IN THE UNITED STATES DISTRICT COURT FOR THE SOUTHERN DISTRICT OF FLORIDA

CHRISTOPHER CLINE, individually and
on behalf of all others similarly situated,

Plaintiff,

ν.

ULTIMATE FITNESS GROUP, LLC d/b/a ORANGETHEORY FITNESS,

Defendant.

Case No.

CLASS ACTION COMPLAINT

CLASS ACTION

JURY TRIAL DEMANDED

Plaintiff, Christopher Cline ("Plaintiff"), individually and on behalf of all other persons similarly situated, by and through the undersigned counsel, hereby files this Class Action Complaint and Jury Demand against Ultimate Fitness Group, LLC d/b/a Orangetheory Fitness ("Defendant" or "Orangetheory") for damages, injunctive relief, equitable relief, and any other relief deemed just and proper arising from Defendant's violation of the Telephone Consumer Protection Act ("TCPA"), 47 U.S.C. § 227, et seq., and the Federal Communications Commission ("FCC") rules promulgated thereunder, 47 C.F.R. §§ 64.1200(d) and (e) ("Rules").

NATURE OF CASE

1. Plaintiff brings this Class Action Complaint against Defendant to seek redress for Defendant's willful violations of the TCPA, and the Rules, by sending telemarketing texts to Plaintiff's telephone using automatic telephone dialing systems ("ATDS") without their express written consent, and by placing telemarketing texts to Plaintiff's and other class members' cellular telephones in the absence of or after they had withdrawn any consent for such calls.

JURISDICTION AND VENUE

- 2. This Court has original federal question and subject matter jurisdiction pursuant to 28 U.S.C. § 1331 and 47 U.S.C. § 227, *et seq.* This action arises under the laws of the United States.
- 3. Venue is proper under 28 U.S.C. § 1391 inasmuch as the Defendant is based here, and a substantial part of the events or omissions giving rise to the claims occurred in this judicial district.
- 4. At all times relevant, Defendant maintained its principal offices in this district, and it conducted, and continues to conduct, a substantial amount of business activity and violated the TCPA and Rules, in whole or in part, in this judicial district. Defendant is registered to conduct business in Florida and this district, and engaged in interstate commerce when it called or attempted to call Plaintiff and the members of the proposed class (defined below). Defendant also advertised and promoted its business and derived substantial revenue in this district.

PARTIES

- 5. Plaintiff Christopher Cline is a citizen of Florida.
- 6. Defendant Orangetheory is a limited liability company organized under the laws of Delaware with its principal place of business at 6000 Broken Sound Pkwy NW, Suite 201, Boca Raton, FL 33487. It is a franchisor of fitness studios. Orangetheory has over 650 franchises in the United States and had revenue of some \$450 million in 2016.
- 7. Whenever in this Complaint it is alleged that Defendant committed any act or omission, it is meant that the Defendant's officers, directors, agents, servants, or employees committed such act or omission and that, at the time such act or omission was committed, it was done with the actual or apparent authority, ratification or approval of the Defendant, or was done

in the routine normal course and scope of employment of the Defendant's officers, directors, viceprincipals, agents, servants, or employees.

