBC Industries, Inc. a manufacturer and supplier of FCC grade citric acid additives, acidulants, buffering agents and preservatives for the food and beverage industry, describes citric acid's function: "Citric acid is the most commonly used acidulant in the industry. As a food additive or food grade product, citric acid is used as a flavoring and preservative. The buffering properties of citrates are used to control pH and flavor."⁶

28. Citric acid acts as a preservative in the Products regardless of the subjective purpose or intent for why Defendant added citric acid to the Product, including, as a flavoring agent.

29. Even if citric acid can be used as a flavoring agent in the Product, a greater amount of citric acid is needed to act as a flavoring agent than to preserve the Product because citric acid acts as a preservative even if very low levels are contained in the Product.⁷

⁴ <http://www.fda.gov/Food/IngredientsPackagingLabeling/FoodAdditivesIngredients/ucm094211.htm>.

⁵ See, Letter to Chiquita Brands Int'l, Inc. and Fresh Express, Inc., Archived FDA Warning Letters (2005-2012), <https://web.archive.org/web/20211128074142/https://www.fdalabelcompliance.com/letters/ucm228663>.

⁶ http://www.fbcindustries.com/Citric_Acid.aspx.

⁷ See, Doores, S., 1993. Organic acids. In: Davidson, P.M., Branen, A.L. (Eds.), *Antimicrobials in Foods*. Marcel Dekker, Inc., New York, pp. 95-136. <http://base.dnsgb.com.ua/files/book/Agriculture/Foods/Antimicrobials-in-Food.pdf>.

30. The quantity of citric acid therefore needed to affect the flavor of the Product is more than sufficient to function as a preservative. Accordingly, even if Defendant's purported intent to use citric acid was for flavoring, this would have no bearing on the actual function of citric acid as a preservative.

31. Citric acid functions as a preservative by serving as an acidulant and as an indirect antioxidant, by infiltrating and then weakening or killing microorganisms through direct antimicrobial effect lowering their pH-level and thereby combatting microorganisms, and through sequestration. Citric acid serves these functions regardless of whether they are also being used as flavorants.⁸

32. Citric acid still acts as a preservative even if it was intended to be used for another purpose. Food and beverage manufacturers, like Defendant, seek to provide consumers with products that are palatable within a given shelf life. To help ensure this, manufacturers impose many hurdles to degradation when formulating a product. Therefore, if an ingredient has a preservative effect, like citric acid, it is considered a preservative because it acts as a hurdle to food degradation regardless of whether it was added to the Product for other reasons.⁹

33. Just as citric acid is a well-known, and firmly-established preservative, the same is true with ascorbic acid.

34. Just as the FDA designates citric acid as a preservative, the FDA also has listed ascorbic acid as a preservative in its "Overview of Food Ingredients, Additives and Colors."¹⁰ For instance, aware of consumer desire for foods without preservatives, the FDA has advised the public to check if a food's ingredients include the chemical additives of "[A]scorbic acid [and] citric acid."¹¹

35. Similarly, as far back as in April of 2010, the International Food Information Council ("IFIC"), acting in conjunction with the FDA, issued a public bulletin informing consumers wanting to avoid preservatives to check if the food's ingredients include the chemical additives of "[a]scorbic acid [and] citric

⁸ See, Deman, John M. "Acids as food additives serve a dual purpose, as acidulants and as preservatives." Principles of food chemistry. AVI Publishing Co., Inc., 1999, p. 438.

⁹ See, Biesta-Peters, E., et al. Comparing Nonsynergistic Gamma Models with Interaction Models To Predict Growth Of Emetic Bacillus Cereus When Using Combinations Of Ph And Individual Undissociated Acids As Growth-Limiting Factors. Applied and Environmental Microbiology, American Society for Microbiology, (2010), <https://aem.asm.org/content/aem/76/17/5791.full.pdf>.

¹⁰ Overview of Food Ingredients, Additives & Colors, FOOD AND DRUG ADMINISTRATION, available at <https://web.archive.org/web/20220901032454/http://www.fda.gov/food/food-ingredients-packaging/overview-food-ingredients-additives-colors>.

¹¹ Id.

acid,” which the IFIC and FDA designate as a preservative.”¹²

36. Ascorbic acid’s classification as a preservative is further confirmed by a Warning Letter sent by the FDA to the manufacturer of Chiquita brand “Pineapple Bites with Coconut” and “Pineapple Bites,” in which the FDA proclaimed the “Pineapple Bites” and “Pineapple Bites with Coconut” products are misbranded within the meaning of Section 403(k) of the Act [21 U.S.C. 343(k)] in that they contain the chemical preservatives *ascorbic acid* and citric acid but their labels fail to declare these preservatives with a description of their functions. 21 CFR 101.22.”¹³

37. Ascorbic acid and citric acid, as ingredients, are required to be followed by a description of their function, so consumers can make informed choices, “e.g., ‘preservative’, ‘to retard spoilage’, ‘a mold inhibitor’, ‘to help protect flavor’ or ‘to promote color retention’.” 21 C.F.R. § 101.22(j).¹⁴

38. Ascorbic acid and citric acid are “chemicals that, when added to food, tends to prevent or retard deterioration thereof” and function in this capacity in the Product. 21 C.F.R. § 101.22(a)(5).

39. Ascorbic acid and citric acid are used in the Products as acidulants, chelating agents, antimicrobial agents, buffering agents, antioxidant additives, and anti-browning agents.

40. As acidulants, ascorbic acid and citric acid increase the acidity of the Product, which lowers its pH.

41. This creates conditions which inhibit microbial spoilage from bacteria, yeasts, and molds.

42. The addition of ascorbic acid and citric acid means that if any microorganisms survive processing and heat pasteurization, they will be neutralized, and the Product will be preserved by being stable and consumable for a longer period after it is first made, and after opened for consumption.

43. As antimicrobial agents, the low pH of ascorbic acid and citric acid helps to prevent microbial growth, thereby preventing spoilage and preserving freshness.

¹² IFIC and FDA, April 2010 Bulletin: “Overview of Food Ingredients, Additives & Colors, at pp. 2-3, available at: <https://www.fda.gov/files/food/published/Food-Ingredients-and-Colors-%28PDF%29.pdf>.