LEGAL BASIS FOR COMPLAINT

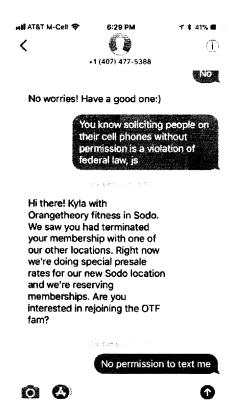
- 8. In 1991, Congress enacted the TCPA to regulate the explosive growth of the telemarketing industry. In doing so, Congress recognized that "[u]nrestricted telemarketing ... can be an intrusive invasion of privacy...." Telephone Consumer Protection Act of 1991, Pub. L. No. 102-243 § 2(5) (1991) (codified at 47 U.S.C. § 227). The statute requires the FCC to promulgate rules to protect telephone subscribers' privacy rights, 47 U.S.C. § 227(c), and permits a private right of action for violations of such rules. 47 U.S.C. § 227(c)(5).
- 9. All calls to cellular telephones placed using an ATDS violate the TCPA if the calling party does not first obtain prior express consent from the called party. 47 U.S.C. § 227(b)(i)(A)(iii) and (B). The FCC has determined that this statute encompasses calls placed by text messaging, as well as voice calls. *Rules and Regulations Implementing the Telephone Consumer Protection Act of 1991*, CG Dkt. No. 02-278, Report and Order, 18 FCC Red. 14014, 14115, ¶ 165 (2003); *see also Rules and Regulations Implementing the Telephone Consumer Protection Act of 1991*, CG Dkt. No. 02-278, Report and Order, 30 FCC Red. 7961, 8016-18, ¶¶ 107-110 (2015) ("2015 FCC Order"). The FCC has defined prior express consent as "an agreement, in writing, bearing the signature of the person called that clearly authorizes the seller to deliver or cause to be delivered to the person called advertisements or telemarketing messages using an automatic telephone dialing system or an artificial or prerecorded voice, and the telephone number to which the signatory authorizes such advertisements or telemarketing messages to be delivered." 47 C.F.R. § 464.1200(f)(8).
- 10. The TCPA provides for statutory damages of \$500 for each call placed in violation of TCPA and the Rules, which may be trebled if the violation is willful. 47 U.S.C. § 227(b)(3).

FACTS RELATING TO PLAINTIFF

- 11. Plaintiff joined an Orangetheory gym in May or June 2016, and withdrew from membership by the Fall of 2016.
- 12. On September 18, 2017, long after Plaintiff's membership with Orangetheory had lapsed, Defendant sent an unsolicited text to Plaintiff's cellular phone advertising an offer to join a new Orangetheory location. Plaintiff responded by indicating that he did not wish to be contacted again and admonished Defendant for unlawfully contacting him on his cellular phone without permission. A screenshot copy of the texts is attached below.



13. On October 6, 2017, Plaintiff received on his cellular phone a second text from Defendant, again advertising a new Orangetheory location. Plaintiff again responded by indicating that he had not provided permission to be contacted and did not want to be contacted. A screenshot copy of the texts is attached below.



- 14. The caller ID on Plaintiff's phone showed that the above texts were received from (407) 477-5388, which is the telephone number of Orangetheory's new location in the Sodo [South of Orlando] neighborhood.
- 15. Defendants' texts were made for the purpose of marketing services at a new Orangetheory location. Defendant's calls to place these texts were made without the prior express written consent of Plaintiff.
- 16. Orangetheory transmitted telemarketing texts to Plaintiff and other members of the class using an ATDS as defined by the FCC. During the proposed Class Period, Orangetheory contracted with Textmunication, a California-based company that specializes in advertising campaigns for the fitness industry using texting. Textmunication boasts on its website that it provides its clients with "direct carrier connections for text messaging," and an Orangetheory representative endorsed Textmunication, stating: "Texting is a very effective tool to get your message to clients and potential clients. Textmunication allows you to use that tool in a very user

friendly and simple platform with an online dashboard that allows you to monitor results." The FCC has found, "the equipment used to originate Internet-to-phone text messages to wireless numbers via email or via a wireless carrier's web portal is an 'automatic telephone dialing system.'" *See* 2015 FCC Order at 8018, ¶ 111.

CLASS ACTION ALLEGATIONS

17. Plaintiff brings this action pursuant to Federal Rules of Civil Procedure 23(a), (b)(2), and (b)(3) on behalf of himself and the following class (the "Class"):

All individuals in the United States whose telephone numbers had been assigned to cellular phones, and who between January 1, 2014 and the date this Class is certified received texts sent by or on behalf of Defendant placed through the use of an automatic telephone dialing system either (a) without their prior express written consent, or in the alternative, (b) who, according to Defendant's business records, purportedly provided prior express written consent in the same manner that Plaintiff purportedly provided prior express written consent.