¹³ See, Letter to Chiquita Brands Int’l, Inc. and Fresh Express, Inc., Archived FDA Warning Letters (2005-2012), <https://web.archive.org/web/20211128074142/https://www.fdalabelcompliance.com/letters/ucm228663>.

¹⁴ The Products’ labels do not comply in this respect for the designation of a function of ascorbic acid and citric acid..

44. As buffering agents, ascorbic acid and citric acid help to maintain a constant pH, preventing batch-to-batch inconsistencies in the Products.

45. The result of the constant pH is a product lasting longer on the shelves and after being opened, because it will be more stable and less prone to microbial spoilage.

46. As antioxidant additives, ascorbic acid and citric acid are oxygen scavengers and prevent oxidation, preventing rapid deterioration upon exposure to air or changes in storage conditions.

47. In short, ascorbic acid is a preservative by every definition, and is specifically defined as such by the FDA at 21 C.F.R. § 182.3013.¹⁵

48. By representing the Products are free from preservatives, Defendant seeks to capitalize on consumers' preference for less processed products with no synthetic preservatives.

49. Indeed, "foods bearing 'free-from' claims are increasingly relevant to Americans, as they perceive the products as closely tied to health...84 percent of American free-from consumers buy free-from foods because they are seeking out more natural or less processed foods. In fact, 43 percent of consumers agree that free-from foods are healthier than foods without a free-from claim, while another three in five believe the fewer ingredients a product has, the healthier it is (59 percent). Among the top claims free-from consumers deem most important are trans-fat-free (78 percent) and preservative-free (71 percent)."¹⁶

50. Consumers are also willing to pay more for the Product with "no preservatives" because of the perceived higher quality, health and safety benefits associated with preservative-free foods. According to Nielsen's 2015 Global Health & Wellness Survey that polled over 30,000 people online, 80 percent of Americans are willing to pay more for healthier foods.¹⁷ This, coupled with the fact that global sales of healthy

¹⁵ United States Department of Agriculture Agricultural Marketing Service, National Organic Program, Technical Report on Ascorbic Acid. <https://www.ams.usda.gov/sites/default/files/media/AscorbicAcidTRFinal7172019.pdf> (last visited March 8, 2024).

¹⁶ See, Free-From Food Trends - US - May 2015, Mintel: World's Leading Market Intelligence Agency <http://www.mintel.com/press-centre/food-and-drink/84-of-americans-buy-free-fromfoods-because-they-believe-them-to-be-more-natural-or-less-processed>.

¹⁷ See, We Are What We Eat: Healthy Eating Trends Around the World, Nielson (Jan. 2015) <https://web.archive.org/web/20150421053626/https://www.nielsen.com/content/dam/nielsen/global/eu/nielseninsights/pdfs/Nielsen%20Global%20Health%20and%20Wellness%20Report%20-%20January%202015.pdf>.

food products reached \$1 trillion in 2017, according to Euromonitor, means consumers are eager and willing to pay more for food advertised and labeled as having “No Preservatives.”¹⁸

51. Defendant’s practice of capitalizing on consumers’ preferences for healthier products is false and deceptive. This deception continues today, as consumers continue to purchase the Products under the mistaken belief that they are free from preservatives based on Defendant’s false, deceptive, and misleading labeling and advertising of the Product as having “no preservatives.”

52. Plaintiff and other consumers of the Products made their purchase decisions in reliance upon Defendant’s advertised claims that that Product contains “no preservatives.”

53. Plaintiff and the Class reasonably and detrimentally relied upon the representations by Defendant that the Products contain “no preservatives.” Plaintiff and the Class would not have purchased the Products had they known that the Products contain synthetic preservatives.

54. Defendant’s conduct threatens consumers by using intentionally deceptive and misleading labels. Defendant’s conduct also threatens other companies, large and small, who “play by the rules.” Defendant’s conduct stifles competition and has a negative impact on the marketplace, and reduces consumer choice.

55. There is no practical reason for false labeling and advertising of the Products, other than to mislead consumers as to the presence of preservatives in the Products while simultaneously providing Defendant with a financial windfall.

Plaintiff’s Claims Are Not Preempted by the Federal Food, Drug, and Cosmetic Act

56. Defendant’s deceptive misrepresentations violate the Federal Food, Drug and Cosmetic Act (“FDCA”), which provides that “[a] food shall be deemed misbranded if its labeling is false or misleading in any particular.” 21 U.S.C. § 343 (a)(1).

57. Plaintiff’s claims are not preempted by the FDCA because the definition of “preservative” as used herein is identical with that of the FDA (see above). Moreover, FDA regulations specifically note that

¹⁸ See, Health and Wellness the Trillion Dollar Industry in 2017: Key Research Highlights, Euromonitor International, <https://web.archive.org/web/20220831234425/https://www.euromonitor.com/article/health-andwellness-the-trillion-dollar-industry-in-2017-key-research-highlights>.

claims like “No Preservatives” are non-nutritive claims that are not governed by 21 C.F.R. §101.13. *See*, 21 C.F.R. § 101.65(b)(2). Since the FDA has not issued specific standards governing when “No Preservative” claims are either true or false, such representations fall outside the ambit of FDA regulations. Accordingly, Plaintiff’s claim cannot possibly be preempted. *See*, Bimont v. Unilever U.S., Inc., No. 14-CV-7749 (JPO), 2015 U.S. Dist. LEXIS 119908, at *6 (S.D.N.Y. Sep. 9, 2015) (“[P]reemption does not preclude a state-law claim if the state requirement is outside the scope of the relevant federal requirements”).

Defendant’s Misrepresentations Are Material to a Reasonable Consumer and Were Relied Upon by Plaintiff and the Class

58. Plaintiff and Class members reasonably relied on Defendant’s representations that the Products are free of preservatives.

59. Defendant’s misrepresentations are misleading and deceive reasonable consumers. At the point of sale, Plaintiff and Class members did not know, and had no reason to know, that the Products were misbranded as set forth herein. A representation that a product has “no preservatives” is material to a reasonable consumer when deciding to purchase it. Plaintiff did, and a reasonable consumer would, attach importance to whether Defendant’s Products have “no preservatives” because it is common knowledge that consumers prefer to avoid foods with potentially unhealthy additives.

Defendant Has an Intent to Mislead

60. Defendant would not include the representations regarding the Products if these representations would not influence consumer behavior.

61. By representing that the Products have “no preservatives,” Defendant seeks to capitalize on consumers’ preference for less processed foods with fewer unhealthy additives and the association between such products and a wholesome way of life. Consumers are willing to pay more for less processed products with no unhealthy additives because of this association, as well as the perceived higher quality, health, and safety benefits associated with products labeled as being free of preservatives.

62. Alternet.org reports on research that shows that most Americans are willing to pay a premium price for healthier food options:

Not only are consumers increasingly seeking out wholesome foods, they are willing to pay a premium for them. According to Nielsen’s 2015 Global Health & Wellness Survey that polled over 30,000 people online, 88 percent of Americans are willing to pay more for healthier foods. Global sales of healthy food products are estimated to reach \$1 trillion by 2017, according to Euromonitor. When it comes to what consumers will be seeking out more of over the coming year, it may amount to single word. “Just think of the word no,” Seifer said. “No preservatives, no

additives, no growth hormones.”¹⁹

63. Defendant has a natural interest in misrepresenting its Products as free of preservatives given these trends addressed above, despite the presence of citric acid and ascorbic acid. The Products’ misrepresentations provide a clear marketing advantage over competitors that do not engage in such deceptive conduct.

64. Defendant knows that its “no preservatives” representations regarding the Products are false and intend that they be relied upon by Plaintiff and the Class.

Plaintiff and the Class Were Injured as The Result of Defendants’ Deceptive Practices

65. Plaintiff and the Class were injured when Defendant denied them the full benefit of their bargain. They paid money for Products that were represented to them as free from preservatives, and then received Products that were laden with preservatives, which have significantly less value.

66. Plaintiff and the Class were thus deprived of the benefit of their bargain. They would not have purchased the Products, or would only have been willing to pay less for them, had they known the truth.

67. Plaintiff and the Class were injured in an amount up to the purchase price, the difference between the actual value of the Products and the value of the Products as misrepresented to them by Defendant, to be determined by expert testimony at trial.

68. Defendant’s representation that the Products contain “no preservatives” is an acknowledgment that this increases the Products’ perceived value. *See, Orlander v. Staples, Inc.*, 802 F.3d 289, 302 (2d Cir. 2015) (“the issue of ‘price premium’ was relevant because it showed that plaintiffs paid more than they would have for the good but for the deceptive practices of the defendant-sellers”); *Kacocha v. Nestle Purina Petcare Co.*, No. 15-CV-5489 (KMK), 2016 U.S. Dist. LEXIS 107097, at *51-52 (S.D.N.Y. Aug. 11, 2016) (“[I]n his Complaint, Plaintiff seeks monetary damages on the grounds that he ‘would not have paid the premium price he paid’ to buy the Products had he ‘known the truth.’...Case law makes clear that this is sufficient at the motion-to-dismiss phase for a § 349 claim to survive.”); *Koenig v. Boulder Brands, Inc.*, 995 F.Supp. 2d 274, 288-89 (S.D.N.Y. 2014) (“Plaintiffs claim that, but for Defendants’ ‘unfair and deceptive practices,’ they—and the putative class—would not have purchased, or paid a price premium for, Smart Balance. Compl. ¶¶ 7, 81. Indeed, Plaintiffs claim that they paid price premiums specifically ‘based on Defendants’ misrepresentations,’ and allege that they deserve damages in the amount of either the purchase prices, or the price premiums that they paid for Smart Balance. Id. ¶ 81. Accordingly, the Court finds that

¹⁹ <http://www.alternet.org/food/8-food-trends-watch-2016>.

Plaintiffs have adequately alleged injury under GBL § 349...”).

Defendant Cultivates a “Natural” Brand Image for the Products

69. Defendant knows that consumers seek out and wish to purchase whole, natural foods that do not contain artificial chemicals and are preservative-free, and that consumers will pay more for foods that they believe to be natural and preservative-free than they will pay for foods that they do not believe to be natural or preservative-free.

70. A recent nationally representative Consumer Reports survey of 1,005 adults found that more than half of consumers usually seek out products with a “natural” food label, often in the false belief that they’re produced without genetically modified organisms, hormones, pesticides, or artificial ingredients. *See*, Consumer Reports National Research Center, Natural Food Labels Survey (2015).²⁰

71. To capture this market, Defendant has prominently made claims that their Products are “natural” or statements of similar import, cultivating a wholesome and healthful image in an effort to promote the sale of these products.

72. Upon information and belief, Defendant has profited enormously from its falsely marketed Products.

73. Representing that a product is “natural” is a false statement of fact.

74. Consumers reasonably believe that a product or ingredient represented as “natural” does not contain synthetic preservatives.

Citric Acid and Ascorbic Acid Are Not Natural Ingredients

75. Defendant’s representation that the Products are “all natural” is false.

76. Ascorbic acid is the *synthetic* version of vitamin C, obtained from genetically modified corn. 21 C.F.R. § 182.3013 (“Chemical Preservatives”); 7 C.F.R. § 205.605(b)(6) (“Synthetics allowed.”).

77. The glucose from the corn undergoes chemical reactions including hydrogenation, with synthetic substances, then is converted to sorbitol, before ascorbic acid is made.

²⁰ Available at http://www.consumerreports.org/content/dam/cro/magazine-articles/2016/March/Consumer_Reports_Natural_Food_Labels_Survey_2015.pdf.

78. Similarly, citric acid is a synthetic, non-natural ingredient. While the chemical's name has the word "citric" in it, citric acid is no longer extracted from the citrus fruit but industrially manufactured by fermenting certain genetically modified strains of the black mold fungus, *Aspergillus niger*.²¹

79. The FDA, which has primary statutory authority to establish labeling requirements for foods and food ingredients under its purview pursuant to the FDCA²², has identified citric acid as being a synthetic ingredient.

80. Congress enacted the FDCA, 75 P.L. 717; 75 Cong. Ch. 675; 52 Stat. 1040, "[t]o prohibit the movement in interstate commerce of adulterated and misbranded food, drugs, devices, and cosmetics, and for other purposes." Ries v. Hornell Brewing Co., Inc., No. 10-1139-JF (U.S.D.C., N.D. California, San Jose Division) (2010).