- 18. The following individuals are excluded from the proposed class: (1) Defendant, Defendant's subsidiaries, parents, successors, predecessors, and any entity in which Defendant or its parents have a controlling interest, and the current or former officers and directors of any of the foregoing; (2) persons who properly execute and file a timely request for exclusion from the Class; (3) the legal representatives, successors or assigns of any such excluded persons; and (4) persons whose claims against Defendant have otherwise been fully and finally adjudicated and/or released.
- 19. Plaintiff reserves the right to amend the Class definition and to seek recovery on behalf of additional persons as warranted as additional facts are learned in further investigation and discovery.
- 20. Plaintiff and the members of the proposed Class were harmed by Defendant's acts in at least the following ways: Defendant, either directly or through agents, illegally contacted Plaintiff and the Class members without their express written consent, thereby invading the privacy

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of Plaintiff and Class members, and subjecting Plaintiff and the Class members to annoying and harassing texts that constitute a nuisance.

NUMEROSITY

- 21. The exact size of the Class is unknown and not available to Plaintiff at this time, but it is clear that individual joinder is impracticable.
- 22. According to a "case study" published by Textmunication, Defendant's texting campaign directed at former members and guests at just one Orangetheory location in Placerville, California involved transmission of 1,434 texts. Defendant has over 650 locations in the United States, opening about 100 new locations in 2017. Even if unconsented texts were limited to new locations, this alone would represent thousands of texts sent in the past four years. Moreover, in light of the fact that Plaintiff lives more than 40 miles from the Sodo Orangetheory location and the message he received was sent, *at a minimum*, to all former Orangetheory members in the greater Orlando region for which Orangetheory had a text-capable telephone number, it is likely that several hundred texts were sent in relation to that location alone.

COMMONALITY

- 23. There are many questions of law and fact common to the claims of Plaintiff and the proposed Class, and those questions predominate over any questions that may affect individual members of the proposed Class.
- 24. Common questions for the proposed Class include, but are not necessarily limited to the following:
 - a. Whether Defendant had a practice of texting persons for telemarketing purposes on their cellular phones without their prior express written consent;
 - b. Whether Defendant used an ATDS for its telemarketing via text program;
 - c. Whether Defendant's conduct violated the TCPA;

- d. Whether Class members are entitled to treble damages based on the willful and/or knowing nature of Defendant's conduct; and
- e. Whether Defendant should be enjoined from engaging in such conduct in the future.

TYPICALITY

- 25. Plaintiff's claims are typical of the claims of the other members of the Class.
- 26. Plaintiff and the Class sustained damages as a result of Defendant's uniform wrongful conduct during transactions with Plaintiff and the Class.

ASCERTAINABILITY

27. Among other things, members of the proposed Class can be ascertained through Defendant's records. Defendant maintains computerized records showing the names and telephone numbers that it calls.

ADEQUACY OF REPRESENTATION

- 28. Plaintiff will fairly and adequately represent and protect the interests of the Class, and has retained counsel competent and experienced in complex class actions involving violations of federal and state consumer protection statutes, including claims under the TCPA.
- 29. Plaintiff has no interest antagonistic to those of the Class, and Defendant has no defenses unique to Plaintiff.

SUPERIORITY

- 30. This case is also appropriate for class certification because class proceedings are superior to all other available methods for the fair and efficient adjudication of this controversy given, among other things, that joinder of all parties is impracticable. Classwide relief is essential to compel Defendant to comply with the TCPA.
- 31. The damages suffered by the individual members of the Class will likely be relatively small, especially given the burden and expense of individual prosecution of the complex litigation necessitated by Defendant's actions.
- 32. Even if members of the proposed Class could sustain such individual litigation, it would still not be preferable to a class action, because individual litigation would increase the delay and expense to all parties due to the complex legal and factual controversies alleged herein. By contrast, a class action presents far fewer management difficulties and provides the benefits of single adjudication, economy of scale, and comprehensive supervision by a single court. Economies of time, effort and expense will be fostered and uniformity of decisions ensured. Defendant has acted on grounds generally applicable to the Class, thereby making final injunctive relief and corresponding declaratory relief with respect to the Class as a whole appropriate. Moreover, on information and belief, Plaintiff alleges that the TCPA and Rules complained of herein are substantially likely to continue in the future if an injunction is not entered.