81. While mislabeling and misbranding of food are within the regulatory authority of the FDA, Congressional enactments have allowed that authority to be shared with other entities. For example, the USDA has authority to "promulgate[] regulations to ensure that the nation's food supply of meat, eggs, and poultry is safe." Ranchers Cattlemen Action Legal Fund United Stockgrowers of Am. v. USDA, 415 F.3d 1078, 1087 (9th Cir.2005).

82. Nonetheless, under the Nutrition Labeling and Education Act ("NLEA"), 21 U.S.C. § 343, the FDA has the authority to regulate labeling on nearly all food products.

83. In this respect, the FDA has yet to establish a formal definition for "natural" claims on food labels, however.

84. In the absence of a formal definition of "natural" claims, the overriding legal issue is whether labeling that describes a food ingredient as "natural" is "false or misleading" within the meaning of Section 403(a) of the FDCA, 21 U.S.C. § 343(a). If so, the product is "misbranded," and its shipment in interstate commerce would be in violation of the FDCA.

85. Despite the absence of a formal definition for "natural" claims on food labels, the FDA has offered several informal interpretations of "natural."

²¹ See, e.g., Belen Max, et al. *Biotechnological Production of Citric Acid*, BRAZILIAN JOURNAL OF MICROBIOLOGY, 41.4 Sao Paolo (Oct./Dec. 2010)

²² 21 U.S.C. § 301 et seq.

86. For instance, in the preamble to the 1993 rule establishing the nutrient content claim regulations, the FDA provided informal guidance that interpreted “natural” to mean that “nothing artificial or synthetic (including all color additives regardless of source) has been included in, or has been added to, a food that would not normally be expected to be in the food” (emphasis added).²³

87. The FDA has also posted a Q&A that reiterates their policy on “natural claims”:

What is the meaning of 'natural' on the label of food?

From a food science perspective, it is difficult to define a food product that is 'natural' because the food has probably been processed and is no longer the product of the earth. That said, FDA has not developed a definition for use of the term natural or its derivatives. However, the agency has not objected to the use of the term if the food does not contain added color, artificial flavors, or synthetic substances.²⁴

88. Perhaps the clearest expression of FDA’s view of the meaning of “natural” is found in its classification of citric acid as a synthetic, i.e., unnatural ingredient.

89. In particular, the FDA’s classification of citric acid as a synthetic ingredient is confirmed by its warning letter, dated October 29, 2001, to Hirzel Canning Company (“Hirzel”) regarding its canned tomato products.²⁵ Therein, the FDA stated that these products could not bear the “All Natural” claim on the label because the products contained a synthetic ingredient, citric acid.

90. Specifically, the letter states, in pertinent part:

“[A]ccording to the ingredient statements ... citric acid are added to the products ... FDA’s policy regarding the use of “natural” means that nothing artificial or synthetic has been included, or has been added to, a food that would not normally be expected to be in the food. Therefore, the addition of ... citric acid to these products preclude the use of the term “natural” to describe this product.”

91. Because the Hirzel products contained a synthetic ingredient (citric acid), preventing the products from bearing a “natural” claim, the FDA informed Hirzel that the products were misbranded under the FDCA, Section 403(a)(1), which states that a food shall be deemed to be misbranded if its labeling is false or misleading in any particular.

²³ 58 Fed. Reg. 2302, at 2407 (Jan. 6, 1993).

²⁴ <http://www.fda.gov/aboutfda/transparency/basics/ucm214868.htm>.

²⁵ See, Exhibit C, annexed hereto.

92. Similarly, on August 16, 2001, the FDA sent Oak Tree Farm Dairy, Inc. (“Oak Tree”), a warning letter regarding its “Oaktree Real Brewed Ice Tea,” “Oaktree Fruit Punch” and “Oaktree All Natural Lemonade” products.²⁶ With respect to Oak Tree’s “Oaktree Real Brewed Ice Tea”, the FDA stated that this product could not bear the “100% Natural” and “All Natural” claims on the label because the product contained a synthetic ingredient, citric acid.

93. Specifically, the letter states, in pertinent part:

“[t]he term ‘all natural’ on the ‘OAKTREE ALL NATURAL LEMONADE’ label is inappropriate because the product contains potassium sorbate ... FDA’s policy regarding the use of ‘natural’ means that nothing artificial or synthetic has been included, or has been added to, a food that would not normally be expected to be in the food. The same comment applies to the use of the terms ‘100% NATURAL’ and ‘ALL NATURAL’ on the ‘OAKTREE REAL BREWED ICE TEA’ label because it contains citric acid.”

94. In fact, the 9th Circuit Court of Appeals has previously issued a decision that emphasized the above-referenced warning letters in analyzing what constitutes a false or misleading “all natural” label.

95. In Brazil v. Dole Food Co. Inc., No. 14-17480 (9th Cir. 2016), at issue was a label on Dole’s food products stating that they contained “all natural” fruit. Therein, the plaintiff contended that the inclusion of citric acid rendered the “all natural” assertion false.

96. The *Brazil* court held that a trier of fact could conclude that (1) a description of Dole’s product as “All Natural” fruit was misleading to a reasonable consumer, and (2) that the citric acid in Dole’s products was not “natural.”

97. The *Brazil* court specifically relied on guidance issued by the FDA defining “natural” as “that nothing artificial or synthetic ... has been included in, or has been added to, a food that would not normally be expected to be in the food.” *Id.* The court also noted that the FDA has issued warning letters to food sellers, accusing their “100% natural” or “all natural” labels as being deceptive because the products contained synthetic citric acid. Specifically, the Court stated:

“Brazil cited more recent FDA warning letters to food sellers. These sellers had described their products as ‘100% Natural’ or ‘All Natural,’ and the FDA accused those descriptions of being deceptive because the products in question included synthetic citric acid, among other substances. The FDA’s letters did not always rely on the limitation that an artificial or synthetic product would ‘not normally be expected to be in the food’—and, in fact, asserted that foods that naturally contain citric acid (such as tomatoes) may not be labeled ‘all natural’ if synthetic citric acid is added to them.

²⁶ See, Exhibit D, annexed hereto.