CLAIMS FOR RELIEF

(Violations of the TCPA, 47 U.S.C. §227, et seq.)

- 33. Plaintiff re-alleges and incorporates by reference each and every allegation of this Complaint contained in each of the previous paragraphs, as if more fully set forth herein.
- 34. Defendant transmitted texts to Plaintiff on his cellular phone that were made using an ATDS, without his express written consent, in violation of 47 U.S.C. § 227(b)(1)(A)(iii).

- 35. Defendant's acts and omissions constitute numerous and multiple violations of the TCPA, including but not limited to each of the above-cited provisions of 47 U.S.C. § 227 et seq.
- 36. As a result of Defendant's violations of 47 U.S.C. § 227 et seq., and accompanying regulations, Plaintiff and each member of the proposed Class are entitled to damages for each and every violation of the statute, pursuant to 47 U.S.C. § 227(b)(3).
- 37. Plaintiff and the members of the proposed Class are also entitled to, and do seek, injunctive relief prohibiting such conduct violating the TCPA by Defendant in the future.

PRAYER FOR RELIEF

WHEREFORE, Plaintiff, individually and on behalf of the Class, respectfully requests the following relief:

- a. An order certifying this matter as a class action pursuant to Federal Rules of Civil Procedure 23 with Plaintiff as Class Representative;
- b. An order designating Berger & Montague, P.C. and Hunter & Kmiec as Class Counsel;
- c. An award of actual and statutory damages of \$500 for each and every statutory violation to each member of the Class pursuant to 47 U.S.C. § 227(b)(3)(B);
- d. An award of actual and statutory damages of up to \$1,500 for each and every willful/and or wanton violation to each member of the Class pursuant to 47 U.S.C. § 227(b)(3)(B) and 47 U.S.C. § 227(b)(3)(C);
- e. Injunctive relief prohibiting such violations of the TCPA and Rules by Defendant in the future;
- f. Pre-judgment interest on monetary relief;
- g. Post-judgment interest on monetary relief; and
- h. An award of attorneys' fees and costs to the fullest extent permitted by law.

JURY DEMAND

Plaintiff requests a trial by jury on all issues so triable.

Dated: December 18, 2017

WENZEL FENTON CABASSA, P.A.

By:

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Attorneys for Plaintiff and the Proposed Class

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JS 44 (Rev. 06/17) FLSD Revised 06/01/2017

CIVIL COVER SHEET

The JS 44 civil cover sheet and the information contained herein neither replace nor supplement the filing and service of pleadings or other papers as required by law, except as

provided by local of initiating the c	I rules of court. This form, approved by the Judicial Conference of the United vivil docket sheet. (SEE INSTRUCTIONS ON NEXT PAGE OF THIS FORM.) NO.	ed States in September 1974, is required for the use of the Clerk of Court for the pu FICE: Attorneys MUST Indicate All Re-filed Cases Below.
I. (a) PLAI	INTIFFS CHRISTOPHER CLINE, individually and on behalf of all others similarly situated	DEFENDANTS ULTIMATE FITNESS GROUP, LLC d/b/a ORANGETHEROY FITNESS

(b) County of Residence o	of First Listed Plaintiff Pal	•		e of First Listed Defendant P	(ONLY)
			NOTE:	IN LAND CONDEMNATION THE TRACT OF LAND INVO	CASES, USE THE LOCATION OF LIVED.
(e) Attorneys (Firm Name, A WENZEL FENTON C. 1110 N. Florida Ave., S	ABASSA, P.A.		Attorneys (If Known,		
(d) Check County Where Action	on Arose: MIAMI- DADE	☐ MONROE ☐ BROWARD (🛮 PALM BEACH 🔲 MARTIN 🗖 ST. I	.UCIE 🗖 INDIAN RIVER 🗖 OKEEC	HOBEE HIGHLANDS
II. BASIS OF JURISDI	CTION (Place an "X" is	n One Box Only) III		RINCIPAL PARTIES	(Place an "X" in One Box for Plaintiff)
☐ 1 U.S. Government Plaintiff	(U.S. Government)	eral Question Not a Party)		TF DEF I Incorporated or F of Business In Th	
2 U.S. Government Defendant	_	ersity ip of Parties in Item III)	Citizen of Another State	2	
			Citizen or Subject of a [Foreign Country	3 Foreign Nation	6 66
IV. NATURE OF SUIT			Click here for: Nature of Suit Code	•	
CONTRACT		RTS	FORFEITURE/PENALTY	BANKRUPTCY	OTHER STATUTES
☐ 110 Insurance ☐ 120 Marine ☐ 130 Miller Act ☐ 140 Negotiable Instrument	PERSONAL INJURY 310 Airplane 315 Airplane Product Liability	PERSONAL INJURY 365 Personal Injury - Product Liability 367 Health Care/	☐ 625 Drug Related Seizure of Property 21 USC 881 ☐ 690 Other	☐ 422 Appeal 28 USC 158 ☐ 423 Withdrawal 28 USC 157	☐ 375 False Claims Act ☐ 376 Qui Tam (31 USC — 3729 (a)) ☐ 400 State Reapportionment
☐ 150 Recovery of Overpayment & Enforcement of Judgment ☐ 151 Medicare Act	☐ 320 Assault, Libel & Slander ☐ 330 Federal Employers	Pharmaceutical Personal Injury Product Liability		PROPERTY RIGHTS ☐ 820 Copyrights ☐ 830 Patent	410 Antitrust 430 Banks and Banking 450 Commerce
152 Recovery of Defaulted	Liability	☐ 368 Asbestos Personal		835 Patent - Abbreviated New Drug Application	460 Deportation
Student Loans (Excl. Veterans)	☐ 340 Marine ☐ 345 Marine Product	Injury Product Liability	LABOR	☐ 840 Trademark SOCIAL SECURITY	470 Racketeer Influenced and Corrupt Organizations
☐ 153 Recovery of Overpayment of Veteran's Benefits ☐ 160 Stockholders' Suits	Liability ☐ 350 Motor Vehicle ☐ 355 Motor Vehicle		☐ 710 Fair Labor Standards Act ☐ 720 Labor/Mgmt. Relations	☐ 861 HIA (1395ff) ☐ 862 Black Lung (923) ☐ 863 DIWC/DIWW (405(g))	480 Consumer Credit 490 Cable/Sat TV 850 Securities/Commodities/
☐ 190 Other Contract ☐ 195 Contract Product Liability ☐ 196 Franchise	Product Liability 360 Other Personal Injury 362 Personal Injury -	☐ 380 Other Personal Property Damage ☐ 385 Property Damage Product Liability	☐ 740 Railway Labor Act ☐ 751 Family and Medical Leave Act ☐ 790 Other Labor Litigation	☐ 864 SSID Title XVI ☐ 865 RSI (405(g))	Exchange 890 Other Statutory Actions 891 Agricultural Acts 893 Environmental Matters
REAL PROPERTY 210 Land Condemnation	Med. Malpractice CIVIL RIGHTS 440 Other Civil Rights	PRISONER PETITIONS Habeas Corpus:	791 Empl. Ret. Inc. Security Act	FEDERAL TAX SUITS 870 Taxes (U.S. Plaintiff	895 Freedom of Information Act 896 Arbitration
220 Foreclosure 230 Rent Lease & Ejectment	441 Voting 442 Employment 443 Housing/	☐ 463 Alien Detainee ☐ 510 Motions to Vacate Sentence	:	or Defendant) 871 IRS—Third Party 2 USC 7609	