Taken together, this evidence could allow a trier of fact to conclude that Dole's description of its products as 'All Natural Fruit' is misleading to a reasonable consumer. The evidence here—including the conflicting testimony of expert witnesses and Dole employees—could also allow a trier of fact to find that the synthetic citric ... in Dole's products were not 'natural.'" *Id.*

98. In sum, because citric acid is a synthetic ingredient and cannot be reasonably considered a natural ingredient, Defendant's claims that the Products are "natural" are false, deceptive and misleading.

Defendant's Labels Are Misleading and Omit Material Facts

99. Defendant's conduct in labeling or otherwise representing the Products as "natural" deceived and/or was likely to deceive the public.

100. Consumers were deceived into believing that the Products are "natural" and that the only substance in the Products that are not natural is "a small amount of sucralose."²⁷

101. Instead, the Products contain citric acid and ascorbic acid, which are synthetic ingredients.

102. Consumers cannot discover the true nature of the Products from reading the label.

103. Discovery of the true nature of the content of the Products requires knowledge of chemistry that is not available to the average reasonable consumer.

104. Defendant deceptively and misleadingly conceal material facts about the Products, namely, that the Products are not "natural" because in fact the Products contain citric acid and ascorbic acid; and the Products are not what a reasonable consumer would consider "natural" because in fact they contain citric acid and ascorbic acid.

105. Defendant's concealment tolls the applicable statute of limitations.

Defendant Knew That its Representations Were False

106. Consumers frequently rely on label representations and information in making purchase decisions, especially in purchasing food.

107. Defendant made the false, misleading, and deceptive representations and omissions intending for consumers to rely upon these representations and omissions in purchasing the Products.

²⁷ <https://aspiredrinks.com/faqpage/>; see also, Exhibit A, annexed hereto.

108. In making the false, misleading, and deceptive representations and omissions at issue, Defendant knew and intended that consumers would purchase the Products when consumers would otherwise purchase a competing product.

109. Consumers are not only willing to pay more for a product with ingredients that purport to be “natural” – they also expect that product to be free of synthetic ingredients.

110. In making the false, misleading, and deceptive representations and omissions at issue, Defendant also knew and intended that consumers would pay more for “natural” products that are free of unnatural agents than they would pay for products that are not “natural,” furthering Defendant’s private interest of increasing sales of their products and decreasing the sales of the “natural” products that are truthfully marketed by their competitors.

111. Defendant knows that consumers prefer “natural” ingredients, and foods that do not contain unnatural chemicals or preservatives. Defendant knows that consumers will pay more for “natural” foods or would not purchase the foods at all unless they were “natural” and free from unnatural chemicals or preservatives.

112. Similarly, independent surveys confirm that consumers will purchase more “natural” products than conventional products, and will pay more for “natural” products.

113. On or about February 29, 2024, Plaintiff’s counsel first provided Defendant with all the material allegations included in this Complaint. Defendant was thus specifically notified that their Products represented as “natural” and containing “no preservatives” were misbranded. Defendant thus knew all the facts demonstrating that their Products were falsely advertised. Defendant made the false, deceptive, and misleading representations and omissions, intending for Plaintiff and the Class members to rely upon these representations and omissions in purchasing the falsely labeled Products.

114. Upon information and belief, Defendant has ignored Plaintiff’s pre-suit notification letter and refused to remedy the problem with the Products, thus causing future harm to consumers.

115. Defendant has failed to provide adequate relief to members of the proposed classes as of the date of the filing of this Complaint.

116. Plaintiff contends that the Products were sold pursuant to unfair and unconscionable trade practices because the sale of Defendant’s Products offends public policy and is immoral, unethical, oppressive, unscrupulous, and caused substantial economic injuries to consumers.

117. Reasonable consumers do not expect the Products, represented and advertised as “natural” to contain unnatural chemicals or ingredients such as citric acid and ascorbic acid. Defendant’s statements and other representations convey a series of express and implied claims and/or omissions which Defendant knows are material to the reasonable consumer in making a purchasing decision, and which Defendant intended for consumers to rely upon when choosing to purchase the Products.

118. Based on Defendant’s misleading and deceptive representations, Defendant was able to, and did, charge a premium price for the Products over the cost of competitive products that do not make any “natural” representations.

CLASS ALLEGATIONS

119. Plaintiff re-alleges and incorporates by reference the allegations set forth in each of the preceding paragraphs of this Complaint.

120. Plaintiff brings this action pursuant to Rule 23 of the Federal Rules of Civil Procedure on behalf of herself and all others similarly situated individuals within the United States (the “Class” or the “Nationwide Class”), defined as follows:

All persons in the United States who purchased the Products during the applicable limitations period (the “Class Period”). Excluded from the Class are Defendant’s officers and directors; members of the immediate families of Defendant’s officers and directors; Defendant’s legal representatives, heirs, successors, or assigns; and any entity in which they have or have had a controlling interest.

121. Additionally, Plaintiff brings this action pursuant to Rule 23 of the Federal Rules of Civil Procedure on behalf of herself and all others similarly situated New York Citizens (the “New York Subclass”), defined as follows:

All New York residents who purchased the Products in New York during the Class Period. Excluded from the Class are Defendant’s officers and directors; members of the immediate families of Defendant’s officers and directors; Defendant’s legal representatives, heirs, successors, or assigns; and any entity in which they have or have had a controlling interest.

122. Upon information and belief, the scope of the Class and Subclass definitions, including temporal scope, may be further refined after discovery of Defendant’s and/or third party records.

123. The Class and the New York Subclass will be referred to collectively throughout the Complaint as the “Class.”

124. All members of the Class were and are similarly affected by the deceptive advertising of the Defendant, and the relief sought herein is for the benefit of Plaintiff and members of the Class.

125. Certification of Plaintiff's claims for class-wide treatment is appropriate because Plaintiff can prove the elements of her claims on a class-wide basis using the same evidence as would be used to prove those elements in individual actions alleging the same claims.

126. **Numerosity – Federal Rule of Civil Procedure 23(a)(1).** At this time, Plaintiff does not know the exact number of the Class and Subclass members. Based on the annual sales and popularity of the Products, it is readily apparent that the number of consumers in the Class is so large as to make joinder impracticable, if not impossible. Class Members may be notified of the pendency of this action by recognized, Court-approved notice dissemination methods, which may include U.S. Mail, electronic mail, Internet postings, and/or published notice.