☐ 240 Torts to Land ☐ 245 Tort Product Liability	Accommodations 445 Amer. w/Disabilities -	Other:	FRANCIC DA TRONG		Agency Decision 950 Constitutionality of State
290 All Other Real Property	Employment 446 Amer. w/Disabilities - Other 448 Education	535 Death Penalty 540 Mandamus & Other 550 Civil Rights 555 Prison Condition 560 Civil Detainee Conditions of	enalty 462 Naturalization Application nus & Other 465 Other Immigration ghts Actions ondition stainee		☐ Statutes
V. ORIGIN Original Proceeding Proceeding Proceeding Court	an "X" in One Box Only) ved	Confinement Reinstated		7 Appeal to 8 District Judge from Magistrate Judgment	Multidistrict 9 Remanded from Appellate Court File
VI. RELATED/ RE-FILED CASE(S)	(See instructions): a) JUDO	-	★ NO b) Related 0	Cases □YES DOCKET NUMBE	R:
VII. CAUSE OF ACTION	ON Violation of TCPA	., 47 U.S.C. Section 22	ling and Write a Brief Stateme 27; violation of FCC rule	es, 47 C.F.R. Sections 6	(ctional statutes unless diversity): 4.1200(d) and (e)
VIII. REQUESTED IN	LENGTH OF TRIAL		for both sides to try entire case	2)	
COMPLAINT:	UNDER F.R.C.P.	IS A CLASS ACTION 23	DEMAND S	CHECK YES only JURY DEMAND:	rif demanded in complaint:
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	or the
	trict of Florida
CHRISTOPHER CLINE, individually and on behalf of all others similary situated,))))
Plaintiff(s) V. ULTIMATE FITNESS GROUP, LLC d/b/a ORANGETHEORY FITNESS,	Civil Action No. 9.17-LV-81364
Defendant(s)))
SUMMONS IN	A CIVIL ACTION
To: (Defendant's name and address) ULTIMATE FITNESS GROUD d/b/a ORANGETHEORY FI c/o PARACORP INC., Regist 155 Office Plaza Drive, 1st Tallahassee, FL 32301	TNESS stered Agent
A lawsuit has been filed against you.	
are the United States or a United States agency, or an office	. A .
If you fail to respond, judgment by default will be a You also must file your answer or motion with the court.	entered against you for the relief demanded in the complaint.
	CLERK OF COURT
Date:	Signature of Clerk or Deputy Clerk

AO 440 (Rev. 06/12) Summons in a Civil Action (Page 2)

Civil Action No.

PROOF OF SERVICE

(This section should not be filed with the court unless required by Fed. R. Civ. P. 4 (1))

	ne of individual and title, if any)		
eceived by me on (date)	•		
☐ I personally served	the summons on the individual at	(place)	
		on (date)	; or
☐ I left the summons	at the individual's residence or us	sual place of abode with (name)	_
		of suitable age and discretion who res	sides there,
on (date)		ne individual's last known address; or	ŕ
☐ I served the summo	ons on (name of individual)		, who
	accept service of process on behal	f of (name of organization)	
		on (date)	; or
☐ I returned the summ	nons unexecuted because		;
Other (specify):			
My fees are \$	for travel and \$	for services, for a total of \$	0.00
I declare under penalty	of perjury that this information is	s true.	
		Server's signature	
		Printed name and title	
		Server's address	

Additional information regarding attempted service, etc:

ClassAction.org

This complaint is part of ClassAction.org's searchable class action lawsuit database and can be found in this post: <u>Orangetheory Fitness Facing Lawsuit Over Telemarketing Text Messages</u>