127. **Commonality and Predominance -Federal Rule of Civil Procedure 23(a)(2) and 23(b)(3).** There is a well-defined community of interest in the questions of law and fact involved in this case. Questions of law and fact common to the members of the Class that predominate over questions that may affect individual Class members include:

- (a) whether Defendant misrepresented and/or failed to disclose material facts concerning the falsely labeled Products;
- (b) whether Defendant's conduct was unfair, misleading and/or deceptive; and
- (c) whether Defendant breached an express warranty created through the labeling and marketing of its falsely labeled Products;
- (d) whether, as a result of Defendant's misconduct as alleged herein, Plaintiff and the Class suffered an ascertainable loss; and
- (e) Whether Defendant was unjustly enriched at the expense of the Plaintiff and Class Members.

128. With respect to the New York Subclass, additional questions of law and fact common to the members that predominate over questions that may affect individual members include:

- (a) whether, in violation of § 349 of the New York General Business Law ("GBL"), Defendant engaged in deceptive acts or practices; and
- (b) whether, in violation of GBL § 350, Defendant engaged in false advertising.

129. Defendant engaged in a common course of conduct giving rise to the legal rights sought to be enforced by Plaintiff, on behalf of herself, and the other Class members. Similar or identical statutory and common law violations, business practices, and injuries are involved. Individual questions, if any, pale by comparison, in both quality and quantity, to the numerous common questions that dominate this action.

130. Plaintiff's claims are typical of the claims of the Nationwide Class. Plaintiff is a member of a well-defined class of similarly situated persons and the members of the Nationwide Class were similarly affected by Defendant's conduct and are owed the same relief, as alleged in this Complaint. Members of the Nationwide Class are ascertainable from Plaintiff's description of the class, Defendant's records, and records of third parties accessible through discovery.

131. Plaintiff's claims are typical of the claims of the New York Subclass. Plaintiff is a member of a well-defined class of similarly situated persons and the members of the New York Subclass were similarly affected by Defendant's conduct and are owed the same relief, as alleged in this Complaint. Members of the New York Subclass are ascertainable from Plaintiff's description of the class, Defendant's records, and records of third parties accessible through discovery.

132. **Adequacy of Representation - Federal Rule of Civil Procedure 23(a)(4).** Plaintiff will fairly and adequately protect the interests of the Class. Plaintiff is an adequate representative of the Class because her interests do not conflict with the interests of the Class members she seeks to represent, and she has retained counsel competent and experienced in both consumer protection and class action litigation. Plaintiff and her counsel will fairly and adequately protect the interests of the members of the Class. Undersigned counsel has represented consumers in a variety of actions where they have sought to protect consumers from fraudulent and deceptive practices.

133. **Insufficiency of Separate Actions - Federal Rule of Civil Procedure 23(b)(1).** Absent a representative class action, members of the Class would continue to suffer the harm described herein, for which they would have no remedy. Even if separate actions could be brought by individual consumers, the resulting multiplicity of lawsuits would cause undue burden and expense for both the Court and the litigants, as well as create a risk of inconsistent rulings and adjudications that might be dispositive of the interests of similarly situated purchasers, substantially impeding their ability to protect their interests, while establishing incompatible standards of conduct for Defendant. The proposed Class thus satisfies the requirements of Fed. R. Civ. P. 23(b)(1).

134. **Predominance and Superiority of Class Action.** The prerequisites to maintaining a class action pursuant to Federal Rule of Civil Procedure 23(b)(3) are met because questions of law and fact common to each Class member predominates over any questions affecting only individual members, and a class action is superior to other available methods for fairly and efficiently adjudicating the controversy.

135. Individual joinder of the Class members is not practicable, and questions of law and fact common to the Class predominate over any questions affecting only individual Class members. Each Class member has been damaged and is entitled to recovery as a result of the violations alleged herein.

136. Moreover, because the damages suffered by individual members of the Class may be relatively small, the expense and burden of individual litigation would make it difficult or impossible for individual Class members to redress the wrongs done to them, while an important public interest will be served by addressing the matter as a class action. Class action treatment will allow those persons similarly situated to litigate their claims in the manner that is most efficient and economical for the parties and the judicial system.

137. Defendant's conduct is generally applicable to the Class and the New York Subclass as a whole and Plaintiff seeks, *inter alia*, equitable remedies with respect to the Class and the New York Subclass as a whole. As such, Defendant's systematic policies and practices make declaratory relief with respect to the Class and the New York Subclass as a whole appropriate.

138. Plaintiff is unaware of any difficulties in managing this case that should preclude class action.

CAUSES OF ACTION

COUNT I

Violation of New York General Business Law § 349 (On Behalf of the New York Sub-Class)

139. Plaintiff incorporates by reference all the allegations of the preceding paragraphs of this Complaint.

140. New York General Business Law Section 349 ("GBL § 349") declares unlawful "[d]eceptive acts or practices in the conduct of any business, trade, or commerce or in the furnishing of any service in this state . . ."

141. The conduct of Defendant alleged herein constitutes recurring, "unlawful" deceptive acts and practices in violation of GBL § 349, and as such, Plaintiff and the New York Subclass Members seek monetary damages, compensatory damages, injunctive relief, restitution and disgorgement of all moneys obtained by means of Defendant's unlawful conduct, interest, and attorneys' fees and costs.

142. There is no adequate remedy at law.

143. Defendant misleadingly, inaccurately, and deceptively presented its Products to consumers.

144. Defendant's improper consumer-oriented conduct—including advertising the Products as being "natural" and containing "no preservatives"—is misleading in a material way in that it, *inter alia*, induced Plaintiff and the New York Subclass Members to purchase and pay a premium for Defendant's Products and to use the Products when they otherwise would not have. Defendant made its untrue and/or misleading statements and representations willfully, wantonly, and with reckless disregard for the truth.

145. Plaintiff and the New York Subclass Members have been injured inasmuch as they paid a premium for Products that were—contrary to Defendant’s representations—not free from preservatives and not “natural.” Accordingly, Plaintiff and the New York Subclass Members received less than what they bargained and/or paid for.

146. Defendant’s advertising, including online advertising, and the Products’ packaging and labeling induced the Plaintiff and the New York Subclass Members to buy Defendant’s Products and to pay a premium price for them.

147. Defendant’s deceptive and misleading practices constitute a deceptive act and practice in the conduct of business in violation of New York General Business Law §349(a) and Plaintiff and the New York Sub-Class Members have been damaged thereby.

148. As a result of Defendant’s recurring, unlawful deceptive acts and practices, Plaintiff and the New York Sub-Class Members are entitled to monetary, compensatory, injunctive relief, restitution and disgorgement of all moneys obtained by means of Defendant’s unlawful conduct, interest, and attorneys’ fees and costs.

THEREFORE, Plaintiff prays for relief as set forth below.

COUNT II

**Violation of the New York General Business Law § 350
(On Behalf of the New York Sub-Class)**

149. Plaintiff incorporates by reference all the allegations of the preceding paragraphs of this Complaint.

150. The acts of Defendant, as described above, and each of them, constitute unlawful, deceptive and fraudulent business acts and practices.

151. New York General Business Law § 350 provides: “False advertising in the conduct of any business, trade or commerce or in the furnishing of any service in this state is hereby declared unlawful.”

152. GBL § 350-a defines “false advertising,” in relevant part, as “advertising, including labeling, of a commodity . . . if such advertising is misleading in a material respect.”

153. Plaintiff and the members of the New York Subclass are consumers who purchased the Products in New York.

154. As sellers of goods to the consuming public, Defendant is engaged in the conduct of business, trade, or commerce within the intended ambit of GBL § 350.

155. Defendant's representations made by statement, word, design, device, sound, or any combination thereof, and also the extent to which Defendant's advertising fails to reveal material facts with respect to the Products, as described above, constitute false advertising in violation of the New York General Business Law.

156. Defendant's false advertising was knowing and intentional.

157. Defendant's actions led to direct, foreseeable and proximate injury to Plaintiff and the New York Subclass.

158. As a consequence of Defendant's deceptive marketing scheme, Plaintiff and the other members of the New York Subclass suffered an ascertainable loss, insofar as they would not have purchased the Products had the truth been known, or would have purchased the Products on different terms, or would otherwise purchase a competing product, and as a result of Defendant's conduct, they received products of less value than what they paid for.

159. By reason of the foregoing, Defendant is liable to Plaintiff and the other members of the New York Subclass for actual damages, injunctive relief, attorneys' fees, and the costs of this suit.

THEREFORE, Plaintiff prays for relief as set forth below.

COUNT III

Breach of Express Warranty (On Behalf of the Class)

160. Plaintiff incorporates by reference all the allegations of the preceding paragraphs of this Complaint.

161. Defendant provided Plaintiff and other members of the Class with written express warranties including, but not limited to, warranties that its falsely labeled Products were "natural" and contain "no preservatives."

162. These affirmations of fact or promises by Defendant relate to the goods and became part of the basis of the bargain.

163. Plaintiff and members of the Class purchased the falsely labeled Products believing them to conform to the express warranties.

164. Defendant breached these warranties. This breach resulted in damages to Plaintiff and other members of the Class, who bought the falsely labeled Products but did not receive the goods as warranted.

165. Plaintiff and the members of the Class performed all conditions precedent to Defendant's liability under this contract when they purchased the Products.

166. Plaintiff, on behalf of herself and the Class, provided Defendant with pre-suit notice of its breach of the express warranties with respect to the advertising of the Products.

167. By providing pre-suit notice, Plaintiff has effectively notified the Defendant of the troublesome nature of its transactions within a reasonable time of discovering the breach.

168. Despite providing the above notice to the Defendant that the Products do not meet Defendant's warranties and in fact fail in many respects to perform consistent with the Products' representations, Defendant continues to hide the facts from consumers and fails to correct the material misrepresentations regarding the Products.

169. Actual and/or constructive notice was duly given to Defendant of the breaches of these warranties, and Defendant has yet failed to cure.

170. As a proximate result of the breach of warranties by Defendant, Plaintiff and the other members of the Class did not receive goods as warranted. Plaintiff and the members of the Class therefore have been injured and have suffered damages in an amount to be proven at trial. Among other things, Plaintiff and members of the Class did not receive the benefit of the bargain and have suffered other injuries as detailed above. Moreover, had Plaintiff and the Class members known the true facts, they would not have purchased the products, would have purchased fewer products, or would not have been willing to pay the premium price Defendant charged for the products.

THEREFORE, Plaintiff prays for relief as set forth below.

COUNT IV

**Breach of Implied Warranty
(On Behalf of the Class)**

171. Plaintiff repeats and realleges all the allegations contained in the preceding paragraphs and incorporate the same as if set forth herein at length.

172. Unless excluded or modified, a warranty that a good shall be merchantable is implied in a contract for their sale, if the seller is a merchant with respect to goods of that kind.

173. Defendant is a merchant with respect to the Products, as it manufactures, distributes, and sells the Products nationwide.

174. In order to be merchantable, goods must conform to the promises or affirmations of fact made.

175. Defendant breached the implied warranty of merchantability to Plaintiff and the Class in its representations that the Products are “natural” and contained “no preservatives,” but then included the synthetic preservatives, citric acid and ascorbic acid, in the Products.

176. As a result of Defendant’s conduct, Plaintiff and the Class did not receive merchantable goods as impliedly warranted by Defendant.

177. Defendant did not exclude or modify the Products’ implied warranty of merchantability.

178. As a proximate result of Defendant’s breach of its implied warranty, Plaintiff and members of the Class incurred damages. Plaintiff and members of the Class were damaged as a result of Defendant’s failure to comply with its obligations under the implied warranty, since Plaintiff and members of the Class paid for a Product that did not have the promised quality and nature, did not receive the product that they bargained for, paid a premium for the Product when they could have instead purchased other less expensive alternative products, and lost the opportunity to purchase other similar products.

179. Plaintiff and the Class are therefore entitled to recover all available remedies for breach.

COUNT V

Unjust Enrichment (On Behalf of the Class)

180. Plaintiff brings this claim individually and on behalf of members of the Class as an alternative to her Express Warranty Claim.

181. Plaintiff and the Class conferred a benefit on Defendant by purchasing the Products.

182. As set forth above, Defendant engaged in fraudulent conduct that misrepresented the Products as “natural” and containing “no preservatives.”

183. As a result of Defendant’s deceptive, fraudulent, and misleading labeling, advertising, marketing, and sales of its Products, Defendant was enriched, at the expense of Plaintiff and the Class members, through the payment of the purchase price for Defendant’s Products.

184. Under the circumstances, it would be against equity and good conscience to permit Defendant to retain the ill-gotten benefits that they received from Plaintiff and the Class members in light of the fact that the Products purchased by Plaintiff and the Class members were not what Defendant purported them to be. Thus, it would be unjust or inequitable for Defendant to retain the benefit without restitution to Plaintiff and the Class members for the monies paid to Defendant for the Products.

185. By reason of the foregoing, Plaintiff and Class members are entitled to their actual damages in an amount to be determined at trial, with interest thereon, and disgorgement of all amounts by which Defendant has been unjustly enriched.

COUNT VI

Common Law Fraud (On Behalf of the Class)

186. Plaintiff incorporates by reference all the allegations of the preceding paragraphs of this Complaint.

187. Defendant intentionally makes materially false and misleading representations regarding the nature of the Products.

188. Plaintiff and Class members reasonably relied on Defendant's false and misleading representations. They did not know, and had no reason to know, that the Products contain synthetic and unnatural preservatives. They would not have purchased the Products had they known the truth.

189. Defendant knew and intended that Plaintiff and the Class members would rely on their misrepresentations.

190. Plaintiff and Class members have been injured as a result of Defendant's fraudulent conduct.

191. Defendant is liable to Plaintiffs and Class members for damages sustained as a result of Defendant's fraud.

COUNT VII

Intentional Misrepresentation (On Behalf of the Class)

192. Plaintiff repeats and realleges all the allegations contained in the preceding paragraphs and incorporate the same as if set forth herein at length.

193. Plaintiff brings this cause of action individually and on behalf of the members of the Class against Defendant.

194. Defendant has advertised the Products as being “natural” and containing “no preservatives.” However, the Products contain citric acid and ascorbic acid, which are synthetic and FDA-classified preservatives. Therefore, Defendant has made misrepresentations as to the Products.

195. Defendant’s misrepresentations regarding the Products are material to a reasonable consumer because they relate to the quality of product received by consumers. A reasonable consumer would attach importance to such representations and would be induced to act thereon in making purchase decisions.

196. At all relevant times when such misrepresentations were made, Defendant knew that the representations were misleading, or has acted recklessly in making the representations, without regard to the truth.

197. Plaintiff and members of the Class have reasonably and justifiably relied on Defendant’s intentional misrepresentations when purchasing the Products, and had the correct facts been known, would not have purchased the Products or would not have purchased them at the prices at which they were offered.

198. Therefore, as a direct and proximate result of Defendant’s intentional misrepresentations, Plaintiff and members of the Class have suffered economic losses and other general and specific damages, including but not limited to the amounts paid for the Products, and any interest that would have accrued on those monies, all in an amount to be proven at trial.

COUNT VIII

Negligent Misrepresentation (On Behalf of the Class)

199. Plaintiff repeats and realleges all the allegations contained in the preceding paragraphs and incorporate the same as if set forth herein at length.

200. Plaintiff brings this cause of action individually and on behalf of the members of the Class against Defendant.

201. Defendant has labeled and advertised the Products as “natural” and containing “no preservatives.” However, the Products contain citric acid and ascorbic acid, which are unnatural and FDA-classified preservatives. Therefore, Defendant has made misrepresentations as to the Products.

202. Defendant's misrepresentations regarding the Products are material to a reasonable consumer because they relate to the quality of product received by the consumer. A reasonable consumer would attach importance to such representations and would be induced to act thereon in making purchase decisions.

203. At all relevant times when such misrepresentations were made, Defendant knew or has been negligent in not knowing that that the Products are not "natural" or free from preservatives and instead contain the synthetic preservatives, citric acid and ascorbic acid. Defendant had no reasonable grounds for believing its misrepresentation is not false and misleading.

204. Plaintiff and members of the Class have reasonably and justifiably relied on Defendant's negligent misrepresentations when purchasing the Products, and had the correct facts been known, would not have purchased the Products or would not have purchased them at the prices at which they were offered.

205. Therefore, as a direct and proximate result of Defendant's negligent misrepresentations, Plaintiff and members of the Class have suffered economic losses and other general and specific damages, including but not limited to the amounts paid for the Products, and any interest that would have accrued on those monies, all in an amount to be proven at trial.

PRAYER FOR RELIEF

WHEREFORE, Plaintiff demands judgment on behalf of herself, the Nationwide Class and the New York Subclass, providing such relief as follows:

- A. An order certifying the proposed Nationwide Class and the New York Subclass; appointing Plaintiff as representative of the Nationwide Class; appointing Plaintiff as representative of the New York Subclass; and appointing Plaintiff's undersigned counsel as Class counsel for the Class and Subclass;
- B. A declaration that Defendant is financially responsible for notifying Class and Subclass members of the pendency of this suit;
- C. An order requiring proper, complete, and accurate marketing and labeling of the Products;
- D. An order declaring that Defendant's conduct violates the statutes and common law referenced herein;
- E. An order finding in favor of the Plaintiff, the Class, and the New York Subclass on all counts asserted herein;
- F. An order awarding compensatory, treble, and punitive damages in amounts to be determined

by the Court and/or jury;

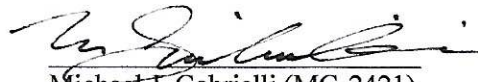
- G. An order disgorging all amounts by which Defendant has been unjustly enriched;
- H. An order awarding pre-judgment and post-judgment interest on all amounts awarded;
- I. An order of restitution and all other forms of equitable monetary relief;
- J. Declaratory and injunctive relief as pleaded or as the Court may deem proper;
- K. An order awarding Plaintiff, the Class, and New York Subclass their reasonable attorneys' fees and expenses and costs of suit; and
- L. An order awarding such other and further relief as the Court deems just and proper.

JURY TRIAL DEMANDED

Plaintiff hereby demands a trial by jury. Plaintiff also respectfully requests leave to amend this Complaint to conform to the evidence, if such amendment is needed for trial.

DATED: July 19, 2024

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